

COVER SHEET

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COMPANY NAME

[illegible]**PRINCIPAL OFFICE** (No. / Street / Barangay / City / Town / Province)

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Form Type

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Department requiring the report

S	E	C	
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Secondary License Type, If Applicable

N	/	A	
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COMPANY INFORMATION

Company's Email Address

angeline.macasaet@now-corp.com

Company's Telephone Number

(632) 750-0461 /
(632) 750-0211 /
(632) 750-0224

Mobile Number

N/A

No. of Stockholders

44

Annual Meeting (Month / Day)

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Fiscal Year (Month / Day)

12/31

CONTACT PERSON INFORMATION

The designated contact person ***MUST*** be an Officer of the Corporation

Name of Contact Person

Atty. Angeline L. Macasaet

Email Address

**angeline.macasaet@now-
corp.com**

Telephone Number/s

750-0211

Mobile Number

Mobile Number:	N/A
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CONTACT PERSON'S ADDRESS

**Unit 5-I, 5th Floor, OPL Building 100 C. Palanca Street cor. Dela Rosa Streets, Legaspi Village,
Makati City**

SEC FORM 17-A

ANNUAL REPORT PURSUANT TO SECTION 17
OF THE SECURITIES REGULATION CODE AND SECTION 141
OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the fiscal year ended December 31, 2016
2. SEC Identification Number A199600179 3. BIR Tax Identification No. 004-668-224
4. Exact name of issuer as specified in its charter NOW CORPORATION
5. METRO MANILA, PHILIPPINES (SEC Use Only)
Province, Country or other jurisdiction of Industry Classification Code:
incorporation or organization
7. Unit 5-I, 5th Floor, OPL Building, 100 C. Palanca Street, Legaspi Village, Makati City, Philippines
Address of principal office Postal Code 1229
8. +632 750-0211
Issuer's telephone number, including area code
9. N/A
Former name, former address, and former fiscal year, if changed since last report.
10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA
- | Title of Each Class | Number of Shares of Common Stock Outstanding
and Amount of Debt Outstanding |
|---------------------|--|
| <u>Common Stock</u> | <u>1,517,278,350</u> |
11. Are any or all of these securities listed on a Stock Exchange.
- Yes [/] No []
- If yes, state the name of such stock exchange and the classes of securities listed therein:
- | | |
|----------------------------------|---------------------|
| <u>Philippine Stock Exchange</u> | <u>Common Stock</u> |
|----------------------------------|---------------------|
12. Check whether the issuer:
- (a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);
- Yes [/] No []

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes ☐ No ☐

13. State the aggregate market value of the voting stock held by non-affiliates of the registrant. The aggregate market value shall be computed by reference to the price at which the stock was sold, or the average bid and asked prices of such stock, as of a specified date within sixty (60) days prior to the date of filing. If a determination as to whether a particular person or entity is an affiliate cannot be made without involving unreasonable effort and expense, the aggregate market value of the common stock held by non-affiliates may be calculated on the basis of assumptions reasonable under the circumstances, provided the assumptions are set forth in this Form.

**APPLICABLE ONLY TO ISSUERS INVOLVED IN
INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS
DURING THE PRECEDING FIVE YEARS:**

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

Yes ☐ No ☐

PART I - BUSINESS AND GENERAL INFORMATION

Item 1. Business

A. Description of Business

(1) Business Development.

NOW Corporation (the "Company") was originally incorporated on June 5, 1996 as MF Schroder & Co., Inc., initially to engage in the purchase and sale of securities. MF Schroder & Co., Inc. was then a wholly-owned subsidiary of Amalgamated Investment Bancorporation (AIB), a full-fledged and duly licensed investment house.

In January 2002, MF Schroder & Co., Inc. was renamed Cashrounds, Inc. (Cashrounds), with the primary purpose to engage in the business of securities brokerage relating to the sale, transfer or exchange of every description of shares of stock and bonds, and to execute such transactions with the use of information technology.

On March 22, 2005, a Memorandum of Agreement was executed by AIB and Gamboa Holdings, Inc. (Gamboa), whereby AIB agreed to sell and Gamboa agreed to purchase 18,171,286 or 2/3 of the shares of stock of Cashrounds at an aggregate purchase price of Php74,395,000.00.

The sale of Cashrounds shares to Gamboa was made on June 3 and August 30, 2005 which resulted in Gamboa owning 66.67% of Cashrounds.

On April 28, 2006, Cashrounds entered into a Memorandum of Agreement (MOA) with NOW Telecom Company, Inc., formerly known as Next Mobile, Inc. (NOW Telecom) and five controlling shareholders of NOW Telecom namely, Top Mega Enterprises Limited, Joycelink Holdings Limited, Gamboa Holdings, Inc., Emerald Investments Inc., Foodcamp Industries and Marketing, Inc. (the five companies collectively known as NOW Telecom Shareholders) whereby existing shares of NOW Telecom owned by the NOW Telecom Shareholders were swapped with new shares issued by Cashrounds pursuant to an increase in authorized capital stock.

As a result of the above-mentioned exchange of shares of stock, the NOW Telecom Shareholders acquired 97% equity interest of Cashrounds, while Cashrounds acquired 19% of NOW Telecom.

On September 19, 2006, the Securities and Exchange Commission (SEC) approved the increase in the authorized capital stock of Cashrounds to Php1.320 billion with corresponding increase of its paid-up capital to Php1,317,278,350 as well as the change of the corporate name from Cashrounds, Inc. to Information Capital Technology Ventures, Inc.

On July 24, 2008, the SEC approved the amendment of Article II of the Articles of Incorporation of the Company's Primary Purpose to read as follows:

To engage in the business of providing telecommunications, media and information technology products and services, such as but not limited to the research, development, production, management, marketing, and operation of the following: telecommunications value added services through companies duly licensed to engage in wired and wireless, fixed and mobile communications; software and hardware technology, business process outsourcing, call center and other information technology applications; digital media and other media except mass media; and to do all activities directly or indirectly connected therewith or incident thereto.

On December 10, 2008, the Philippine Stock Exchange (PSE) approved the application of the Company to list additional shares to cover its share-for-share swap transactions with the shareholders of NOW Telecom. In addition, PSE likewise approved the Company's transfer from the SME Board to the Second Board of the Exchange.

On February 20, 2009, the PSE issued a circular informing the investing public of the Company's listing of additional 1,289,278,350 common shares effective February 24, 2009. This is to cover the share-for-share swap transactions with the shareholders of NOW Telecom, namely, Top Mega Enterprise, Limited, Gamboa Holdings, Inc., Emerald Investments, Inc., Joycelink Holdings Limited and Food Camp Industries and Marketing, Inc., at a swap price of ₱1.00 per share.

The transfer of the Company from the SME to the Second Board finally took effect on June 29, 2009.

On March 12, 2010, the Board of Directors of the Company (BOD) approved the Company's transfer from the Second board to the First Board of the Exchange. In addition, the BOD approved the Company's increase in authorized capital stock from P1.32 billion to P5 billion as well as the listing of the additional shares from the increase. Finally, the BOD approved the amendment of the Company's By-Laws that will allow waiver of pre-emptive rights.

On August 3, 2010, the SEC approved the Amendment of the Seventh Article of the Articles of Incorporation of the Company to read as follows:

No stockholder shall have any pre-emptive right of subscription to any class of shares of stock of this Corporation, whether to the present authorized capital stock or any future increases thereof.

On September 1, 2010, the Company entered into an agreement with Softrigger Interactive, Inc. and Mr. Carlos C. Sevilla whereby the Company shall subscribe to new shares of stock of Softrigger Interactive, Inc. totaling 34,134 which will be equivalent to 50% equity interest in Softrigger Interactive, Inc. post investment.

On October 1, 2010, the Company entered into an agreement with Holy Cow Animation, Inc., Ms. Marilyn D.L. Montano and Mr. Danilo F. Montano whereby the Company shall subscribe to new shares of stock of Holy Cow Animation, Inc. totaling 53,937 shares which will be equivalent to 50% equity interest in Holy Cow Animation, Inc. post investment.

Holy Cow Animation, Inc. is engaged in the business of providing computerized animation services for film and/or television, including conceptualization, production and execution of shows, programs and advertising campaigns using animation.

On December 20, 2010, the Company entered into an agreement with Softweb Consulting, Inc., Ms. Rhennie T. Viloria, Mr. James Michael V. Santiago and Ms. Angel Madonna V. Santiago whereby the Company shall purchase/subscribe to shares of stock of Softweb Consulting, Inc. totaling 5,050 which will be equivalent to 50% equity interest in Softweb Consulting, Inc. post investment

Softweb Consulting, Inc. is engaged in the business of IT consulting services and reseller of software and hardware and other related products.

On December 21, 2010, the Company entered into a subscription agreement with Thumbmob Philippines, Inc. (Thumbmob) to subscribe to new shares of stock of Thumbmob totaling 145,834 shares which will be equivalent to 50% equity interest in Thumbmob, post investment. The Investment and Subscription Agreement with Thumbmob is subject to the confirmation by the Board of Directors of the Company.

On March 8, 2011, the Company filed with PSE its application for transfer from the Second Board to the First Board of the Exchange.

The amendment of the Company's Secondary Purposes to include the following was ratified by the stockholders of the Company during the June 2, 2011 Annual Stockholders' Meeting.

- a. To provide professional services and manpower in the field of telecommunications, media and information technology.
- b. To buy, sell, lease, assemble, import, export, process and deal in any and all classes of materials, merchandise, supplies and commodities of every kind and nature;
- c. To act as commission agent, manufacturer's representative, or principal for the purchase, sale distribution, manufacture, assembly, import or export of any and all classes of materials, merchandise, supplies and commodities of every kind and nature; and
- d. To engage in and carry on the business of general and retail merchants, traders, factors, agents, manufacturers, processors, dealing in or with any and all classes of materials, merchandise, supplies and commodities of every kind and nature.

On March 17, 2011, the Company's Board of Directors confirmed/ratified the establishment of the Company's wholly-owned subsidiary named J-Span IT Services, Inc. in Tokyo, Japan. The Board likewise

approved the establishment in the Philippines of a wholly-owned subsidiary to be named I-Resource Consulting International, Inc.

On May 25, 2011, the SEC approved the incorporation of I-Resource Consulting International, Inc. as a wholly owned subsidiary of the Company. The primary purpose of I-Resource Consulting International, Inc. is to provide consulting, technical advice and professional advisory services to persons, firms, association, corporations, partnerships and other entities.

On June 10, 2011, the SEC approved the incorporation of Porteon SEA, Inc., a wholly-owned subsidiary of the Company with the primary purpose of engaging in the business of manufacturing, marketing and selling of vehicles of all types, including but not limited to electric vehicles.

The amendment of the Secondary Purposes was approved by the SEC on August 25, 2011.

On September 02, 2011, the Company entered into a Memorandum of Understanding with Huawei International Pte., Ltd., Huawei Technologies Phils., Inc. and NOW Telecom. The parties desire to explore the possibility of entering into a business relationship which will allow each party to provide its respective contribution in order to attain the common purpose of implementing NOW Telecom's nationwide build-up plans. The milestone agreement is expected to enhance the information capabilities of the Company and NOW Telecom in partnership with the world's largest information technology company Huawei.

On December 9, 2011, the Company executed a Memorandum of Agreement with the Filipino American Chamber of Commerce of Orange County, a non-profit organization in the State of California, for the use of a digital media portal through the Company's latest technology platform NowPlanet.TV.

On August 25, 2012, the SEC approved the incorporation of I-Professional Search Network, Inc., a wholly-owned subsidiary of the Company. The primary purpose of I-Professional Search Network, Inc. is the recruitment and placement of workers domestically. This is aimed at broadening the Company's base in the area of service-related business as well as to complement the Company's other wholly-owned subsidiary, I-Resource Consulting International, Inc., which provides consulting, technical advice and professional advisory services to persons, firms, association, corporations, partnerships and other entities.

The Board of Directors and Stockholders of the Company approved the name change from Information Capital Technology Ventures, Inc. to Now Corporation on 2 July 2013 and 6 June 2013, respectively. On 16 August 2013, the SEC issued the Certificate of Filing of Amended Articles of Incorporation and the Certificate of Revision of the Title of Amended By-Laws certifying the said name change.

On December 27, 2013, the Company paid the amount of Php3,000,000.00 for the Company's subscription to 110,000 shares (at Php100.00 per share) on the proposed increase in the authorized capital stock of I-Resource from Php1,000,000.00 to Php12,000,000 or increase from 10,000 shares to 120,000 shares. The proposed increase in the authorized capital stock of i-Resource was approved by the SEC on April 2, 2014.

During the Special Stockholders' Meeting held on January 22, 2015, the shareholders approved the following: 1) increase of the capital stock of the Company from Php1.32B to Php2.120B or an increase of Php800M; 2) conversion of advances made by a shareholder, Velarde, Inc., in the amount of Php200M; 3) application for listing with the PSE of the additional 200M shares to be issued from the increase in authorized capital; and 4) waiver by a majority vote representing the outstanding shares held by the minority shareholders present of the conduct of a rights or public offering of the shares to be subscribed by Velarde, Inc. The Company's Board of Directors had previously approved a higher increase of Php2.7B during its November 27, 2014 meeting. However, upon further study and discussion, a lower amount was

recommended and approved by the Board during a special meeting held on 22 January 2015 prior to the Special Stockholders' Meeting scheduled on the same day.

On 17 December 2015, the Securities and Exchange Commission approved the Company's increase in authorized capital from Php1,320,000,000.00 divided into 1,320,000,000 shares of the par value of Php1.00 each to Php2,120,000,000.00 divided into 2,120,000,000 shares of the par value of Php1.00 each.

At the 29 April 2016 Special Meeting of the Board of Directors, the Board approved the increase of the authorized capital stock of the Company from Php2.120B to Php3.0B. The Board likewise approved the conversion into equity of the 264M advances accumulated since year 2011 from a shareholder, Velarde, Inc., at a conversion price of Php1.22/share computed/ based on the daily average of the volume-weighted average price of NOW shares for a 30-day trading period ending 14 April 2016; Finally, the Board approved the listing of 216M shares that will be issued out of the said conversion and increase in authorized capital stock.

In its 02 September 2016 Special Meeting, the Board of Directors approved the amendment of the Seventh Article of Incorporation to authorize the creation of Sixty Million (60,000,000) Redeemable, Convertible, Non-Participating and Non-Voting Preferred Shares with or without Detachable Warrants with a par value of One Peso (Php1.00) per share. The Board likewise approved the setting of the special stockholders' meeting on 08 November 2016 with the record date of 28 September 2016.

During the 08 November 2016 Special Stockholders' Meeting, the shareholders present, by a unanimous vote, approved the following: 1) Minutes of the Annual Stockholders' Meeting held on 02 June 2016; 2) Amendment to the Seventh Article of Incorporation (creation of 60M Redeemable, Convertible, Non-Participating, and Non-Voting Preferred Shares with or without Detachable Warrants with a par value of One Peso (Php1.00) per share; 3) Approval for listing of 60M Redeemable, Convertible, Non-Participating, and Non-Voting Preferred Shares with or without Detachable Warrants with a par value of One Peso (Php1.00) per share; 4) Approval for issuance and public offering of 60M Redeemable, Convertible, Non-Participating, and Non-Voting Preferred Shares with or without Detachable Warrants with a par value of One Peso (Php1.00) per share.

The Shareholders likewise expressly granted the authority to the Board of Directors to determine: (1) whether the issuance of the Preferred Shares shall be with or without warrants; (2) the actual number of warrants to be issued in connection thereto, which shall in no case be more than two (2) times the total number of Preferred Shares to be issued; (3) the total number of underlying common shares to be issued in connection with such warrant, which shall in no case be more than the number of warrants to be issued; and (4) to determine all other terms and conditions of the warrant including the strike price.

In its 21 December 2016 Regular Meeting, the Board of Directors approved the filing of the Registration Statement, Listing Application and the terms and conditions and such other relevant acts in connection with the intended public offering of shares of the Company.

(2) Business of the Company

Pursuant to its new primary purpose, the Company has recently shifted its operations into Telecommunications, Media and Technology (TMT). Its new primary purpose covers the business of providing telecommunications, media, and information technology products and services. These include telecommunications value-added service (VAS) through companies duly licensed to engage in wired and wireless, fixed and mobile communications; software and hardware technology, business process outsourcing, call center and other information technology applications; digital media and other media except mass media; as well as activities directly or indirectly connected to these.

Among the programs that the Company management plans to undertake are: providing telecommunications VAS through iDEN, CDMA, GSM and broadband networks worldwide; and, entering the software development services industry by expanding the markets being served by proprietary enterprise solutions it has developed and will develop for inter-network deployment nationwide and worldwide. The

Company plans to develop and market worldwide mobile data applications that will run on different platforms. It also plans to develop and market digital media content.

Business Partners

NOW Telecom Company, Inc. ("NOW Telecom"), is a business partner which is in a unique position to meet the unabated increase in demands for high speed broadband connectivity of large and medium enterprises, government organizations, educational and medical institutions, financial institutions, multi-tenant/ multi-level commercial and residential buildings, clustered urban residential communities and special economic zones. This company is at the forefront in employing the latest state-of-the art wireless technologies to address the demands of clients for customized solutions yet cutting edge broadband technology.

The **International Business Machines Corporation ("IBM")**, is an American multinational technology and consulting corporation. Since establishing its presence in the Philippines in 1937, it has evolved to become the leader in information technology, providing hardware, software and IT-enabled services to both local and global clients. IBM is known for the quality of its products and services in a long-standing tradition of excellence, customer satisfaction, and commitment to business ethics and integrity.

The **Asian Institute of Journalism and Communication, Inc. ("AIJC")**, is a Knowledge Management Center organized in 1980 as a graduate school of journalism, founded on the philosophy that communication is a vital development resource to be used to advance the common good. It has a solid record of more than 30 years in the communication field – as a graduate school for communicators and journalists, a center for continuing education in journalism, communication, and knowledge management, and a research and consulting firm advocating policies and implementing programs and projects that address development issues and concerns both at the levels of national decision making and community-based initiatives.

Brands

NowPlanet.TV ("NowPlanet.TV") is the digital media brand of the Company. It is a social business platform that enables enterprises, organizations and institutions to create, manage, and sustain their marketing and communications campaigns across multiple mobile devices (Smartphones and Tablet PCs that run on iOS and Android). NowPlanet.TV has launched several Channels for business owners and institutions in order to synergize their marketing and communication efforts, through the use of digital media. In 2012, it unveiled the Live Streaming coverage of the Impeachment Trial of Chief Justice Renato Corona through the Justice Watch Channel, in partnership with the Asian Institute of Journalism and Communications, Inc. (AIJC).

WebsiteExpress.Biz ("WebsiteExpress.Biz") is a one-stop shop website development service - providing micro, small and medium sized enterprises affordable, professional websites in as fast as 5 days.

Products and Services

The Company, its subsidiaries, and affiliates are now at the forefront of bringing cutting-edge technologies in its chosen markets, primarily the enterprises and SMEs:

1. **Broadband Telecom Services** – In partnership with NOW Telecom, clients will have access to economically competitive broadband bandwidth resources with high availability, robust security and guaranteed QoS.

2. **Communications Network Services** - In partnership with NOW Telecom, clients will have access to the usual cellular services as well as professional radio services such group communication, field workforce management services (dispatching) and data services through Trunk Radios (TETRA).
3. **IT Infrastructure Services** – In partnership with Softlayer (an IBM Company), the Company resells the data space of Softlayer and the beta program of BlueMix, the new IBM Cloud platform as a service. BlueMix is an enterprise-grade sandbox built on Softlayer infrastructure, ready for developers to hit the ground running and get their hands dirty.
4. **IBM Smartcloud Services** – In partnership with IBM, the Company resells essential tools for social business in the cloud: enterprise-grade file sharing, communities, instant messaging, web meetings, user profiles, mail, and calendar. These IT solutions are designed to let clients work seamlessly with people inside and outside their organization. The Smartcloud services are competitively-priced, security-rich, reliable, flexible and extensible.
5. **Collaboration Software Solutions** - In partnership with IBM, the Company provides a full range of IBM Collaboration Solutions (ICS) Products. The Company develops solutions and applications on Lotus (xPages, Notes and Notes Web) platform.
6. **Content Distribution** – In partnership with IBM, the Company provides a full range of services utilized to distribute content via video. The Company provides services and applications using the IBM UStream video platform.
7. **Digital Marketing** – NOW brings new technologies to increase the client's engagement with its potential customers through enterprise-grade marketing and email automation.
8. **Human Resource Management System** – Human Resource Management System is an end-to-end solution that covers the entire employee engagement cycle - from recruitment to retirement, leading to increased efficiency, enhanced productivity and reduced operational costs.
9. **Information Technology Resource Management Outsourcing** –
 - a. through i-Resource Consulting International, Inc., enterprises are assured of available skills for short, long-term and mission-critical projects by Resource Augmentation, Contract to Hire and Train and Deployment.
 - b. through i-Professional Search Network, Inc., enterprises may outsource the recruitment of IT Professionals for regular placement.
10. **Managed Services Outsourcing** – through i-Resource Consulting International, Inc., clients refocus on their core business activities while outsourcing to technology experts some parts of their business process, such as Testing & Quality Assurance Services, Applications Development, Applications Maintenance, Disaster Recovery, Desktop Services, Technology Help Desk Services, Call Center Help Desk Services and Network Services (Broadband Internet). Managed Services Outsourcing is a program that allows managing regular or critical projects based on targeted outcomes and service level agreements.
11. **Live Streaming** – through the Company's digital media platform branded as NowPlanet.TV, the Company offers clients live streaming technology to the Internet. Clients' events can be

streamed globally and watched by millions of people in their mobile devices through state-of-the-art digital video and uplink technologies.

12. **Website Development** – this service helps clients achieve an online presence to generate highly interactive and engaging relationships with the clients' end-customers. The Company has established the brand WebsiteExpress as its vehicle to delivering world-class and globally compliant websites. WebsiteExpress operates at a subscription model, providing subscribers affordable, professional websites in as fast as 5 days. It is a one-stop shop – development, domain, hosting, SSL certificates, shopping cart, email and more all in one place, eliminating the need to deal with multiple service providers.
13. **Mobile Applications Development** – through this service, the Company extends customer engagement and interactivity with mobile applications such as cinematic 3D, game-based learning, rich media, HTML5 animation and gesture triggers, which can be easily customized and deployed. The Company has successfully developed the It's More Fun in the Philippines.
14. **Telematics** – a Mobile Resource Management Solution, which maximizes the use of today's mobile devices to streamline an organization's process and reporting. Through telematics, information captured in any place accessible via telco service providers can be made available for management review in real time.

Development of New Products and Services

The development of the NowPlanet.TV Channels and other products would require substantial resources for the service fees of the consultants, purchase of IT equipment, subscription for dedicated and guaranteed bandwidth through an internet lease line and distribution of the live streaming coverage. The estimated expenditure for the above is Php4.5M.

Competition

With the continuous growth of the IT industry, both locally and globally, the competitive landscape has become fierce with the rise of new and innovative technology services in the market. The Company's products and services have indirect and direct competitors in the following areas:

1. IBM Lotus Notes developers and resellers;
2. Web development companies; and
3. Software engineering service providers.

As the Company continue to improve and enhance its product and services, its competitive advantage lies in its ability to adopt and utilize new and emerging technologies to deliver a full spectrum of innovative products and services to the market. Setting the Company apart is the provision of its value added services backed by its strong and competent professionals through the synergy and collaboration across the different functional departments of the organization.

Suppliers

The Company and its subsidiaries have a broad range of suppliers, both local and foreign.

Customers

The Company provides technology solutions to various organizations. It has a wide scope of target customers not dependent on a single or few customer base. The following are target industries for the Company's products and services:

1. Commercial Banking
2. Microfinancing and rural banking
3. Financial services
4. Manufacturing
5. Transportation
6. Media and Advertising Companies
7. Government Sector
8. Small and Medium Enterprises (SME)
9. Retail
10. Hospitality/Tourism
11. Healthcare
12. Insurance
13. Business Process Outsourcing and Knowledge Process Outsourcing

Transactions With and/or Dependence on Related Parties

All transactions with related companies are done on market terms and arm's length basis. See Note 11 (Related Party Transaction) of the Notes to the Consolidated Financial Statements.

Patents, Trademarks, Copyrights, Licenses, Franchises, Concessions and Royalty Agreements

The Philippine Intellectual Property Office ("IPO") issued on June 28, 2012 and July 5, 2012 a Certificate of Registration for the trademarks J-Span and NowPlanet.TV, respectively. The IPO also issued on 28 February 2013 a Certificate of Registration for the trademark Social Canvass. These registrations shall be effective for 10 years.

As of December 31, 2013, the Company has four (4) other trademark applications pending with the Philippine Intellectual Property Office (IPO).

On 16 August 2013, a Verified Opposition was filed by Starbucks (HK) Limited against the application for trademark registration of a variation of the mark NOWPLANET.TV AND DESIGN. On 12 January 2017, the IPO dismissed the opposition. As of the date of the preparation of the instant report, no Appeal has been filed with the IPO by the Oppositor.

Research and Development Activities

The company did not allocate an amount for research and development in years 2015 and 2014. In the year 2013, the Company spent the amount of Php3.4K on research and development activities, which is .0044 % of its revenues. For the year 2012 and 2011, the Company did not allocate an amount for research and development activities.

Governmental Regulations and Environmental Laws

The Company is not aware of any existing or probable governmental regulations that will have a material effect on the business.

The Company and its subsidiaries have not experienced any environmental issues or problems.

Employees

As of 31 December 2016, majority of the operations complement, including research and development, are outsourced.

Major Risks

1. **Competition.** New and existing competitors can erode the Company and its subsidiaries' competitive advantage through the introduction of new products and services, improvement of product quality, increase in production efficiency, new and updated technologies and costs reductions. To manage all these, the Company and its subsidiaries continuously come up with new and exciting products and improve product propositions.
2. **Third Party Services.** The Company's social media services have a dependence on 3rd parties such as developers and internet providers. Maintaining and sustaining a satisfactory relationship with third party service providers is critical in ensuring technical support for the Company's social media services. Failure to do so may negatively impact the Company's business since we rely on them for content upgrades, localization and technical support. To mitigate this risk, the Company is constantly in search for the right partners.
3. **Internet.** The Company's social media services are dependent on the quality and accessibility of the Internet. The over-all user experience may be adversely affected by a poor internet connection. The growth of this sector in the Philippines may be limited as internet access has not reached more far-flung areas in the country.

Item 2. Properties

On December 22, 2016, the Company availed a chattel mortgage loan amounting to Php564,800 (Note 10) from BDO Unibank, Inc. for the purchase of a transportation equipment, which serves as the property mortgaged. The new loan requires sixty monthly repayments of Php11,754 until November 23, 2021, has a term of 5 years and bears an interest rate of 9.44% per annum. The transportation equipment is for the use of sales and technical personnel and developers.

In April 2014, the Company renewed its lease agreement covering its principal office for another one (1) year period, renewable upon mutual agreement of the parties. In March 2015, the Company informed the lessor of the former's interest to renew the lease agreement to cover the period commencing on April 1, 2015 up to March 31, 2016, renewable subject to mutual agreement of the parties, for a monthly rental rate of Php19,384.04 (excluding EVAT). The lease was renewed for another year in April 2016.

Item 3. Legal Proceedings

On 20 February 2013, the Company filed an application for the registration of the variation of the mark NOWPLANET.TV AND DESIGN. On 16 August 2013, the Company received a Verified Opposition by Starbucks (HK) Limited, a foreign corporation organized in Hongkong. The opposer, Starbucks (HK) Limited, seeks for the Company's trademark registration to be disallowed and rejected based on the following grounds:

1. the company's mark is identical with or nearly resembles opposer's NOW TV & Device, with an earlier filing date and priority date;
2. Opposer's mark NOW TV & DEVICE has a protected goodwill over respondent's mark;
3. Opposer's mark is well known internationally and in the Philippines, and has acquired distinctiveness that requires protection.

On 12 January 2017, the IPO dismissed the opposition. As of the date of the preparation of the instant report, no Appeal has been filed with the IPO by the Oppositor. On 12 January 2017, the IPO dismissed the opposition. As of the date of the preparation of the instant report, no Appeal has been filed with the IPO by the Oppositor.

Except for the opposition filed by Starbucks (HK) Limited against the application for trademark registration of a variation of the mark NOWPLANET.TV, there are no other legal proceedings against the Company. The Company is not a party to, and its properties are not subject of, any material pending legal proceedings that could be expected to have a material adverse effect on the Company's financial position or result of operations.

Item 4. Submission of Matters to a Vote of Security Holders

None.

PART II - OPERATIONAL AND FINANCIAL INFORMATION

Item 5. Market for Issuer's Common Equity and Related Stockholder Matters

On February 7, 2002, the Board of Directors approved the increase in the number of shares of the authorized capital stock of the Company from 4,000,000 shares to 40,000,000 shares and the reduction of par value from Php10 per share to Php1 per share.

On July 23, 2002, the Board of Directors and stockholders approved the offer of up to 28,000,000 shares from the Company's unissued common stock through initial public offering (IPO). The application for the IPO of the Company was approved by the PSE and the Securities and Exchange Commission (SEC), on June 11 and July 30, 2003, respectively. The Company was listed in the PSE on July 23, 2003. Issue manager and underwriter was Abacus Capital & Investment Company. The market price is at high of Php1.08 and low of Php.34. The following table is the summary of the Company's stock prices from first quarter of 2013 up to the first quarter of 2017:

Year	Quarter	High	Low	Close
2013	1 st	0.510	0.400	0.400
	2 nd	0.450	0.360	0.380
	3 rd	0.465	0.355	0.430
	4 th	0.430	0.365	0.405
2014	1 st	0.405	0.360	0.380
	2 nd	1.040	0.370	0.710
	3 rd	0.910	0.610	0.630
	4 th	0.720	0.540	0.570

2015	1 st	0.670	0.400	0.495
	2 nd	0.630	0.430	0.465
	3 rd	0.610	0.400	0.500
	4 th	1.290	0.470	0.750
2016	1 st	1.140	0.580	1.100
	2 nd	3.550	1.290	2.900
	3 rd	3.990	3.240	3.440
	4 th	3.450	2.050	2.490
2017	1 st	3.200	2.650	2.900

During the 02 June 2006 Annual Shareholders Meeting of the Company, the shareholders approved the Memorandum of Agreement dated April 28, 2006 (MOA) entered into by the Company with NOW Telecom and five other companies namely, Top Mega Enterprises Limited, Joycelink Holdings Limited, Gamboa Holdings, Inc., Emerald Investments, Inc., Food Camp Industries and Marketing, Inc. (the five companies collectively known as NOW Telecom Shareholders).

However, certain amendments were made to the MOA in view of the fact that upon further consultation with the PSE, it was determined that the Company could not revise its primary purpose at that time. Hence, the stockholders approved the amendment in the MOA that there will be no change in the primary purpose of the Company. In addition, the stockholders also approved the proposal that the Company shall acquire only nineteen percent (19%) equity interest in NOW Telecom and not 97%, as originally intended. It was agreed that the acquisition shall be based on the same terms and valuation stated in the MOA in the event that additional equity in NOW Telecom will be acquired by the Company in the future.

The amendment in the MOA was approved by the stockholders such that the shareholders of NOW Telecom will transfer to the Company shares of NOW Telecom in the aggregate number of 2,656,580 shares constituting 19% equity interest in NOW Telecom in exchange for new shares of the Company with an aggregate value of Php1,289,278,350.00 for 19% of NOW Telecom, or effectively at a price of Php485.315085.00 per NOW Telecom share.

In accordance with the amendment in the MOA, the needed increase in authorized capital stock of the Company to accommodate the foregoing transaction is Php1,280,000,000 at Php1.00 par value per share. Accordingly, the stockholders approved the proposal to increase the authorized capital of the Company by Php1,280,000,000.

On September 19, 2006, the SEC approved the increase in the authorized (to Php1.320 Billion) and paid-up capital (to Php1,317,278,350) of the Company as well as the change of the corporate name from Cashrounds, Inc. to Information Capital Technology Ventures, Inc.

On September 27, 2006, the Company submitted to the PSE a listing application of additional 1,289,278,350 common shares to cover its share-for-share swap transaction with NOW Telecom shareholders. Following the Company's re-application for listing of the same shares in October 2008, the PSE approved the same and were listed on February 24, 2009.

On December 10, 2008, the PSE approved the transfer of the listing of the shares of the Company from the SME Board to the Second Board of the PSE, and the transfer finally took effect on June 29, 2009.

On March 12, 2010, the Board approved the Company's increase in authorized capital stock from P1.32 billion to P5 billion as well as the listing of the additional shares from the increase.

On March 16, 2011, the Company filed with PSE its application for transfer from the Second Board to the First Board of the Exchange.

The movement in the number of shares and capital stock amount for the year ended December 31, 2016, 2015 and 2014 are as follows:

	2016		2015		2014	
	Number of Shares	Amount	Number of shares	Amount	Number of shares	Amount
Balance at beginning of year	1,517,278,350	1,517,278,350	1,517,278,350	1,517,278,350	1,317,278,350	1,317,278,350
Increase in number of shares as a result of reduction in par value	-	-	-	-	-	-
Issuance during the year	-	-	200,000,000	200,000,000.00		
	1,517,278,350	1,517,278,350	1,517,278,350	1,517,278,350	1,317,278,350	1,317,278,350

No party or person holds any voting trust over any of the Company's shares. There are approximately 66 Holders of Common Stock as of March 31, 2017. The Top Twenty (20) Holders of Common Stock as of March 31, 2017 are as follows:

Name	Nationality	No. of shares	Percentage
PCD Nominee Corporation	Filipino	485,300,985	31.9850%
Top Mega Enterprises, Limited	Chinese	367,935,951	24.2497%
Emerald Investments, Inc.	Filipino	209,395,185	13.8007%
Velarde, Inc	Filipino	200,571,550	13.2192%
Foodcamp Industries and Marketing, Inc.	Filipino	91,726,743	6.0455%
Joyce Link Holdings, Limited	British	86,458,552	5.6893%
Gamboa Holdings, Inc.	Filipino	75,429,216	4.9713%
Chua Co Kiong, William N.	Filipino	145,000	0.096%
De Leon, Jose Mari S.	Filipino	10,000	0.0007%
Espinosa, Joseph	Filipino	10,000	0.0007%
Diata, Juditha G.	Filipino	10,000	0.0007%
Tareno, Maria Guia I.	Filipino	10,000	0.0007%
Serania, Virginia P.	Filipino	10,000	0.0007%
Francisco, Richard L.	Filipino	10,000	0.0007%
Bocabil, Alben B.	Filipino	10,000	0.0007%
De La Cuesta, Karlo S.	Filipino	10,000	0.0007%
Ligutan, Eninias P.	Filipino	10,000	0.0007%
Pagudar, Venus B.	Filipino	10,000	0.0007%
Alvarez, Jr., Servando B.	Filipino	10,000	0.0007%
Cueto, Edessa P.	Filipino	10,000	0.0007%

Dividends

No cash dividends were declared in the past three (3) years. There are no restrictions that limit the ability to pay dividends on common equity or that are likely to do so in the future.

Recent Sale of Unregistered Securities

There was neither sale of unregistered securities nor issuance of securities constituting an exempt transaction within the last three years.

Item 6. Management's Discussion and Analysis or Plan of Operation

Plans and prospects for 2016

The Company plans to expand its service offerings with the introduction of its "Fiber-in-the-Air" fixed wireless broadband service with a committed information rate ("CIR") of up to 700 Mbps, a first of its kind in the Philippines. Through its partnership with NOW Telecom Inc. ("NOW Telecom") and News and Entertainment Network Inc., ("Newsnet"), a wireless telecommunications operator and a cable TV service provider, respectively, the Company offers an affordable, alternative and high-speed broadband service of up to 700 Mbps and wireless cable TV services to the underserved and unserved large enterprises such as schools, hospitals, hotels, high-end residential buildings, and commercial buildings with multiple BPO locators. Currently, the Company's client broadband subscription ranges from 5 Mbps to 100 Mbps, which may be further increased to up to 700 Mbps, depending on the clients' bandwidth requirements. The Company positions its fixed wireless broadband service either as primary, alternative or as an auxiliary link to existing broadband service providers.

The Company's Fiber-in-the-Air fixed wireless broadband service shall allow its subscribers to download, upload, stream and share files simultaneously without compromising performance. The Company shall deploy competitively priced high-speed broadband bandwidth resources with high availability through its Point-to-Point and Point-to-Multipoint Radios. From providing Software Licenses and Services to adding IT Manpower and Resource Augmentation and Broadband Wireless Cable TV Services, the Company shall deliver high-speed broadband services with a CIR of up to 700 Mbps which may be bundled with enterprise collaborations solution, wireless cable television and interactive multi-media applications.

Plans and prospects for 2015

Now Corporation plans to launch two of its creations: (a) the "NOW Broadband Cable TV" a guaranteed broadband Internet service with Wireless Cable TV, and (b) the "NOWPlanet.TV" a digital media platform as a product that converges free TV, web channels, cloud services and other interactive services.

The Company's planned broadband Internet service shall offer guaranteed speeds with wireless cable TV broadcast and cloud services.

Its planned launch signals the Company's mission to achieve true convergence thru the following features simultaneously: (a) browsing 24x7 Internet throughput at guaranteed speed, (b) watching their favorite shows from free TV such VHF and UHF signals (c) interacting with web channels such as TED Talks, YouTube, Facebook, Twitter, Instagram, etc. (d) playing high definition, fast motion networked games; (e) using cloud services such as e-mail, task, calendar, files, community collaboration, video chat, document management with one terabyte of storage per customer, (f) watching, streaming or downloading high-definition videos and 4k/6k/8k films, (g) making phone calls on Skype and live video conference to as many

as 200 participants per session — all with the flexibility of using any device such as regular or 4k TVs, desktops, laptops, tablets and smartphones.

Plans and prospects for 2014

i-Resource Consulting International, Inc. aims to increase its revenue by promoting other services such as Managed Services and Train and Deploy. These services are expected to contribute to significant growth in the number of deployed personnel, translating in turn to continuous and long-term recurring profit generating activities for the said company.

i-Professional Search Network, Inc. is currently applying for all necessary government permits in order for it to operate and offer its search and select service. The increasing demand for direct placement service is expected to bring considerable revenue to the company.

In partnership with AIJC, the Company is developing the K-12 Channel, which is a platform for clarifying issues and concerns about the K to 12 Basic Education Program. The K-12 Channel is about enabling digital learners to learn to optimize technology and create for themselves opportunities for entrepreneurship, employment, or higher educational pursuit. It will also retool teachers to become effective digital learning facilitators by using new media technologies for innovative and creative pedagogies. The K-12 Channel will be launched in the fourth quarter of 2014. Among others, the K-12 Channel will:

1. Inform and educate on policies, objectives, principles, features of the K to 12 Program
2. Clarify issues and concerns
3. Dialogue on relevant issues and concerns
4. Provide continuing updates; accomplishment/progress reports
5. Demonstrate best practices on school management, teaching, learning materials development, assessment, and others.

For 2014, the Company is focusing on the brand development of WebsiteExpress, with the objective of improving sales conversion from 1.6% to 10%. To achieve this, sales funnel must be improved and shortened through product and pricing restructuring as well as development of standard operating procedures. To manage operating expenses, marketing milestones and activities that support the above key tactics, will be limited to (1.) Internet Marketing via SEO, SEM, email and social media initiatives and (2.) Guerrilla marketing through localised on-ground promotions and brand advocacy program via digital influencers. Expansion efforts will be to increase 2-3 kiosks. Short term sales programs such as door-to-door direct sales, a reseller program and incentive programs will be utilized to maximize sales while the influx of leads is still in its infancy stages.

The Digital Media Division of the Company also aims to expand its reach of new clients by launching aggressive marketing campaigns, both offline and online. The group shall also focus on keeping existing clients boosting its group's profitability while maintaining a lean team of developers and designers.

Key Performance Indicators

Profitability	Profit Margin	2.37%	
	Return on Assets	0.16%	
	Return on Equity	0.19%	
	Book Value per share	0.8893	
	Earnings per share	0.0016	

Liquidity	Current Ratio	1.014	
Debt to Equity	Debt to Equity Ratio	0.1465	
Asset to Equity	Asset to Equity Ratio	1.1465	
Interest	Interest Rate Coverage Ratio	9.1886	

The Key Performance Indicators are computed as follows:

Profitability:

$\text{Profit margin} = \text{Net Income} / \text{Total Revenue} \times 100$
 $\text{Return on assets} = \text{Net Income} / \text{Total Assets} \times 100$
 $\text{Return on Equity \%} = \text{Net Income} / \text{Total Stockholders' Equity} \times 100$
 $\text{Book Value per share} = \text{Total Stockholders' Equity} / \text{Average Outstanding Shares}$
 $\text{Earnings per share} = \text{Net Income} / \text{Average Outstanding Shares}$

Liquidity:

$\text{Current Ratio} = \text{Current Assets} / \text{Current Liabilities}$

Debt to Equity:

$\text{Debt to Equity Ratio} = \text{Total Liabilities} / \text{Total Stockholders' Equity}$
 $\text{Asset to Equity Ratio} = \text{Total Assets} / \text{Total Stockholders' Equity}$
 $\text{Interest rate coverage ratio} = \text{EBIT} / \text{Interest Expense}$

There are no known trends, demand, commitments, events or uncertainties that will have a material impact on the Company's liquidity, nor any events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation. No material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

There are no known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations. There are no significant elements of income or loss that did not arise from the Company's continuing operations.

The Company has started to establish teams to supports its business process outsourcing pursuits. It has also put up its own operations and back-end processes through service outsourcing. Management personnel are being sourced from a cooperative of professionals.

The Company is also working together with IMX Broadband, Inc. for purposes of research and development in connection with the plan to expand the Company's existing information technology platform in order to introduce related products and services and integrating wireless communication technologies.

On March 10, 2006, a Certificate of Registration as a Value Added Service (VAS) Provider as Voice over Internet Protocol (VOIP) Provider was issued by the National Telecommunications Commission (NTC) to the Company effective until March 9, 2007. This Certificate was renewed and is valid until March 8, 2018. In addition, NTC issued on November 27, 2015 (valid until November 26, 2020) a Certificate of Registration in favor of the Company as a Value Added Service entity authorized to offer cloud hosting services, VPN, multimedia content and program services, online game services, cloud-based multimedia conferencing services, web hosting and cloyd0-based mail and messaging services.

On December 18, 2008, the Company signed a Development Partnership Agreement with REWSS A/S, a Danish based company with an operations and development hub in the Philippines, and NOW Telecom, a MTS (mobile telephone system) operator in the Philippines. REWSS A/S provides Network Business Intelligence (NBI) software solutions for operators worldwide with clients in the USA, Europe, Africa and Asia for various network technologies including CDMA, GSM and UMTS (2G and 3G). Using NOW Telecom's network infrastructure, REWSS A/S will develop its REWS Stools for the iDEN Motorola technology. The Company will handle the project management role and use the end solution for iDEN in handling NOW Telecom's Network Operations Center.

Information on Independent Accountant

The auditing firm of SGV & Co. is the incumbent external auditor of the parent Company and i-Resource Consulting International, Inc. (subsidiary) for the calendar year 2016 and is being recommended for re-appointment for the current year.

Audit and Audit Fees

The aggregate fees billed for each of the last three (3) fiscal years for professional services rendered by the external auditor for the audit of the of the parent Company and I-Resource Consulting International, Inc. (subsidiary) annual financial statements is Php550,000.00 for 2016, Php308,000.00 for 2015 and Php308,000.00 for 2014.

The external auditor does not render any other assurance and services related to the performance of the audit nor does it render any professional service for tax accounting, advice, planning and any other form of tax services.

In 2016, SGV & Co. did the review of the Interim Condensed Consolidated Financial Statements as at September 30, 2016 and for the nine-month periods ended September 30, 2016 and 2015. There were no other significant professional services rendered by SGV & Co. during the period.

Results of operations

Year 2016

The consolidated revenue for the year 2016 is Php105.437 million, there is a slight decrease of Php9.957 million or 9% from last year's Php115.394 million. The decrease is mainly due to the shifting of the Company's main business from software licenses to broadband. Revenue from software licenses and services decreased to Php56.041 million in 2016 from Php75.967 million in 2015. Company's sales from IT manpower and resource augmentation increased to Php43.415 million in 2016 from Php39.427 million in 2015. Broadband sales for 2016 amounted to Php5.981 million.

The Operating Expenses is Php44.098 million in 2016 and Php33.049 million in 2015. There is a significant increase by Php11.049 million or 33% in 2016 as compared to 2015 was mainly due to impairment of advances by the Company to one of its affiliates amounting to Php5 million and also due to an increase in advertising and promotion expense amounting to Php4.524 million.

The Net income for the year ended December 31, 2016 is Php2.499 million or Php2.737 million lower compared with last year's Net Income of Php5.235 million. This year's slight decrease in revenue was due to the shifting of the Company's main business to broadband services from software licenses.

As of December 31, 2016, the total consolidated assets of the Company stood at Php1.547 billion compared with last year's Php1.498 billion, an increase by Php48.683 million or 3%. Current Assets increased by Php49.751 million or 33%, from Php150.333 million in 2015 to Php200.084 million in 2016. The increase in Current assets was mainly due to the increase in trade receivables from Php81.788 million in 2015 to Php115.532 million in 2016 and an increase also in Amounts Owed by Related Parties from Php48.387 million in 2015 to Php72.496 million in 2016. Non-current Assets slightly decreased by Php1.068 million due to decrease in due from related party non current portion.

Current liabilities decreased by Php218.255 million or 53%, from Php415.505 million in 2015 to Php197.250 million for 2016. The decrease was due to the conversion of advances from an affiliate into equity during the year which amounted to Php264 million and payment of loan amounting to Php44.5 million. Accounts Payable and accrued expenses also decrease from Php132.927 million to Php119.643 million. Amounts Owed to Related Parties decrease by Php160.558 million. Non-current Liabilities on the other hand increased by Php449K due to loan availment made by the Company during the year.

Total consolidated assets as of December 31, 2016 stood at Php1.547 billion, with Liabilities at Php197.7 million and Equity at Php1.349 billion.

Year 2015

The consolidated revenue for the year 2015 is Php115.394 million, there is a significant increase of Php41.614 million or 56% from last year's Php73.779 million. The increase is contributed largely by an increase in revenue from IT Service Fees. Revenue from IT service fees increased to Php67.108 million in 2015 from Php47.031 million in 2014. Company's sales from IBM licenses and other services also increased by Php21.538 million or 81%, the sales increased to Php48.286 million this year from last year's Php26.748 million.

The Operating Expenses is Php33.049 million in 2015 and Php50.058 million in 2014. There is a significant decrease by Php17.008 million or 34% in 2015 as compared to 2014 due to decrease in Interest expenses from Php19.001 million in 2014 down to Php1.054 million in 2015. General and Administrative Expenses and Other Expenses increased by Php569K and Php370K respectively.

The Net income for the year ended December 31, 2015 is Php5.235 million or Php43.718 million higher compared with last year Net Loss of Php38.482 million. This year's increase in revenue contributed the positive bottom line in 2015.

As of December 31, 2015, the total consolidated assets of the Company stood at Php1.498 billion compared with last year's Php1.454 billion, an increase of Php43.803 million or 3%. Current Assets increased by Php20.529 million or 16%, from Php129.804 million in 2014 to Php150.333 million in 2015. The increase in Current assets was a result of an increase in Cash from Php2.007 million in 2014 to Php15.980 million in 2015. There is an increase in trade receivables from Php51.803 in 2014 to Php81.788 million in 2015. There is a decrease in Amounts Owed by Related Parties and other current assets from Php75.995 million in 2014 to Php52.565 million in 2015. Non-current Assets increased by Php23.275 million due to the increase in the noncurrent portion of the amounts owed by the related parties amounting to Php26.564 million.

Current liabilities increased by Php279.429 million or 205%, from Php136.077 million for 2014 to Php415.505 million for 2015. The increase is due to the reclassification of a Php44.5 million bank loan from long term to current. Accounts Payable and accrued expenses also increase from Php120.397 million to Php132.927 million. Amounts Owed from Related Parties also increased by Php223.074 million. However, Obligation under finance lease become zero this year from Php675K last year. Non-current Liabilities on the other hand decreased significantly by Php440.847 million due to the reclassification of a Php44.5 million bank loan from long term to current as stated above. And a decrease in Due to related parties from Php396.347 million in 2014 to zero in 2015.

Total consolidated assets as of December 31, 2015 stood at Php1.498 billion, with Liabilities at Php415.505 million and Equity at Php1.083 billion.

Year 2014

The consolidated revenue for the year 2014 is Php73.779 million, a decrease of 7% from last year's Php79.318 million. The unfavorable variance of Php5.539 is due to the decrease in IT Service Fees. This year's IT Service Fees is Php47.031 million while in year 2013 it was Php53.320 million. However, the company's sales of IBM licenses in 2014 increased to Php21.235 million from last year's Php20.486 million. Interest Income increased to Php472,549 from last year's Php471,820.

The Operating Expenses is Php50.058 million in 2014 and Php95.670 million in 2013. There is significant decrease by Php45.612 million or 48% in 2014 as compared to 2013. The decrease in operating expenses was brought about largely by decrease on contracted outside services amounting to Php22.383 million or 88%. This is inclusive of manpower reduction for cost efficiency measures. Interest Expense decreased by Php19.369 million or 50% due to a restructured advances from an affiliate. The savings on the following cost line items for 2014 as against 2013 were due to cost efficiency measures, such as: Utilities decreased by Php2.745 million or 68%; Professional fees decreased by Php2.533 million or 65%; Communication decreased by Php2.448 million or 46%; Rental decreased by Php399K or 12% and, others decreased by Php853K or 11%. Depreciation and Amortization decreased by Php1.160 million or 19% is due to retirement of some assets. However, there is increase by Php6.278 million or 706% in Impairment loss in 2014 as compared to 2013. The company provided an allowance for impairment of receivables and other assets Php7.167M in 2014, while in 2013 was Php889K.

Total Net loss for 2014 is Php38.482 million or Php48.752 million less compared with last year of Php87.234 million. This year's decrease of cost and expenses contributed the improved bottom line in 2014.

As of December 31, 2014, the total consolidated assets of the Company stood at Php1.455 billion compared with last year's Php1.445 billion, an increase by Php9.684 million or 1%. Current Assets increased by Php14.742 million or 13%, from Php115.062 million in 2013 to Php129.804 million in 2014. The increase in Current assets was a result of an increase in trade receivables by Php6.808 million or 15%. There was an increase in Amounts Owed by Related Parties by Php17.111 million or 31%, while Cash account and Other Current Assets decreased by Php7.649 million and Php1.527 million, respectively. Non-current Assets decreased by Php5.058 million attributed from a decrease in Property and Equipment and other Non-Current Assets by Php4.704 million and Php354K.

Current liabilities increased by Php1.446 million or 1%, from Php134.630 million of 2013 to Php136.077 million of 2014. The variance is due to an increase in Amounts Owed from Related Parties by Php10.163 million or 210%, and decrease in Accounts Payable as well as decrease in the Current portion of obligations under Finance Lease by Php6.383 million and Php2.333 million, respectively. Non-current Liabilities on the other hand increased by Php46.648 million or 12% due to an increase in Amounts Owed from Related parties by Php47.323 million or 14%. On the other hand, Non-current portion of Obligations under Finance Lease is zero in 2014 and Php675K in 2013.

Total consolidated assets as of December 31, 2014 stood at Php1.455 billion, with Liabilities at Php576.923 million and Equity at Php877.625 million.

Year 2013

Total Consolidated revenues generated in 2013 amounted to Php79.32 Million or 59% higher than last year's revenue of Php50.14M. The increase in Revenue was brought about by the following:

1. Revenues from IT products and services of Php38.95M was increased by 57% or Php14.15M from last year's revenue of Php24.8M;
2. Revenues from IT resource augmentation of Php38.32M was increased by 102% or Php19.32M from last year's revenue of Php19.0M;
3. Management fees were the same by Php5.04M both in 2013 and 2012; and,

4. Interest Income derived from loans and minimal bank interest of Php471.82K was decreased by 58% or Php653.09K from last year's interest of Php1.12M

Operating expenses decreased by 11% or Php21.4M in 2013, the decrease was largely attributed to outside services from Php56.2M to Php25.52M due to cost cutting measures for development activities to support its thrust to focus on providing high value ICT services. Other decreases in operating expenses include Communications at Php2.14M, Professional fees at Php1.41M, transportation and travel at Php4.94M and Advertising and promotion at Php3.39M. The equity in net losses of associates share at Php3.1M, impairment loss on goodwill on SoftrIGGER Interactive, Inc. investment at Php3.8M and Commission of Php607K as charged in 2012 were of zero amount in 2013.

Total Net income (loss) as of December 2013 is (Php87.2 Million) or Php50.9 Million less compared with last year of Php138.1 Million). This year's increase in revenue of 33.565M and the decrease of cost and expenses by 21.399M contributed the improved bottom line in 2013.

As of December 2013, the total consolidated assets of the Company stood at Php1.445 Billion compared with last year of Php1.428 Billion or an increase by Php16 Million. Current assets increased by Php22.26M or 24% were due to the increase in Cash balance by Php8.19M, trade receivables by Php11.55M, increase in receivables by related parties by Php2.7M, while other current assets decreased by Php149.9K. Non-current assets decreased by .041% or Php5.5M due to depreciation of Property and equipment.

Current liabilities decreased by Php14.23M were brought about by the reclassification from current to a noncurrent liability on the loan secured from a commercial bank amounting to Php40.5M which was used to finance the operational requirements of the Company. Noncurrent liabilities increased by 43% or Php117M due to reclassification of the aforementioned commercial bank loan from current liabilities and the increase in amounts owed from Velarde, Inc. in the amount of Php73.27M which includes an accrued interest of Php36.38M derived when the present value of the loan was determined since it became noninterest bearing when both parties agreed for the deferment on the accrual and payment of interest starting November 2012 but shall not exceed three (3) years.

Obligation under finance lease was likewise decreased from Php3.6M in 2012 to Php675K in 2013 brought about by regular payments made to transportation vehicles under finance lease.

On December 9, 2013, the bank has approved the conversion of the short-term loans in the amount of Php44.5 into a two-year term loan. The principal balance of the loan is payable on January 19, 2016.

Total Consolidated Assets stood at Php1.445 Billion, Liabilities at Php529 Million and Equity at Php916M Billion.

Item 7. Financial Statements

The audited consolidated financial statements are attached as "**Annex A**".

The audited financial statements for parent company are attached as "**Annex B**".

Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There had been no disagreements with SGV & Co. with regard to accounting policies and financial disclosures of the Company.

PART III - CONTROL AND COMPENSATION INFORMATION

Item 9. Directors and Executive Officers of the Issuer

Under the By-laws of the Company, the members of the Board of Directors shall hold office for a term of one (1) year until their successors shall have been elected and qualified.

Board of Directors

Thomas G. Aquino, age 68, Filipino, Chairman of the Board of Directors. He is a Senior Fellow at the Center for Research and Communication, a multidisciplinary policy group of the University of Asia and the Pacific (UA&P). He is currently the President of NOW Telecom Company, Inc. (formerly Next Mobile, Inc.). He is also a member of the Board of Directors of Philippines National Construction Corporation, Zamboanga Development and Management Corporation, and iCollege of the Philippines, Inc. Dr. Aquino served as Senior Undersecretary of the Philippine Department of Trade and Industry and supervised the country's international trade promotion, trade negotiations under the World Trade Organization (WTO) and the ASEAN Free Trade Area (AFTA), as well as bilateral trade talks with the country's major economic trading partners. He also served as overall lead country negotiator for the Philippines in the Japan-Philippines Economic Partnership Agreement and was country representative to the High Level Task Force on Asean Economic Integration. For his government service, Dr. Aquino was conferred the Presidential Service Award (or Lingkod Bayan) for extraordinary contribution of national impact on public interest, security and patrimony and was a recipient of the Gawad Mabini Award with the rank of Grand Cross (or Kamanong) for distinguished service to the country both at home and abroad. Dr. Aquino obtained a Doctorate in Business Administration in 1980 from the IESE Business School University of Navarre in Spain, an MS in Industrial Economics in 1972 from the University of Asia and the Pacific, and an AB in Economics in 1970 from the School of Economics of the University of the Philippines.

Mel V. Velarde, age 53, Filipino, President and Member of the Board of Directors, was elected Vice-Chairman of the Company's Board of Directors on June 2, 2006 and served as such until March 22, 2007 when he was elected as Chairman of the Board of Directors. On January 21, 2008, he resigned his chairmanship and was again elected as Vice Chairman of the Board until June 2, 2011. He was elected as President of the Company on June 13, 2011. Mr. Velarde is the Vice-Chairman and the Chairman of the Executive Committee of NOW Telecom Company Inc. (formerly Next Mobile, Inc.), and Chairman and President of The Velarde Group, Inc., and its affiliates. He served as Philippine Commissioner to the United Nations Educational, Scientific and Cultural Organizations (UNESCO) and Chairperson of the Committee on Science and Technology. Mr. Velarde has built a career in broadcasting, cable TV, telecommunications and information communications technology. He was former Executive Vice President and General Manager of Sky Cable, a cable TV company that became the largest in the Philippines. Mr. Velarde pursued his masteral studies in Business Economics at the University of Asia and the Pacific, and has taken Strategic Planning, Marketing and Finance at the Asian Institute of Management and at the University of Michigan. He completed the Owner/President Management Program at the Harvard Business School, Harvard University, Cambridge, Massachusetts.

Jose S. Alejandro, age 82, Filipino, Director, served as Chairman of the Board of Directors of the Company on June 2, 2006 until March 22, 2007 when he resigned from said position and was elected as the Company's President. He served as President until January 21, 2008. Mr. Alejandro has also been a

Member of the Board of Directors of NOW Telecom Company, Inc. (formerly Next Mobile, Inc.) since 1989 and he now serves as the Board's Chairman. He is a business and management professional and leader with over 25 years of corporate experience. He was the former President and CEO of East Asia Power Resources, a local publicly-listed independent power producer during the period of local economic crisis (1997-1999), Country Manager for the Power Systems Business of General Electric Co. (1987-1995), and Vice President - Marketing at GE Philippines, Inc. and General Manager of GE Appliance Co. In these capacities, he led the growth and success of this leading U.S. global diversified corporation in the Philippines. He holds a Bachelor of Arts and Bachelor of Law degrees from the Ateneo de Manila University and had taken post graduate courses leading to Master in Business Administration in the same school and Business Policies, Manpower and Marketing Strategies at the GE Management Institute in NY, USA. He is a member of the Philippine Bar.

Vicente Martin W. Araneta III, age 53, Filipino, Director He also serves as Director and President of Facilities, Inc. and as Chairman of Real Properties, Inc., the holding company of Facilities, Inc. and owner of the Palladium Subdivision. He is also a member of the Board of Directors and Chief Financial Officer of ActivAsia, Inc., a 360-degree marketing services company specializing in Out-of-Home, events, point-of-sale and channel activation, tourism marketing, sports marketing and creative services. He is an incorporator, founding member, Treasurer and Director of the Philippine Chamber of Commerce and Industry – Pasig City, Inc.. He serves as director and chief financial officer of Algo-Rhythm Communications, Inc., Arribadigital, Inc. and ActivCare Home Health Solutions, Inc. He is currently the chief financial officer of Awesome Lab, Inc.. He is also a member (on-leave) of the Management Association of the Philippines and of the Chamber of Real Estate and Builders Associations, Inc. Mr. Araneta is a member of the Ateneo Alumni Association, Inc. and served as a member of its Board of Directors for the period 2005-2007 and 2009-2012. He is also the President of Ateneo, Inc. and a member since 2011 of the Philippine Association of Congress Exhibitors/ Organizers & Suppliers, Inc. (PACEOS). He is the incorporator of the Mandaluyong Business Foundation. Mr. Araneta also served as Director for the period 2004 to 2005 of the Philippine Science High School Foundation.

Gerard Bnn R. Bautista, age 53 Filipino, Director, is also currently the Chairman of the University of Baguio Foundation. He is a partner in BNN Bautista Associates, an Architecture & Planning firm established in 1969, and the President of Eduplan Philippines, Inc., a leading educational pre-need insurance company. He is a Charter Member of the Rotary Club of Makati, Greenbelt. He is also currently a member of various associations, namely, the Harvard Architectural and Urban Society, the Harvard Club of the Phils., the Harvard Alumni Alliance for the Environment, the Harvard Alumni Entrepreneurs, the Philippine Jaycees Senate, Rockwell Club, the Porsche Club of the Philippines, and the Rockwell Club, Baguio Country Club. He served as President of the Makati Jaycees. He obtained his Bachelor of Science in Architecture in the University of the Philippines. In 1987, he obtained post graduate studies in Information Technology for Architects in the Ateneo de Manila University. In 2002, he obtained post graduate studies in Financial Forecasting in the Center for Research and Communications in Mandaluyong. Likewise, in 2002, he obtained post graduate studies in Finance for Senior Executives in the Asian Institute of Management in Makati City. He also obtained post graduate studies in Actual Planning and in School Planning and Design in Harvard University in Cambridge, Massachusetts.

Marlou Buenafe Ubano, 44 years old, Filipino, Independent Director, has been in practice of law for fifteen years. He is the Founding Partner of the Ubano Sianghio & Lozada Law Offices which was established in June 2002. He is currently a Governor of Integrated Bar of the Philippines – Western Visayas Region. He served as Assistant Secretary for Legal Affairs of the Philippine Department of Transportation and Communications from 2011 to 2013. He was the Commissioner of the Commission on Bar Discipline,

Integrated Bar of the Philippines from 2005 to 2007. He also served as President of the Integrated Bar of the Philippines - Capiz Chapter from 2007 to 2009 and again in 2011, and as Deputy Governor of the Integrated Bar of the Philippines – Western Visayas Region from 2011 to 2013. Atty. Ubano was awarded the Presidential Plaque of Merit from the IBP National President in 2007, and a Plaque of Recognition as the Most Outstanding IBP Capiz President in 2009. Atty. Ubano is a Member of the Asean Law Association and the Intellectual Property Association of the Phils., Inc. He obtained his Bachelor's Degree in Law and Political Science in the University of the Philippines.

Ramon Guillermo R. Tuazon, age 58, *Filipino, Director*, is also the president of the Asian Institute of Journalism and Communication (AIJC) and secretary general of Asian Media Information and Communication Centre (AMIC). Mr. Tuazon is chairman of the Philippines Commission on Higher Education (CHED) Technical Committee for Communication (TCC) and member of the CHED Technical Panel for Social Sciences and Communication. He is also a member of the CHED NCR Regional Quality Assurance Team (RQAT). He has served UNESCO in various capacities including Media Development Specialist for UNESCO Myanmar (November 2012- January 2014). Mr. Tuazon served as consultant/team leader to over 30 public information and communication programs and projects. He also participated in 15 international and about 40 national research projects in diverse areas such as mass media, communication, formal and non-formal education, literacy, children's rights, judicial reform and rule of law, etc. He has provided research and consultancy services in other countries including Maldives, Lao PDR, Myanmar, Bhutan, Indonesia, and France. He has co-authored six books, co-edited 15 books/monographs, written over 10 handbooks/modules, published numerous articles in international and national books, journals, and monographs. Mr. Tuazon completed his Master in Communication Management from the AIJC and Bachelor of Science in Commerce from University of Santo Tomas where he also took graduate work in advertising.

Jan-Olov Conny Dolonius, age 68, *Swedish, Director*, was elected member of the Board of Directors of the Company on 05 August 2016. He joined Sweden's second biggest construction company ABV after graduating from Lunds University in Sweden 1974. He was administration manager of several construction projects in East Europe. In 1978, he joined Sweden's second biggest bank, Svenska Handels Banken, SHB as managing director for SHB's subsidiary in Sao Paolo Brazil. In 1982, he moved to Singapore to start Svenska Handelsbanken Asia, a wholly-owned subsidiary of SHB. In 1992, he left the bank and worked for a year as financial consultant to a mobile telephone company in Indonesia. In 1993, he joined International Wireless Company, IWC, in San Francisco USA as partner. IWC invested in and managed up start mobile telephone companies. In 2001, he participated in a management buy-out of Nextel Philippines. In 2004, he joined Focus Equity as partner and Finance Director. Focus Equity was active in the high security sector (bank notes and passports).

Winnita V. Ysog, age 52, *Filipino, Director*, was elected as member of the Board of Directors on 02 September 2016. She served as Marketing Manager of Wizard Academy, a school which offered preparatory education. She also served as Managing Director of Altimax Broadcasting, Inc. In 2004, she served as Vice-Chairman of the Executive Committee and Vice-President of the Human Resource and Quality Administration of Next Mobile, Inc. In 2009, she ventured into the beauty and wellness business and set-up Vanilla Spice. She is the President of Jonahs and Seths Holdings, Inc. She obtained her Bachelor of Science, Major in Tourism degree from the University of the Philippines, Diliman, where she received an award of Proficiency in French. She also obtained her Masters in Management from the Asian Institute of Management, Makati City. She is now the owner and founder of Mabuhay Ako - Bag of Life 360 and currently, the President of Rotary Club of Kamuning East, Rotary International District 3780.

Domingo B. Bonifacio, age 63, *American, Independent Director*, was elected as Independent Director on 20 January 2017. He is currently the Executive Vice President & General Manager of Automated Technology (Phil) Inc. (ATEC) Connectivity Division. From 2014-2015, he was President of Cirtek Advanced Technologies and Solutions, Inc. From 2005-2014, he served as President and CEO of REMEC Broadband Wireless International, Inc. and from 2005-2014, was the President and CEO of REMEC Manufacturing Philippines, Inc. He obtained his B.S. Electronics and Communications degree from the University of Santo

Tomas and passed the Electronics and Communication Engineering Licensure Examination in 1977. He continued his education in 1978-1979 by enrolling in the University of California, Berkley, CA.

Angeline L. Macasaet, age 44, Filipino, Director, is a member of the Philippine Bar. She is also currently the Corporate Secretary, Chief Information Officer and Compliance Officer of the Company. She is also the Corporate Secretary of the various companies under the Velarde Group such as Velarde, Inc., Gamboa Holdings, Inc., Foodcamp Industries and Marketing, Inc., Emerald Investments, Inc., as well as enfranchised companies such as NOW Telecom Company, Inc., GHT Network, Inc., News and Entertainment Network, Inc., among many others. She ensures the compliance of these companies with all regulatory requirements as well as the legal requirements involving specific transactions. Her extensive engagement involves all forms of litigation and in all fora. She also has extensive practice in the Securities and Exchange Commission, Philippine Stock Exchange, and the National Telecommunications Commission. In addition to litigation, Ms. Macasaet has corporate practice all the way to the more complex engagements of management buy-outs, corporate mergers and share swap.

Vicente I. Peñanueva, age 52, Filipino, Acting Chief Finance Officer. He was elected by the Company's Board of Directors as Acting Chief Financial Officer on March 12, 2014. Mr. Peñanueva brings to the company more than 27 years of experience in Corporate Finance, Controllershship, Audit and Accounting. Before he joined the Company, he was the Finance and Accounting Manager of Aruze Global Shared Services and was In-charge of Corporate Accounting and Reporting of 7 companies. From 2012 to 2013, he was the Accounting Manager of Century Peak Metals Holding Corporation, also a publicly-listed company. He was the Accounting Manager of Great Image Services Corporation from 2011 to 2012 and was also Senior Accounting Manager of Universal Leaf Philippines, Inc. for 14 years. Mr. Peñanueva is a Certified Public Accountant. He graduated from Ateneo de Davao University in 1985.

D. Enrique O. Co, age 46, Filipino, Legal Counsel, is the Legal Counsel of the Company from January 2002 up to the present. He also served as the Corporate Secretary of the Company from 10 June 2004 until 30 August 2005 and from 1 November 2006 up to 21 January 2008. He is currently serving as Director and/or Corporate Secretary of several Philippine corporations. He is also the Managing Partner of Co Ferrer & Ang-Co Law Offices and an Associate Professorial Lecturer at Kalayaan College. Atty. Co obtained his BS Business Administration (*cum laude*) and Law Degrees from the University of the Philippines.

Independent Directors

Atty. Marlou B. Ubano and Domingo B. Bonfacio are the two (2) independent directors of the Company.

Management Team

The following are the members of the Company's management team:

Thomas G. Aquino	-	Chairman of the Board (see above)
Jose S. Alejandro	-	Vice Chairman of the Board (see above)
Mel V. Velarde	-	President (see above)
Angeline L. Macasaet	-	Corporate Secretary (see above)
Vicente I. Penanueva	-	Chief Finance Office

Non-executive Officers

D. Enrique O. Co, age 47, *Filipino, Legal Counsel*, served as Legal Counsel of the Company from January 2002 up to the present. He also served as the Corporate Secretary of the Company from 10 June 2004 until 30 August 2005 and from 1 November 2006 up to 21 January 2008. Upon the resignation of Atty. Carpio, he served as the Acting Corporate Secretary of the Company from August 1, 2008 until March 18, 2009. He is currently serving as Director and/or Corporate Secretary of several Philippine corporations. Atty. Co is also the Managing Partner of Co Ferrer & Ang-Co Law Offices. Atty. Co obtained his BS Business Administration (*cum laude*) and Law Degrees from the University of the Philippines.

Identity of Significant Employees

There is no person who is not an executive officer who is expected to make a significant contribution to the business of the Company.

Family Relationship

None.

Involvement in Certain Legal Proceeding

On 20 February 2013, the Company filed an application for the registration of the variation of the mark NOWPLANET.TV AND DESIGN. On 16 August 2013, the Company received a Verified Opposition by Starbucks (HK) Limited, a foreign corporation organized in Hongkong. The opposer, Starbucks (HK) Limited, seeks for the Company's trademark registration to be disallowed and rejected based on the following grounds:

1. the company's mark is identical with or nearly resembles opposer's NOW TV & Device, with an earlier filing date and priority date;
2. Opposer's mark NOW TV & DEVICE has a protected goodwill over respondent's mark;
3. Opposer's mark is well known internationally and in the Philippines, and has acquired distinctiveness that requires protection.

On 12 January 2017, the IPO dismissed the opposition. As of the date of the preparation of the instant report, no Appeal has been filed with the IPO by the Oppositor.

Except for the opposition filed by Starbucks (HK) Limited against the application for trademark registration of a variation of the mark NOWPLANET.TV, there are no other legal proceedings against the Company

There are no pending legal proceedings to which the registrant or any of its subsidiaries or affiliates is a party or of which any of their property is the subject thereof have occurred during the past five (5) years up to the latest date that are material to evaluation. Neither is the registrant involved in any proceedings known to be contemplated by government authorities and any other entity.

There are no pending legal proceeding involving Bankruptcy Petition, Conviction by Final Judgment, or being subjected to any Order, Judgment or Decree, or Violation of a Securities or Commodities Law to which the registrant or any of its subsidiaries or affiliates is a party or of which any of their property is the subject thereof have occurred during the past five (5) years up to the latest date that are material to evaluation.

Item 10. Executive Compensation

The aggregate compensation of executive officers and directors of the Company for the last 2 years and projected for the ensuing year (2017) are as follows:

ACTUAL					
		COMPENSATION	OTHERS	2016 TOTAL	2015
A. Five (5) most highly compensated Executive Officers		6,176,177.43	6,214,000	12,390,177.43	6,858,809
All directors and executive officers as a group unnamed		475,354.73		475,354.73	475,354.73

Projected 2017			
	COMPENSATION	OTHERS	TOTAL
A. Five (5) most highly compensated Executive Officers	8,347,911.76	5,725,416.67	14,073,328.43
All directors and executive officers as a group unnamed	475,354.73		475,354.74

The following are the 5 highest compensated directors / executive officers of the Company: 1. Thomas G. Aquino, 2. Mel V. Velarde, 3. Angeline L. Macasaet, 4. Maria Nenita Libid 5. Kristian Noel A. Pura.

Standard Arrangement

Other than payment of reasonable per diem, there are no standard arrangements pursuant to which directors of the Company are compensated, or are to be compensated, directly or indirectly for any services rendered provided as a director/executive officer for the last completed fiscal year and the ensuing year.

Other Arrangement

There are no other arrangements pursuant to which any director of the Company was compensated, or is to be compensated, directly or indirectly, during the Company's last completed fiscal year, and the ensuing year, for any service provided as a director.

Terms and Conditions of any Consultancy Contract or any Compensatory Plan or Arrangement between the Company and Executive Officers

None.

Outstanding Warrants or Options Held by the Company's CEO, the Executive Officers and Directors

None.

Item 11. Security Ownership of Certain Beneficial Owners and Management

Voting Securities and Principal Holders Thereof

The Company has outstanding common shares totaling 1,517,278,350 shares as of March 31, 2017. All outstanding shares as of record date are entitled to notice and to vote, on a one-share-one vote basis.

**Security Ownership of Certain Record and Beneficial Owners
(More than 5% as of March 31, 2017)**

Title of class	Name, Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	Percentage
Common	PDC Nominee Corp. – Filipino	Direct	Filipino	485,300,985	31.9850
Common	Top Mega Enterprises Limited 11/F Fortune House 61 Connaught Road Central, Hong Kong	Direct	Chinese	367,935,951	24.2497
Common	Emerald Investments, Inc. Unit 5-I, 5 th Flr., OPL Building, 100 C. Palanca St., Legaspi Village, Makati City	Direct	Filipino	209,395,185	13.8007
Common	Velarde, Inc. Unit 5-I, 5 th Flr., OPL Building, 100 C. Palanca St., Legaspi Village, Makati City	Direct	Filipino	200,571,550	13.2192
Common	Foodcamp Industries & Marketing, Inc. Unit 5-I, 5 th Flr., OPL Building, 100 C. Palanca St., Legaspi Village, Makati City	Direct	Filipino	91,726,643	6.0455
Common	Joyce Link Holdings, Limited 11/F Fortune House 61 Connaught Road Central, Hong Kong	Direct	British VI	86,458,552	5.6983

Security Ownership of Directors and Management as of March 31, 2017

The directors and officers of the Company have no security ownership in the capital stock of the Company other than the qualifying shares recorded in the names of the directors but beneficially owned by Velarde, Inc., Gamboa Holdings, Inc. or Foodcamp Industries and Marketing, Inc.:

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenship	Percent of class
Common	Thomas G. Aquino	1 (Direct)	Filipino	<.01
Common	Mel V. Velarde	10 (Direct)	Filipino	<.01
Common	Jose S. Alejandro	10 (Direct)	Filipino	<.01
Common	Vicente Martin W. Araneta III	1 ((Direct)	Filipino	<.01
Common	Gerard Bnn R. Bautista	1 (Direct)	Filipino	<.01
Common	Marlou B. Ubano	1 (Direct)	Filipino	<.01
Common	Ramon Guillermo R. Tuazon	1 (Direct)	Filipino	<.01
Common	Jan-Olov Conny Dolonius	1 (Direct)	Swedish	<.01
Common	Winnita Velarde Ysog	1 (Direct)	Filipino	<.01
Common	Angeline L. Macasaset	1 (Direct)	Filipino	<.01
	D. Enrique Co (Ext Legal Counsel)			
	Vicente I. Penanueva (CFO)	0	Filipino	0

None of the members of the Company's directors and management owns 2.0% or more of the outstanding capital stock of the Company.

Item 12. Certain Relationships and Related Transactions

Except for the President and CEO Mr. Mel V. Velarde and Winnita V. Ysog who are siblings, none of the Advisors, Executive Officers and Management employees are related by affinity or consanguinity.

The Group entered into transactions with related parties, principally consisting of the following:

- The Parent Company grants interest-free advances to NOW Telecom for working capital and administrative requirements. Amounts owed by NOW Telecom as of December 31, 2016, 2015 and 2014 amounted to ₱51,346,501, ₱31,408,455 and ₱23,720,567, respectively.
- On August 30, 2005, the Parent Company entered into a Loan Agreement with IBI for research and development purposes in connection with IBI's plan to expand its IT platform and introduce IT-related products and services. The loan is subject to 9.0% interest per annum and is payable no later than August 30, 2010. Partial pre-payments on the principal may be made prior to this date. The interest is due and demandable only on maturity date. Interest was reduced by the parties to 5.5% per annum in 2007 and shall be subject to annual repricing subsequent to 2007.

On June 25, 2010, both parties agreed to extend the maturity of the loan from August 30, 2010 to August 30, 2012. On August 31, 2012, both parties agreed to further extend the maturity of the loan up to August 30, 2015, with the interest rate further reduced to 3% per annum starting January 1, 2013. On August 31, 2015, both parties agreed to extend the maturity of the loan to five (5) years ending August 30, 2020. Interest was retained at 3% per annum. Interest income amounted to ₱ 467,033 in 2016, 2015 and 2014 reflected as part of "Others" in revenue. As of December 31, 2016, 2015 and 2014, amounts owed by IBI, including interest, amounted ₱27,030,711, ₱26,563,678 and

₱26,096,645, respectively. IBI is an entity under common control.

- c. As of December 31, 2016, 2015 and 2014 the Group has outstanding liabilities to Emerald Investment, Inc. (EII) amounting to ₱2,902,918 which arose from the Group's sub-lease agreement with EII that ended in 2011.

Amounts owed by EII as of December 31, 2016, 2015 and 2014 is ₱40,848.

- d. On January 1, 2013, the Parent Company renewed its service agreement with KPSC for a period of four (4) years beginning January 1, 2013 to December 31, 2016. On January 3, 2017, the Parent Company renewed its service agreement with KPSC for a period of five (5) years beginning January 3, 2017 to January 2, 2022.

Under the service agreement, KPSC shall provide consultancy and manpower services depending on the services specifically required by the Group. Amounts owed to KPSC, in relation to the service agreement, amounted to ₱15,450,244, ₱19,719,161 and ₱26,207,689 as of December 31, 2016, 2015 and 2014, respectively.

The Group's administrative and management functions, including key management personnel, are being handled by personnel of KPSC.

Outside services incurred by the Group for the provision of key management personnel services that are provided by KPSC amounted to ₱6,176,177, ₱6,858,809, and ₱5,829,249 in 2016, 2015 and 2014, respectively.

On January 31, 2017, both parties mutually agreed to terminate the service agreement following the change in the business operation of the Group.

- e. Due to related parties include interest bearing advances from Velarde, Inc. for working capital and investment requirements. Interest rate for these loans is at 18.0% per annum or 1.5% per month.

On January 22, 2015, Velarde, Inc. agreed to convert its advances amounting to P200,000,000 into equity interest in the Parent Company for 200,000,000 common shares with a par value of P1. It was further agreed that the remaining balances and subsequent advances from Velarde, Inc. shall no longer be subject to interest and shall be due on demand (see Note 12).

Interest expense booked as additional amounts owed to related party amounted to nil in 2016 and 2015 and P17,756,021 in 2014.

On April 29, 2016, the Parent Company's BOD approved the conversion into equity of the advances from Velarde, Inc. amounting to P264,000,000 at a conversion price of P1.22 per share computed on the volume-weighted average price of the Parent Company's shares for a 30-day trading period ended April 14, 2016. On June 2, 2016, the stockholders of the Parent Company approved the said increase in the Parent Company's authorized capital stock.

On June 20, 2016, additional advances were incurred from Velarde, Inc. through the latter's payment of the loans payable to bank on behalf of the Parent Company amounting to P44,500,000 (see Note 11).

Outstanding accrued interest presented as part of the "Accounts payable and accrued expenses" amounted to P59,903,586 as of December 31, 2016, 2015 and 2014 (see Note 8).

Due to Velarde, Inc. presented as part of "Due to related parties" amounted to P68,322,816, P223,458,035 and P394,167,083 as of December 31, 2016, 2015 and 2014, respectively.

- f. The Group charges Softweb and Velarde, Inc. management fees for the administration and operations of the companies. Management fees charged to Softweb amounted to nil in both 2016 and 2015, and P4,800,000 in 2014 reflected as part of "Others" in revenue. Payments are due within 5 days upon receipt of invoice. Management fees charged to Velarde, Inc. amounted to P240,000 in 2016, 2015 and 2014 reflected as part of "Others" in revenue.

The Group has outstanding trade receivables to Velarde, Inc. amounting to P1,440,000, P1,200,000 and P960,000 as of December 31, 2016, 2015 and 2014, respectively.

- g. The Group entered into a non-interest bearing loan agreement with Porteon Electric Vehicles, Inc. (Porteon). As of December 31, 2016, 2015 and 2014, the outstanding amount due from Porteon Electric Vehicles, Inc. amounted to P2,160,300 which is due on demand.
- h. On January 1, 2011, the Group entered into a sublease contract with I-College Philippines, Inc. (I-College) for the period November 1, 2011 to May 31, 2012 with a monthly rental fee of P77,526. The term of the lease can be renewed upon mutual consent of both parties. The most recent renewal of this sublease agreement is for a period of three (3) years from November 1, 2014 to October 31, 2017. All other terms and conditions of the sublease agreement dated January 1, 2011 remain in full force.

Rent expense incurred by the Group amounted to P930,313 in 2016, 2015 and 2014. In connection with this, the related due to I-College amounted to P4,806,612, P3,876,300 and P2,945,987 as of December 31, 2016, 2015 and 2014, respectively.

- i. The Group sells IBM licenses to Softweb, an associate. Sales of IBM license to Softweb amounted to P5,412,232, P12,088,054 and P2,792,846 in 2016, 2015 and 2014.

- j. The Group entered into agreements with Thumbmob, Holy Cow and Softweb for the subscription of their respective shares. Please see Note 6 for detailed discussion.
- k. In January 2015, the Parent Company entered into two separate one (1) year service agreements with GHT Network, Inc. (GHT) and News and Entertainment Network, Inc. (Newsnet) to provide bandwidth services to its customers. The Parent Company provided the infrastructure build-up and technology design and consultancy. Service revenue from GHT and Newsnet amounted to ₱ 10,000,000 each in 2015 reflected as part of "Service fees" in revenue.
- l. *Infrastructure build-up and technical services*
In 2016, the Group entered into contracts with GHT, Newsnet and NOW Telecom whereas the Group will provide project management services, design and planning services and installation services covering up to 10 major network hubs for a total contract price of ₱45,000,000 each. Right to receive payments arise upon acceptance of GHT, Newsnet and NOW Telecom of completed hubs. Payments are due upon receipt of invoice. Total of six hubs were completed for GHT and Newsnet in 2016. Service revenue recognized in 2016 amounts to ₱15,000,000 each for GHT and Newsnet. Service revenue recognized in 2016 for the technical service related to Rohill TetraNode System provided by the Group to NOW Telecom amounts to ₱7,500,000.
- m. *Technology consultancy*
Included in the contract entered in 2016, the Parent Company will provide technology consultancy services for a period of ten (10) years with an annual fee of ₱450,000 each for GHT and Newsnet. Service revenue recognized in 2016 amounts to ₱450,000 each for GHT and Newsnet.
- n. *Value-added services (VAS)*
In 2015, the Parent Company entered into three (3) separate agreements with NOW Telecom, GHT and Newsnet (the Parties), wherein the Parties mutually agreed to collaborate and interconnect their respective networks in order for the Parent Company to provide VAS to the public such as cloud hosting services, virtual private network, multimedia content and program services, online game services, cloud-based multimedia conferencing services, web hosting and cloud-based mail and messaging services (VAS contracts).

On December 5, 2016, the Parties agreed to amend Chapter 5 of their VAS contracts to add provision on revenue sharing from the broadband revenue.

On December 23, 2016, the Parties further agreed to amend their VAS contracts to include additional fees from actual usage of bandwidth and other provision on charging to the Parent Company on a cost-plus margin arrangement.

	Interest	2016	467,033	11,462,959	—	—	—	—	Due within 5 years	Unsecured, no impairment
		2015	467,033	10,995,926	—	—	—	—	Due within 5 years	Unsecured, no impairment
		2014	467,033	10,528,893	—	—	—	—	On demand	Unsecured, no impairment
Asian Institute of Journalism and Communication	Advances	2016	1,039	471,061	—	—	—	—	On demand	Unsecured, no impairment
		2015	2,661	470,022	—	—	—	—	On demand	Unsecured, no impairment
		2014	233,228	472,683	—	—	—	—	On demand	Unsecured, no impairment
Paradiso Verde, Inc.	Advances	2016	—	—	—	—	3,358,462	—	On demand	Unsecured
		2015	—	—	—	—	3,358,462	—	On demand	Unsecured
		2014	—	—	—	7,940,563	—	—	—	Unsecured
	Services	2016	—	—	—	605,212	—	—	On demand	Unsecured, no impairment
		2015	368,195	—	—	605,212	—	—	On demand	Unsecured, no impairment
		2014	973,407	—	—	973,407	—	—	On demand	Unsecured, no impairment
(Forward) Porteon	Loans	2016	P=	P2,160,300	P=	P=	P=	P=	On demand	Unsecured, no impairment
		2015	—	2,160,300	—	—	—	—	On demand	Unsecured, no impairment
		2014	—	2,160,300	—	—	—	—	On demand	Unsecured, no impairment
Newsnet	Advances	2016	4,669,416	10,736,960	—	—	—	—	On-demand	Unsecured, no impairment
		2015	947,948	6,067,544	—	—	—	—	On-demand	Unsecured, no impairment
		2014	5,119,596	5,119,596	—	—	—	—	—	—
	Services	2016	15,450,000	—	28,504,000	—	—	—	On-demand	Unsecured, no impairment
		2015	10,000,000	—	11,200,000	—	—	—	On-demand	Unsecured, no impairment
		2014	—	—	—	—	—	—	—	—
GHT	Advances	2016	1,177,121	6,177,301	—	—	—	—	On-demand	Unsecured, no impairment
		2015	180	5,000,180	—	—	—	—	On-demand	Unsecured, no impairment
		2014	5,000,000	5,000,000	—	—	—	—	—	—
	Services	2016	15,450,000	—	28,504,000	—	—	—	On-demand	Unsecured, no impairment
		2015	10,000,000	—	11,200,000	—	—	—	—	Unsecured, no impairment
		2014	—	—	—	—	—	—	—	—
Holycow	Loans	2016	—	—	2,211,771	—	—	—	On demand	Unsecured, no impairment
		2015	—	—	2,211,771	—	—	—	On demand	Unsecured, no impairment
		2014	—	—	2,211,771	—	—	—	On demand	Unsecured, no impairment
	Interest	2016	—	156,000	—	—	—	—	On demand	Unsecured, no impairment
		2015	—	156,000	—	—	—	—	On demand	Unsecured, no impairment
		2014	—	156,000	—	—	—	—	On demand	Unsecured, no impairment

	Advances	2016	—	—	—	—	—	9,248,449	On demand	Unsecured, no impairment	
		2015	—	—	—	—	—	9,248,449	On demand	Unsecured, no impairment	
		2014	—	—	—	—	—	9,248,449	On demand	Unsecured, no impairment	
Thumbmob	Advances	2016	—	—	—	—	—	14,344,369	On demand	Unsecured, no impairment	
		2015	—	—	—	—	—	14,344,369	On demand	Unsecured, no impairment	
		2014	—	—	—	—	—	14,344,369	On demand	Unsecured, no impairment	
(Forward) I-College	Advances	2016	P—	P720	P—	P—	P—	P—	On demand	Unsecured, no impairment	
		2015	—	720	—	—	—	—	—	On demand	Unsecured, no impairment
		2014	—	—	—	—	—	—	—	—	—
	Lease	2016	930,313	—	—	4,806,612	—	—	On demand	Unsecured	
		2015	930,313	—	—	3,876,300	—	—	On demand	Unsecured	
		2014	930,313	—	—	2,945,987	—	—	On demand	Unsecured	
Associate Softweb	Advances	2016	—	487,344	2,380,860	4,816	—	—	On demand	Unsecured	
		2015	1,389,259	2,163,820	2,380,860	6,390,573	—	5,000,000	On demand	Unsecured	
		2014	4,403,554	8,239,341	2,380,860	1,704,311	—	5,000,000	On demand	Unsecured	
	Loans	2016	—	714,000	—	—	—	—	On demand	Unsecured, no impairment	
		2015	—	714,000	—	—	—	—	On demand	Unsecured, no impairment	
		2014	—	714,000	—	—	—	—	On demand	Unsecured, no impairment	
	Sales	2016	5,412,232	—	16,401,451	—	—	—	On demand	Unsecured, no impairment	
		2015	12,088,054	—	22,493,064	—	—	—	On demand	Unsecured, no impairment	
		2014	2,792,846	—	14,101,882	—	—	—	On demand	Unsecured, no impairment	
	Manageme nt fee	2016	—	—	15,590,000	—	—	—	On demand	Unsecured, no impairment	
		2015	—	—	15,590,000	—	—	—	On demand	Unsecured, no impairment	
		2014	4,800,000	—	15,590,000	—	—	—	On demand	Unsecured, no impairment	
			2016	P99,526,454	P103,432,082	P77,520,582	P78,712,292	P23,592,818			
			2015	P74,950,275	P66,275,695	P238,078,380	P85,016,264	P28,592,818			
			2014	P71,922,528	P35,244,513	P411,351,212	P88,146,330	P28,592,818			

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Summary of related party transactions affecting consolidated statements of income:

Related parties	Category	Revenues	Cost of sales and services	General and administrative expenses
Velarde Inc.	Management Fee	P240,000	P-	P-
		240,000	-	-
		240,000	-	-
	Interest	-	-	-
		-	-	-
		-	-	17,756,021
NOW Telecom	Services	7,500,000	-	-
		-	-	-
		-	-	-
	Cost of data services	-	779,715	-
		-	-	-
		-	-	-
Newsnet	Services	15,450,000	-	-
		-	-	-
		-	-	-
	Cost of data services	-	1,696,912	-
		-	-	-
		-	-	-
GHT	Services	15,450,000	-	-
		-	-	-
		-	-	-
IBI	Interest	467,033	-	-
		-	-	-
		-	-	-
KPSC	Outside services	-	43,226,619	7,489,693
		-	40,054,599	6,602,192
		-	41,662,334	3,134,421
Softweb	Sales	5,412,232	-	-
		12,088,054	-	-
		2,792,846	-	-
	Management fee	-	-	-
		-	-	-
		4,800,000	-	-
I-College	Lease	-	-	930,313
		-	-	930,313
		-	-	930,313
		P44,519,265	P45,703,246	P8,420,006
		P12,328,054	P40,054,599	P7,532,505
		P7,832,846	P41,662,334	P21,820,755

PART IV – CORPORATE GOVERNANCE

Item 13. Corporate Governance

Per SEC Memorandum Circular No. 19 Series of 2016, the Annual Corporate Governance Report shall be due on or before 31 May 2017, hence not yet included in this report.

PART V - EXHIBITS AND SCHEDULES

Item 14. Exhibits and Reports on SEC Form 17-C

(a) Exhibits

The audited consolidated financial statements are attached as “**Annex A**”. The audited financial statements for parent company are attached as “**Annex B**”. The Secretary’s Certificate certifying the authorized signatories for the Statement of Management Responsibility is attached as **Annex “C”**.

(b) Reports on SEC Form 17-C

The following were the reports on SEC Form 17-C filed during the year:

DATE	PARTICULARS
29 April 2016	Special Meeting of the Board of Directors wherein the Board approved the following: 1. Increase of the authorized capital stock of the Company from Php2.120B to Php3.0B; 2. Conversion of equity of the 264M advances accumulated since year 2011 from a shareholder, Velarde, Inc. at a conversion price of Php1.22/share computed based on the daily average of the volume-weighted average price of the Company’s shares for a 30-day trading period ending 14 April 2016; and 3. Listing of 216M shares that will be issued out of the said conversion and increase in authorized capital stock.
02 June 2016	Annual Meeting of the Stockholders members of the Board were elected. The shareholders present, in person or by proxy, approved / ratified the following items: 1. Minutes of the Annual Stockholders’ Meeting held on 04 June 2015; 2. 2016 Annual Report and 2015 Audited Financial Statements; 3. Acts of and Resolutions of the Board of Directors and Officers of the Corporation since the Last Annual Stockholders’ Meeting; 4. Amendment of the Seventh Article of Incorporation (Increase of the Authorized Capital Stock from Php2.120B to Php3.0B; Conversion of Advances/Loan to Equity of a Shareholder; in the amount of Php264M; Listing of Additional Shares Out of the Increase; 5. Waiver by a majority vote representing the outstanding shares held by the minority shareholders present of the conduct of a rights or public offering of the shares to be subscribed by Velarde, Inc. 6. Re-Appointment of Sycip Gorres Velayo & Co. as External Auditor
09 August 2016	At the Joint Organizational and Regular Meeting of the Board of Directors of the Company held on 05 August 2016, the following were elected as officers and committee members: <u>OFFICERS:</u> Dr. Thomas G. Aquino – Chairman Atty. Jose S. Alejandro – Vice-Chairman

	<p>Mr. Mel V. Velarde – President and CEO Atty. Angeline L. Macasaet – Corporate Secretary, Corporate Information Officer and Compliance Officer Mr. Andre Gian P. Aguirre – Acting Treasurer <u>Nomination and Election Committee:</u> Mr. Vicente Martin W. Araneta III, Chairman Atty. Jose S. Alejandro Atty. Marlou B. Ubano <u>Audit and Risk Management Committee:</u> Atty. Marlou B. Ubano, Chairman Mr. Ramon Guillermo R. Tuazon Arch. Gerard Bnn R. Bautista <u>Compensation Committee:</u> Dr. Thomas G. Aquino, Chairman Atty. Marlou B. Ubano Mr. Jan-Olov Conny Dolonius <u>Management Committee:</u> Dr. Thomas G. Aquino, Chairman Mr. Mel V. Velarde Atty. Angeline L. Macasaet</p> <p>Amelito V. Velarde tendered his resignation as member of the Board of Directors effective 05 August 2016. The board seat vacated by Mr. Velarde is now occupied by Mr. Jan-Olov Conny Dolonius who was elected in the same Joint Organizational and Regular Board Meeting. Gen. Eliseo M. Rio, Jr. (Ret) likewise tendered his resignation as member of the Board of Directors effective 05 August 2016. Gen. Rio's replacement will be reported to the Exchange as soon as he/she has been elected.</p> <p>Mr. Marcelito R. Ordonez, a member of the Board of Directors of the Company, passed away on 08 August 2016. The Company will immediately report to the Securities and Exchange Commission the replacement of Mr. Ordonez as soon as the new director has been elected.</p>
02 September 2016	<p>In the Special Meeting of the Board of Directors held on 02 September 2016, the Board approved the amendment of the Seventh Article of Incorporation to authorize the creation of Sixty Million (60,000,000) Redeemable, Convertible, Non-Participating, and Non-Voting Preferred Shares with or without Detachable Warrants with a par value of One Peso (Php1.00) per share. The Board likewise approved the setting of the special stockholders' meeting on 08 November 2016 with the record date of 28 September 2016.</p>
05 September 2016	<p>Winnita V. Ysog was elected member of the Board of Directors during the Special Board of Directors meeting held on 02 September 2016.</p>
09 November 2016	<p>During the 08 November 2016 Special Stockholders' Meeting, the shareholders present, by a unanimous vote, approved the following:</p> <ol style="list-style-type: none"> 1. Minutes of the Annual Stockholders' Meeting held on 02 June 2016; 2. Amendment to the Seventh Article of Incorporation (creation of 60M Redeemable, Convertible, Non-Participating, and Non-Voting Preferred Shares with or without Detachable Warrants with a par value of One Peso (Php1.00) per share; 3. Approval for listing of 60M Redeemable, Convertible, Non-Participating, and Non-Voting Preferred Shares with or without Detachable Warrants with a par value of One Peso (Php1.00) per share; and 4. Approval for issuance and public offering of 60M Redeemable, Convertible, Non-Participating, and Non-Voting Preferred Shares with or without Detachable Warrants with a par value of One Peso (Php1.00) per share.


	3. the total number of underlying common shares to be issued in connection with such warrant, which shall in no case be more than the number of warrants to be issued; and 4. to determine all other terms and conditions of the warrant including the strike price.
22 December 2016	In the Regular Meeting of the Board of Directors held on 21 December 2016, the Board approved the filing of the Registration Statement, Listing Application and the terms and conditions and such other relevant acts in connection with the intended public offering of shares of the Company.


Quarterly Financial Reports (Form 17-Q) were submitted to the SEC for the quarter ending March, June and September 2016.

SIGNATURES

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in Makati City on 17 April 2017.

By:


MEL V. VELARDE
President and CEO



VICENTE I. PEÑANUEVA
Chief Finance Officer


ANGELINE L. MACASAET
Corporate Secretary/ Compliance Officer

SUBSCRIBED AND SWORN to before me this 17th day of April 2017 affiants exhibiting to me their respective competent evidence of identity, as follows:

NAMES	Competent Evidence of Identity	Expiry Date
Mel V. Velarde	Philippine Passport No. EC0179707	30 January 2019
Vicente I. Peñanueva	Philhealth No. 19-089347195-6	
Angeline L. Macasaet	Philippine Passport No. EB7716586	21 March 2018

Doc. No. 181;
Page No. 38;
Book No. 182;
Series of 2017.


ATTY. HERBERT L. LUZ
NOTARY PUBLIC
Until December 31, 2017
• Appt. No. MCL-111-17-001
RPR #1052267 for 25,000 pesos (2016-2017)
RPR #5909501 for 25,000 pesos (2017-2018)
S.C. Roll No. 111-17-001
MCL Compliance No. MCL-111-17-001
Unit 301 3rd Flr. Landmark Tower
101 Urban Avenue, Legaspi, Makati City

NOW Corporation and Subsidiaries

Consolidated Financial Statements
December 31, 2016, 2015 and 2014
and Years Ended December 31, 2016, 2015
and 2014

and

Independent Auditor's Report

INDEPENDENT AUDITOR'S REPORT

The Board of Directors and the Stockholders
NOW Corporation

Opinion

We have audited the consolidated financial statements of NOW Corporation and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2016, 2015 and 2014, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2016, 2015 and 2014, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For the matter below, our description of how our audit addressed the matter is provided in that context.



We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Recoverability of the Investment in NOW Telecom, Inc.

As at December 31, 2016, the Group has 19% equity investment in NOW Telecom, Inc. amounting to ₱1,289,278,350, which represents 83% of the total assets. This unquoted equity investment is classified as an available-for-sale financial asset and is carried at cost. Under the PFRSs, if there is objective evidence of impairment, the Group is required to determine the recoverable amount of the unquoted equity security, which is the present value of estimated future cash flows, and record any impairment loss.

The determination of the recoverable amount of the investment in NOW Telecom, Inc. is significant to our audit because the amount is material to the consolidated financial statements. In addition, management's assessment process involves significant judgment about future market conditions and use of assumptions such as market value of comparable frequencies, revenue growth rate, long-term growth rate and discount rate. Any changes to these assumptions could significantly affect the recoverability of the investment. The related disclosures on the Group's investment in NOW Telecom, Inc. are included in Note 3 to the consolidated financial statements.

Audit Response

We obtained an understanding of the Group's impairment assessment process and related controls. We involved our internal specialist in evaluating the assumptions and valuation methodologies used. For frequencies of NOW Telecom, Inc. with comparable market value, we compared the assumptions used in valuing these frequencies such as price per MHzPop with the most recent comparable market transactions. For all other frequencies, we compared the forecasted cash flows assumptions used in the recoverability testing such as revenue growth rate and long-term growth rate with relevant industry outlook and other relevant external data. Likewise, we tested the parameters used in the determination of the discount rate against market data. We also reviewed the Group's disclosures about those assumptions to which the outcome of the impairment test is most sensitive, specifically those that have the most significant effect on the determination of the recoverable amount of the investment in NOW Telecom, Inc.

Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016 are expected to be made available to us after the date of this auditor's report.



Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.



- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

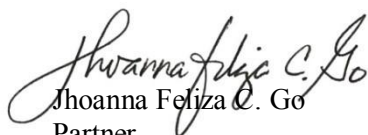
We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is
Jhoanna Feliza C. Go.

SYCIP GORRES VELAYO & CO.



Jhoanna Feliza C. Go
Partner

CPA Certificate No. 0114122

SEC Accreditation No. 1414-AR-1 (Group A),
March 2, 2017, valid until March 1, 2020

Tax Identification No. 219-674-288

BIR Accreditation No. 08-001998-103-2017,
January 31, 2017, valid until January 30, 2020

PTR No. 5908703, January 3, 2017, Makati City

April 12, 2017



NOW CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	December 31		
	2016	2015	2014
ASSETS			
Current Assets			
Cash	₱4,396,419	₱15,979,672	₱2,006,757
Trade and other receivables (Note 4)	115,532,368	81,788,408	51,802,863
Due from related parties (Note 9)	72,495,743	48,386,597	71,922,528
Other current assets (Note 5)	7,659,213	4,178,091	4,072,120
Total Current Assets	200,083,743	150,332,768	129,804,268
Noncurrent Assets			
Available-for-sale investment (Note 6)	1,289,278,350	1,289,278,350	1,289,278,350
Advances to affiliates (Note 6)	23,592,818	28,592,818	28,592,818
Due from related parties (Note 9)	27,030,711	26,563,678	—
Property and equipment (Note 7)	6,614,680	3,250,507	6,452,203
Other noncurrent assets - net of accumulated amortization of computer software amounting to ₱1,123,371, ₱996,466 and ₱869,562 as of December 31, 2016, 2015 and 2014, respectively	434,987	333,964	421,064
Total Noncurrent Assets	1,346,951,546	1,348,019,317	1,324,744,435
TOTAL ASSETS	₱1,547,035,289	₱1,498,352,085	₱1,454,548,703
LIABILITIES AND EQUITY			
Current Liabilities			
Accounts payable and accrued expenses (Note 8)	₱119,642,574	₱132,927,061	₱120,396,613
Due to related parties (Note 9)	77,520,582	238,078,380	15,004,596
Loans payable (Note 11)	87,426	44,500,000	—
Obligations under finance lease (Note 10)	—	—	675,433
Total Current Liabilities	197,250,582	415,505,441	136,076,642
Noncurrent Liabilities			
Loans payable (Note 11)	449,107	—	44,500,000
Due to related parties (Note 9)	—	—	396,346,616
Total Noncurrent Liabilities	449,107	—	440,846,616
Total Liabilities	197,699,689	415,505,441	576,923,258
Equity Attributable to Equity Holders of the Parent Company			
Common stock (Note 12)	1,517,278,350	1,517,278,350	1,317,278,350
Deposits for future stock subscriptions (Note 9)	264,000,000	—	—
Cumulative translation adjustment	1,140,435	1,149,988	1,164,222
Deficit	(427,950,225)	(430,450,658)	(435,687,362)
	1,354,468,560	1,087,977,680	882,755,210
Non-controlling Interest	(5,132,960)	(5,131,036)	(5,129,765)
Total Equity	1,349,335,600	1,082,846,644	877,625,445
TOTAL LIABILITIES AND EQUITY	₱1,547,035,289	₱1,498,352,085	₱1,454,548,703

See accompanying Notes to Consolidated Financial Statements.



NOW CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

	Years Ended December 31		
	2016	2015	2014
REVENUES			
Service fees (Note 9)	₱90,623,757	₱67,108,027	₱47,031,476
Sales (Note 9)	13,048,685	47,331,371	21,235,363
Others (Note 9)	1,764,541	954,483	5,512,549
	105,436,983	115,393,881	73,779,388
COSTS OF SALES AND SERVICES (Note 13)	56,646,942	75,600,352	62,075,681
GROSS INCOME	48,790,041	39,793,529	11,703,707
GENERAL AND ADMINISTRATIVE EXPENSES (Note 14)	43,401,136	31,211,830	30,642,787
OTHER CHARGES			
Interest expense (Notes 9, 10 and 11)	572,962	1,053,844	19,001,068
Others	124,170	783,532	413,710
	697,132	1,837,376	19,414,778
INCOME (LOSS) BEFORE INCOME TAX	4,691,773	6,744,323	(38,353,858)
PROVISION FOR CURRENT INCOME TAX (Note 15)	2,193,264	1,508,890	128,612
NET INCOME (LOSS)	₱2,498,509	₱5,235,433	(₱38,482,470)
NET INCOME (LOSS) ATTRIBUTABLE TO:			
Equity holders of the Parent	₱2,500,433	₱5,236,704	(₱38,482,470)
Non-controlling interests	(1,924)	(1,271)	—
	₱2,498,509	₱5,235,433	(₱38,482,470)
Basic/Diluted Earnings (Loss) Per Share (Note 16)	₱0.0016	₱0.0040	(₱0.0292)

See accompanying Notes to Consolidated Financial Statements.



NOW CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2016	2015	2014
NET INCOME (LOSS)	₱2,498,509	₱5,235,433	(₱38,482,470)
OTHER COMPREHENSIVE INCOME (LOSS)			
<i>Item that will be reclassified to profit or loss in subsequent periods:</i>			
Cumulative translation adjustments	(9,553)	(14,234)	72,365
TOTAL COMPREHENSIVE LOSS	₱2,488,956	₱5,221,199	(₱38,410,105)
TOTAL COMPREHENSIVE INCOME (LOSS)			
ATTRIBUTABLE TO:			
Equity holders of the Parent	₱2,490,880	₱5,222,470	(₱38,410,105)
Non-controlling interests	(1,924)	(1,271)	—
	₱2,488,956	₱5,221,199	(₱38,410,105)

See accompanying Notes to Consolidated Financial Statements.



NOW CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014

	Attributable to Equity Holders of the Parent				Total	Non-controlling Interest	Total
	Common Stock (Note 12)	Deposit for future stock subscriptions	Cumulative Translation Adjustment	Deficit			
Balances at January 1, 2014	₱1,317,278,350	₱—	₱1,091,857	(₱397,204,892)	₱921,165,315	(₱5,129,765)	₱916,035,550
Total comprehensive loss	—	—	72,365	(38,482,470)	(38,410,105)	—	(38,410,105)
Balances at December 31, 2014	1,317,278,350	—	1,164,222	(435,687,362)	882,755,210	(5,129,765)	877,625,445
Total comprehensive loss	—	—	(14,234)	5,236,704	5,222,470	(1,271)	5,221,199
Issuance of Parent Company's common stock (Note 12)	200,000,000	—	—	—	200,000,000	—	200,000,000
Balances at December 31, 2015	1,517,278,350	—	1,149,988	(430,450,658)	1,087,977,680	(5,131,036)	1,082,846,644
Total comprehensive income	—	—	(9,553)	2,500,433	2,490,880	(1,924)	2,488,956
Deposit for future stock subscription (Note 12)	—	264,000,000	—	—	264,000,000	—	264,000,000
Balances at December 31, 2016	₱1,517,278,350	₱264,000,000	₱1,140,435	(₱427,950,225)	₱1,354,468,560	(₱5,132,960)	₱1,349,335,600

See accompanying Notes to Consolidated Financial Statements.



NOW CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31		
	2016	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES			
Income (loss) before income tax	₱4,691,773	₱6,744,323	(₱38,353,858)
Adjustments for:			
Provision for impairment losses on:			
Advances to affiliates (Note 6)	5,000,000	—	—
Trade and other receivables (Notes 4 and 14)	685,685	4,033,832	6,619,366
Other current assets (Notes 5 and 14)	—	158,767	547,503
Depreciation and amortization (Notes 7 and 14)	2,214,569	3,567,678	4,986,825
Interest income	(470,984)	(711,418)	(472,549)
Interest expense (Notes 9, 10 and 11)	572,962	1,053,844	19,001,068
Operating income (loss) before working capital changes	12,694,005	14,847,026	(7,671,645)
Decrease (increase) in:			
Trade and other receivables	(34,439,198)	(34,019,377)	(13,427,597)
Other current assets	(3,481,122)	(105,971)	852,523
Increase (decrease) in accounts payable and accrued expenses	(13,284,487)	11,744,986	(3,432,157)
Net cash used in operations	(38,510,802)	(7,533,336)	(23,678,876)
Income taxes paid	(2,193,264)	(1,508,890)	—
Interest paid	(572,806)	(965,588)	(992,688)
Interest received	3,951	7,607	5,516
Net cash flows used in operating activities	(41,272,921)	(10,000,207)	(24,666,048)
CASH FLOWS FROM INVESTING ACTIVITIES			
Decrease (increase) in:			
Due from related parties	(24,109,146)	(2,323,936)	(16,643,532)
Other noncurrent assets	(227,928)	(193,403)	152,420
Additions to property and equipment (Note 7)	(5,451,837)	(239,078)	(80,876)
Net cash flows used in investing activities	(29,788,911)	(2,756,417)	(16,571,988)
CASH FLOWS FROM FINANCING ACTIVITIES			
Due to related parties	58,942,202	26,727,168	33,588,436
Proceed from loan availment	45,036,377	—	—
Payment of loan	(44,500,000)	—	—
Cash flows from financing activities	59,478,579	26,727,168	33,588,436
EFFECT OF EXCHANGE RATE CHANGES ON CASH	—	2,371	571
NET INCREASE (DECREASE) IN CASH	(11,583,253)	13,972,915	(7,649,029)
CASH AT BEGINNING OF YEAR	15,979,672	2,006,757	9,655,786
CASH AT END OF YEAR	₱4,396,419	₱15,979,672	₱2,006,757

See accompanying Notes to Consolidated Financial Statements.



NOW CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Corporate Information

Corporate Background

NOW Corporation (formerly Information Capital Technology Ventures, Inc.; the Parent Company) started as a duly licensed investment house when it was incorporated on June 5, 1996 and registered in the Philippine Securities and Exchange Commission (SEC) as MF Shroder & Co., Inc. It was originally a wholly owned subsidiary of Amalgamated Investment Bancorporation (AIB) and was initially engaged in the purchase and sale of securities.

In 2000, AIB expanded the services of the Parent Company by establishing an information technology (IT) enabled facility geared towards servicing the private equity needs of small and medium enterprises by matching them online with direct equity investors. Hence, the Parent Company's Article of Incorporation (AOI) was changed to expand its primary purpose of engaging in the business of securities brokerage through the use of IT.

On July 23, 2002, the Parent Company's Board of Directors (BOD) and stockholders approved the offer of up to 28,000,000 shares from the Parent Company's unissued common stock through initial public offering (IPO). The application for the IPO of the Parent Company was approved by the Philippine Stock Exchange (PSE) and SEC on June 11, 2003 and July 30, 2003, respectively. The Parent Company was listed in the PSE on July 23, 2003 with an issue/share price of ₱1.00 per share.

In 2008, the PSE approved the application for the listing of the additional 1,289,278,350 common shares with an issue/share price of ₱1.00 per share to cover the share-for-share swap transactions with NOW Telecom, Inc. (NOW Telecom) shareholders (see Note 6).

In July 2009, the SEC approved the further amendment of the Parent Company's AOI which provides for the change in its primary purpose of engaging in the securities brokerage business to a technology, media and telecommunication (TMT) business.

In August 2010, the SEC approved the amendment of the Parent Company's AOI, removing the pre-emptive rights of shareholders with respect to subscription to any class of the Parent Company's shares of stock.

On December 16, 2010, the Parent Company's BOD approved the amendment in its AOI to include secondary purpose. The inclusion of the secondary purpose was subsequently ratified by the Parent Company's stockholders on July 2, 2011 and was approved by the SEC on August 25, 2011. The additional secondary purposes include:

- a. Providing professional services and manpower in the field of TMT;
- b. Acting as commission agent, manufacturer's representative, or principal for the purpose, sale, distribution, manufacture, assembly, import or export of any and all classes of materials, merchandise, supplies and commodities of every kind and nature; and
- c. Engaging in the business of general and retail merchants, traders, factors, agents, manufacturers, processors, dealing in or with any and all classes of materials, merchandise, supplies and commodities of every kind and nature.

On December 21, 2016, the Parent Company's BOD approved the filing of the Registration Statement, Listing Application and the terms and conditions and such other relevant acts in connection with the intended public offering of preferred shares of the Parent Company.



Change in Corporate Name

The SEC approved the Parent Company's application to change its name from MF Shroder & Co., Inc. to Cashrounds, Inc. in January 2002 and Information Capital Technology Ventures, Inc. in September 2006.

Subsequently, on August 16, 2013, the SEC approved the change in the Parent Company's name to its current corporate name, NOW Corporation.

Certificates and Memorandum of Understanding and Agreements

On March 22, 2005, a Memorandum of Agreement (MOA) was executed by AIB and Gamboa Holdings, Inc. (GHI), whereby AIB agreed to sell and GHI agreed to purchase 18,171,286 shares of the Parent Company at an aggregate purchase price of ₱74,395,000. The sale of the Parent Company's shares became effective on August 20, 2005 resulting to a 66.67% ownership interest of GHI in the Parent Company.

On March 10, 2006, the National Telecommunication Commission (NTC), through the efforts of IMX Broadband Inc. (IBI), issued a Certificate of Registration (CoR) to the Parent Company to allow it to operate and maintain value added services (VAS) and voice over internet protocol (VOIP) services in all cities and municipalities nationwide.

On July 31, 2015, the Parent Company entered into an agreement with NOW Telecom, an authorized telecommunications carrier which provides nationwide trunk radio and cellular mobile services pursuant to the Provisional Authority by the NTC, wherein both parties mutually agreed to collaborate and interconnect their respective networks in order to provide VAS to the public (see Note 9).

On November 27, 2015, NTC issued CoR to the Parent Company that will authorized it as a VAS provider for services such as cloud hosting services, virtual private network, multimedia content and program services, online game services, cloud-based multimedia conferencing services, web hosting and cloud-based mail and messaging services. The CoR is valid for a period of five (5) years which will expire on November 26, 2020.

The Company's administrative and management functions, including key management personnel, are being handled by personnel of Knowledge Professionals Service Cooperative (KPSC) (see Note 9).

The Parent Company's registered address is Unit 5-I, 5th Floor OPL Building, 100 Carlos Palanca St., Legaspi Village, Makati City.

Authorization for Issuance

In the March 29, 2017 Regular BOD Meeting, the BOD delegated to the Chairman, or in his absence the Vice-Chairman, and President the authority to approve the issuance of the consolidated financial statements of the Parent Company and its subsidiaries (collectively referred to herein as the Group) as of December 31, 2016, 2015 and 2014 and for the years then ended.

The consolidated financial statements of the Group as of December 31, 2016, 2015 and 2014 and for the years then ended were authorized for issue by the Chairman and President on April 12, 2017.



2. Summary of Significant Accounting Policies

Basis of Preparation

The consolidated financial statements of the Group have been prepared under the historical cost basis, including the available-for-sale (AFS) financial assets that are not quoted in an active market. The consolidated financial statements are presented in Philippine peso (₱), which is the Parent Company's functional currency. Amounts are rounded to the nearest Philippine peso, except when otherwise indicated.

Statement of Compliance

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis of Consolidation

The consolidated financial statements include the financial statements of the Parent Company and the following subsidiaries as of December 31, 2016, 2015 and 2014 and for the years then ended:

	Year of Incorporation	Nature of Business	Percentage of Ownership		
			2016	2015	2014
J-Span IT Services, Inc. (JSIT)*	2011	Service	100%	100%	100%
Porteon SEA, Inc. (Porteon)*	2011	Manufacturing	100%	100%	100%
I-Resource Consulting International, Inc. (IRCII)	2011	Service	100%	100%	100%
I-Professional Search Network, Inc. (I-Professional)*	2012	Service	100%	100%	100%
Softtrigger Interactive, Inc. (SII)*	2000	Service	67%	67%	67%

* Not yet started commercial operations as of December 31, 2016.

All the subsidiaries were incorporated in the Philippines except for JSIT, which was incorporated in Japan.

The Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.



Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

Non-controlling interest represent the portion of profit or loss and net assets in the subsidiaries not held by the Group and are presented separately in the profit or loss and within equity in the consolidated financial position, separately, from the equity attributable to equity holders of the parent of the Group. Transactions with non-controlling interests are accounted for as equity holders transactions. Any excess or deficit of consideration paid over the carrying amount of non-controlling interest acquired is recognized in equity of the Group.

Changes in Accounting Policies and Disclosures

The Group applied for the first time certain standards and amendments, which are effective for annual periods beginning on or after January 1, 2016. Adoption of these pronouncements did not have a significant impact on the Group's financial position or performance.

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Investments in Associates and Joint Ventures - Investment Entities: Applying the Consolidation Exception*
- Amendments to PFRS 11, *Joint Arrangements - Accounting for Acquisitions of Interests in Joint Operations*
- PFRS 14, *Regulatory Deferral Accounts*
- Amendments to PAS 1, *Presentation of Financial Statements* - Disclosure Initiative
- Amendments to PAS 16, *Property, Plant and Equipment*, and PAS 38, *Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortization*
- Amendments to PAS 16, *Property, Plant and Equipment*, and PAS 41, *Agriculture - Bearer Plants*
- Amendments to PAS 27, *Separate Financial Statements - Equity Method in Separate Financial Statements*
- Annual Improvements to PFRSs 2012-2014 cycle
 - Amendment to PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations - Changes in Methods of Disposal*
 - Amendment to PFRS 7, *Financial Instruments: Disclosures - Servicing Contracts*
 - Amendment to PFRS 7 - *Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements*
 - Amendment to PAS 19, *Employee Benefits, Discount Rate: Regional Market Issue*
 - Amendment to PAS 34, *Interim Financial Reporting - Disclosure of Information 'Elsewhere in the Interim Financial Report'*



Current versus Noncurrent Classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current or noncurrent classification. An asset is classified as current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within twelve months after the reporting period; or
- Cash and cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is classified as current when:

- It is expected to be settled in normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Cash

Cash includes cash on hand and with banks.

Financial Instruments

Financial instruments are recognized in the consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument. The Group determines the classification of its financial assets on initial recognition and, where allowed and appropriate, re-evaluates this designation at each reporting date.

All regular way purchases and sales of financial assets are recognized on the settlement date. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the market place.

Financial instruments are recognized initially at fair value of the consideration given (in the case of an asset) or received (in the case of a liability). Except for financial assets at fair value through profit or loss (FVPL), the initial measurement of financial assets includes transaction costs.

Financial assets under PAS 39, are classified as either financial assets at FVPL, loans and receivables, held-to-maturity (HTM) investments or AFS financial assets. The Group's financial assets are of the nature of loans and receivables and AFS financial assets. As of December 31, 2016, 2015 and 2014, the Group has no outstanding financial assets at FVPL and HTM investments.

Under PAS 39, financial liabilities are classified as FVPL or other financial liabilities. The Group's financial liabilities are of the nature of other financial liabilities. As of December 31, 2016, 2015 and 2014, the Group has no outstanding financial liabilities at FVPL.

Loans and Receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. These are not entered into with the intention of immediate or short-term



resale and are not classified as financial assets held for trading, designated as AFS financial assets or designated at FVPL. This accounting policy relates to “Cash”, “Trade and other receivables” and “Due from related parties” accounts in the consolidated statement of financial position. Loans and receivables are recognized initially at fair value, which normally pertains to the billable amount. After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for impairment losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The amortization, if any, is included in the “Interest income” account in the consolidated statement of comprehensive income. The losses arising from impairment of loans and receivables are recognized in the profit or loss.

AFS Financial Assets

AFS financial assets are those investments which are designated as such or do not qualify to be classified as designated as FVPL, HTM investments or loans and receivables. They are purchased and held indefinitely and may be sold in response to liquidity requirements or changes in market conditions.

After initial measurement, AFS financial assets are subsequently measured at fair value. The unrealized gains and losses arising from the fair valuation of AFS financial assets are excluded, net of tax, from reported earnings and are reported as a separate account (net of tax where applicable) in the equity section of the consolidated statement of financial position.

Equity investments classified as AFS financial assets that do not have quoted market price in an active market and whose fair value cannot be reliably measured are carried at cost.

When the investment is disposed of, the cumulative gains or losses previously recognized in equity is recognized in the profit or loss. Dividends earned on holding AFS financial assets are recognized when the right of payment has been established. The losses arising from impairment of such investments are recognized as provision for impairment losses in the profit and loss.

This accounting policy relates to the Group’s investment in NOW Telecom.

Other Financial Liabilities

Issued financial instruments or their components, which are not designated at FVPL, are classified as other financial liabilities, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole, the amount separately determined as the fair value of the liability component on the date of issue.

Other financial liabilities are recognized at fair value of the consideration received less directly attributable transaction costs. After initial measurement, other financial liabilities are subsequently measured at amortized cost using the effective interest method.

Amortized cost is calculated by taking into account any related issue costs, discount or premium. This accounting policy applies primarily to the Group’s “Accounts payable and accrued expenses”, “Due to related parties”, “Loans payable” and other obligations that meet the above definition (other than liabilities covered by other accounting standards, such as income tax payable).



Creditable Withholding Taxes (CWTs)

CWTs, included under “Other current assets” account in the consolidated statement of financial position, are amount withheld from income subject to expanded withholding taxes. CWTs can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source subject to the rules on Philippine income taxation. CWTs which are expected to be utilized as payment for income taxes within twelve months are classified as current asset. CWTs are stated at NRV.

Input Value-added Tax (VAT)

Input VAT represents the VAT due or paid on purchases of goods and services that the Group can claim against any future liability to the Bureau of Internal Revenue (BIR) for output VAT from sale of goods and services. Input VAT is stated at net realizable value. An allowance is provided for any portion of the input VAT that cannot be claimed against output VAT or recovered as tax credit against future income tax liability.

Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.



Impairment of Financial Assets

Carried at Amortized Cost

The Group assesses at each reporting date whether there is objective evidence that a financial or group of financial assets is impaired.

If there is objective evidence that an impairment loss on financial assets carried at amortized cost (e.g., receivables) has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. Time value is generally not considered when the effect of discounting is not material. The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of the loss shall be recognized in profit or loss.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment.

Those characteristics are relevant to the estimation of future cash flows for group of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

AFS Financial Assets Carried at Cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that does not have quoted price in an active market and that is not carried at fair value because its fair value cannot be measured reliably, the amount of the impairment loss is measured as the difference between the carrying amount of the unquoted equity instrument and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset such impairment loss shall not be reversed.

Derecognition of Financial Assets and Liabilities

Financial Assets

A financial asset (or, where applicable, a part of a financial asset or part of a Group of similar financial assets) is derecognized where:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.



Where the Group has transferred its rights to receive cash flows from an asset or has entered into a 'pass-through' arrangement and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of the Group's continuing involvement is the amount of the transferred asset that the Group may repurchase, except that in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, the extent of the Group's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

On derecognition of a financial asset in its entirety, the difference between the carrying amount and the sum of (a) the consideration received (including any new asset obtained less any new liability assumed) and (b) any cumulative gain or loss that has been recognized directly in equity is recognized in the profit or loss.

Financial Liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

Investment in Associate

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries.

The Group's investment in its associate is accounted for using the equity method.

Under the equity method, the investment in an associate is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate or is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The aggregate of the Group's share of profit or loss of an associate is shown on the face of the consolidated statement of comprehensive income outside operating profit and represents profit or loss after tax. When the Group's share of losses exceeds the Group's interest in an equity-



accounted investee, the carrying amount of the investment, including any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group have an obligation or have made payments on behalf of the investee. The consolidated financial statements of the associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, then recognizes the loss as "Equity in net earnings of an associate" in profit or loss.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

Property and Equipment

Property and equipment are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. The initial cost of property and equipment consists of purchase price, including import duties, nonrefundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Such cost includes the cost of replacing part of such property and equipment if the recognition criteria are met.

Depreciation is computed on a straight-line basis over the estimated useful lives of the property and equipment as follows:

	Years
Transportation equipment	5
Office equipment	2
Furniture and fixtures	2

Leasehold improvements are depreciated over their useful lives of five (5) years or the term of the lease, whichever is shorter.

The residual values, useful lives and depreciation method are reviewed periodically to ensure that the periods and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are maintained in the accounts until these are no longer in use. When assets are retired or otherwise disposed of, the cost, related accumulated depreciation and any allowance for impairment losses are removed from the accounts and any resulting gain or loss (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is credited to or charged against current operations.



Computer Software

Computer software is initially recognized at cost. Following initial recognition, the computer software is carried at cost less accumulated amortization and any accumulated impairment in value.

The computer software is amortized on a straight-line basis over its estimated useful economic life of three (3) years and is assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization commences when the computer software is available for use. The amortization period and the amortization method for the computer software are reviewed at each financial year end. Changes in the estimated useful life is accounted for by changing the amortization period or method, as appropriate, and treated a changes in accounting estimates. The amortization expense is recognized in “Depreciation and amortization” account in the consolidated statement of income.

Impairment of Nonfinancial Assets

Property and Equipment and Other Nonfinancial Assets

The Group assesses at each reporting date whether there is an indication that its property and equipment and other nonfinancial assets may be impaired when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists or when annual impairment testing for an asset is required, the Group makes an estimate of the asset’s recoverable amount. An asset’s recoverable amount is the higher of an asset’s or cash-generating unit’s fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets. Where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their estimated recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses of continuing operations are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired nonfinancial asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset’s recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the profit or loss.

Investment in Associate

After the application of the equity method, the Group determines whether it is necessary to recognize any additional impairment loss with respect to the Group’s investment in associate. The Group determines at each reporting date whether there is any objective evidence that the investment in associate is impaired. If this is the case, the Group calculates the amount of impairment as being the difference between the recoverable amount of the investment in associate and the carrying cost and recognizes the amount as a reduction of the “Equity in net earnings of an associate” account in the consolidated statement of comprehensive income.

When the Group’s share of losses exceeds the Group’s interest in an associate, the carrying amount of the investment, including long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group have an obligation or have made payments on behalf of the investee.



Common Stock

The Group has issued capital stocks that are classified as equity. Incremental costs directly attributable to the issuance of new shares or options are shown in equity as a deduction from proceeds. The excess of proceeds from issuance of share over the par value are credited to share premium.

Deficit

The amount included in deficit includes profits and losses attributable to the Group's stockholders and reduced by dividends. Dividends are recognized as a liability and deducted from equity when they are approved by the Group's stockholders. Dividends for the year that are approved after the reporting date are dealt with as an event after the reporting date. Deficit may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

Deposit for Future Stock Subscription

Deposit for future stock subscription represents the amount received that will be applied as payment in exchange for a fixed number of the Group's own equity instruments. It is classified as an equity item if there is sufficient unissued authorized capital stock, or if in case the unissued authorized capital stock is insufficient to cover the amount of deposit, (a) the BOD and stockholders have approved a proposed increase in authorized capital stock for which a deposit was received, and (b) the proposed increase was filed with the SEC as of financial reporting date; otherwise, the deposit is classified as a liability.

Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the amount of revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent.

The following specific recognition criteria must also be met before revenue is recognized:

Sale of Goods

Sale of goods is recognized when the significant risks and rewards of ownership of the goods have passed to the buyers and the amount of revenue can be measured reliably. Net sales is measured at the fair value of the consideration received, excluding sales taxes, discounts, returns and rebates, if any. Revenues that falls in this category includes sales of software licenses.

Service, Marketing, Management and Consultancy Fees

Fees are recognized when the related services have been rendered. Revenues that falls in this category include IT Manpower and Resource Augmentation, and Broadband services.

Interest

Interest income is recognized as interest accrues using the effective interest method.

Cost and Expenses

Cost and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Cost and expenses are recognized when the services are used or the expenses are incurred.



Cost of Sales

Cost of sales is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer upon delivery. This pertains to the cost of software licenses sold.

Cost of Services

Cost of services are direct costs incurred in relation to service revenues. This mainly consists of outside services and advertising and promotions.

General and Administrative Expenses

General and administrative expenses consist of expenses incurred in the direction and general administration of day-to-day operation of the Group and are generally recognized when the services are used or the expenses arise.

Taxes

Current Tax

Current tax liabilities for the current and prior periods are measured at the amount expected to be paid to the tax authority. The tax rates and tax laws used to compute the amount are those that have been enacted or substantively enacted at the reporting date.

Deferred Tax

Deferred tax is provided, using the liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences. Deferred income tax assets are recognized for all deductible temporary differences and carry forward benefits of unused tax credits in the form of net operating loss carryover (NOLCO) and minimum corporate income tax (MCIT) to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred income tax assets are reassessed at reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred income tax assets to be recovered. Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled based on tax rates (and tax laws) that have been enacted or substantively enacted as of the reporting date.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to offset current income tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date and involves an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset.



Operating Leases

Operating leases represent those leases under which substantially all the risks and rewards of ownership of the leased assets remain with the lessor. Lease payments under an operating lease are recognized as an expense on straight-line bases over the terms of the lease.

Finance Lease Commitments - Group as Lessee

Finance leases which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as finance costs in the consolidated statement of comprehensive income.

A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Foreign Currency Translations

Transactions in foreign currencies are recorded using the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated using the rate of exchange prevailing at the reporting date. Foreign exchange differences between rate at transaction date and rate at settlement date or financial statement date are credited to or charged against current operations.

The Group determines the functional currency for each entity within the Group and items included in the financial statements of each entity are measured using that functional currency. For subsidiary whose functional currency is different from the presentation currency, the Group translates the results of their operations and financial position into the presentation currency. As at the financial reporting date, the assets and liabilities presented (including comparatives) are translated into the presentation currency at the closing rate of exchange prevailing at the financial reporting date while the capital stock and other equity balances are translated at historical rates of exchange. The income and expenses for the profit or loss presented (including comparatives) are translated at the exchange rates at the dates of the transactions, where determinable, or at the weighted average rate of exchange during the reporting period. The exchange differences arising on the translation to the presentation currency are recognized as a separate component of equity under the "Cumulative translation adjustment" account in the consolidated statement of financial position.

The functional currency of the Group's subsidiaries is Philippine Peso, except for JSIT which is US dollar.

Provisions

Provisions, if any, are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are made by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in profit or loss, net of any reimbursement.



Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed in the notes to consolidated financial statements when an inflow of economic benefit is probable.

Earnings Per Share (EPS)

Basic EPS is computed by dividing net income for the year attributable to common stockholders by the weighted average number of common shares issued and outstanding during the year adjusted for any subsequent stock dividends declared. Diluted EPS is computed by dividing net income for the year by the weighted average number of common shares issued and outstanding during the year after giving effect to assumed conversion of potential common shares.

Segment Reporting

For management purposes, the Group's operating segments are organized and managed separately according to the nature of the services offered.

The Group's identified operating segments are consistent with the segments reported to the BOD, which is the Group's chief operating decision maker. Financial information on the operating segments are presented in Note 18.

Events After the Financial Reporting Date

Events after the financial reporting date that provide additional information about the Group's financial position at the financial reporting date (adjusting events) are reflected in the consolidated financial statements. Events after the financial reporting date that are not adjusting events are disclosed in the notes to the consolidated financial statements.

Future Changes in Accounting Policies

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements to have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2017

- Amendment to PFRS 12, *Clarification of the Scope of the Standard*
(Part of *Annual Improvements to PFRSs 2014 - 2016 Cycle*)

The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

- Amendments to PAS 7, *Statement of Cash Flows, Disclosure Initiative*

The amendments to PAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted.



Application of amendments will result in additional disclosures in the 2017 consolidated financial statements of the Group.

- Amendments to PAS 12, *Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses*

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

These amendments are not expected to have any impact on the Group.

Effective beginning on or after January 1, 2018

- Amendments to PFRS 2, *Share-based Payment, Classification and Measurement of Share-based Payment Transactions*

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

The Group is assessing the potential effect of the amendments on its consolidated financial statements.

- Amendments to PFRS 4, *Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4*

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.



The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

The amendments are not applicable to the Group since none of the entities within the Group have activities that are predominantly connected with insurance or issue insurance contracts.

- PFRS 15, *Revenue from Contracts with Customers*

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Group is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally.

- PFRS 9, *Financial Instruments*

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The adoption will also have an effect on the Group's application of hedge accounting and on the amount of its credit losses. The Group is currently assessing the impact of adopting this standard.

- Amendments to PAS 28, *Measuring an Associate or Joint Venture at Fair Value*
(Part of *Annual Improvements to PFRSs 2014 - 2016 Cycle*)

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity



associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.

- Amendments to PAS 40, *Investment Property - Transfers of Investment Property*

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

- Philippine Interpretation IFRIC-22, *Foreign Currency Transactions and Advance Consideration*

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

Effective beginning on or after January 1, 2019

- PFRS 16, *Leases*

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements. The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Group is currently assessing the impact of adopting PFRS 16.



Deferred effectivity

- Amendments to PFRS 10 and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the FRSC postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

3. Significant Accounting Judgments and Estimates

The Group's consolidated financial statements prepared in accordance with PFRS require management to make judgments and estimates that affect amounts reported in the consolidated financial statements and related notes. The judgments and estimates used in the financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the Group's consolidated financial statements. Actual results could differ from such estimates.

Judgments

In the process of applying the Group's accounting policies, management has made judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements.

Determination of Significant Influence over an Associate

The Group considers its 50% equity interest in Softweb Consulting, Inc. (Softweb) as investment in an associate. Critical judgment was exercised to assess the facts and circumstances indicating the elements of control or level of influence of the Group over Softweb. The Group has two (2) representatives out of the five (5) members of the board. Thus, the Group has determined that it has significant influence, but no control nor joint control, over the financial and operating policy decisions over Softweb.

Operating Lease - Group as Lessee

The Group has entered into a commercial property lease on its office. Based on an evaluation of the terms and conditions of the lease agreement, there will be no transfer of ownership of assets to the Group at the end of the lease term. The Group has determined that all significant risks and rewards of ownership are retained by the lessor. Thus the lease are classified as operating lease.

Finance Lease Commitments - Group as Lessee

The Group has entered into leases of transportation equipment. The Group has determined that these lease arrangements (i.e. lease term is for the major part of the economic useful life of the



asset) are finance leases since the significant risks and rewards of ownership related to these properties are transferred to the Group from the date of the lease agreement.

Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the statement of financial position date that have a significant risk causing material adjustments to the carrying amounts of the assets and liabilities within the next financial years are discussed below:

Recoverability of Investment in NOW Telecom, Inc.

The Group assesses at each reporting date whether there is any objective evidence that the investment in NOW Telecom is impaired. The Group has determined that NOW Telecom's continuing losses over the past several years is an objective evidence that the investment may no longer be recoverable.

When there is objective evidence of impairment, the Group is required to determine the recoverable amount of the investment, which is the sum of the (i) market value of comparable radio frequencies, and the (ii) present value of estimated future cash flows that can be generated by frequencies with no comparable market value.

i. Market value of comparable radio frequencies

Market value of comparable frequencies is the estimated market value of the radio frequencies owned by NOW Telecom based on the implied price per MHzPop of the most recent comparable market transaction involving buy-outs of entities with radio frequencies.

ii. Present value of estimated future cash flows generated by radio frequencies with no comparable market value

The key assumptions used by the Group in determining the present value of estimated future cash flows generated by frequencies with no comparable market value are as follows:

- *Discount rate*

The discount rate is based on the average percentage of the NOW Corporation's weighted average cost of capital. This rate is further adjusted to reflect the market assessment of any risk for which future estimates of cash flows have not been adjusted.

- *Long-term growth rate*

Cash flows beyond the five-year period are extrapolated using a determined constant growth rate to arrive at the terminal value.

- *Revenue growth rate*

Revenue for the five-year period are forecasted using a growth rate which is within the industry outlook.

No impairment loss on the investment in NOW Telecom was recognized in 2016, 2015 and 2014. The carrying amount of the investment in NOW Telecom amounted to ₱1,289,278,350 as of December 31, 2016, 2015 and 2014 (see Note 6).



Impairment of Trade and Other Receivables, Due from Related Parties and Advances to Affiliates

The Group assesses at each reporting date whether there is any objective evidence that a financial asset is impaired. To determine whether there is objective evidence of impairment, the Group considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

Where there is objective evidence of impairment, the amount and timing of future cash flows are estimated based on age and status of the financial asset, as well as on historical loss experience. Allowance for impairment loss is provided when management believes that the balance cannot be collected or realized after exhausting all efforts and courses of action. The Group recognized provision on impairment loss on receivables and advances to affiliates amounting to ₱5,685,685, ₱4,033,832 and ₱6,619,366 in 2016, 2015 and 2014, respectively (see Notes 4, 6 and 14).

The aggregate carrying amounts of trade and other receivables, due from related parties and advances to affiliates amounted to ₱238,651,640, ₱185,331,501 and ₱152,318,209 as of December 31, 2016, 2015 and 2014, respectively (see Notes 4, 6 and 9).

Estimating Useful Lives of Property and Equipment and Computer Software

The Group estimates the useful lives of significant parts of property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, the Group's estimation of the useful lives of property and equipment is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. Depreciation and amortization charged to operations amounted to ₱2,214,569, ₱3,567,678 and ₱4,986,825 for the years ended December 31, 2016, 2015 and 2014, respectively (see Notes 7 and 14). The aggregate net book values of property and equipment and computer software amounted to ₱6,618,907, ₱3,381,639 and ₱6,710,239 as of December 31, 2016, 2015 and 2014, respectively (see Note 7).

Estimating Impairment of Property and Equipment, Computer Software and Creditable Withholding Taxes (CWTs)

The Group assesses impairment on assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The estimated recoverable amount is the higher of an asset's fair value less costs to sell and value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not



possible, for the cash-generating unit to which the asset belongs. For impairment loss on specific assets, the estimated recoverable amount represents the net fair value less costs to sell.

In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make estimates and assumptions that can materially affect the consolidated financial statements. The Group recorded provision for impairment on CWTs of nil, ₱158,767 and ₱547,503 in 2016, 2015 and 2014, respectively (see Note 5). The aggregate carrying values of property and equipment, computer software and CWTs amounted to ₱10,429,873, ₱7,284,468 and ₱10,085,978 as of December 31, 2016, 2015 and 2014 respectively (see Notes 5 and 7).

Estimating Realizability of Deferred Income Tax Assets

The Group reviews the carrying amounts of deferred income tax assets at each reporting date and reduces the amounts to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. However, there is no assurance that the Group will generate sufficient taxable profit to allow all or part of its deferred income tax assets to be utilized.

The Group did not recognize deferred income tax assets on temporary differences and carryforward benefits of unused NOLCO, unused tax credits from excess MCIT, and allowance for impairment on trade and other receivables totalling to ₱30,227,110, ₱74,849,543 and ₱152,272,986 as of December 31, 2016, 2015 and 2014, respectively (see Note 15). The Group believes that it is not probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

4. Trade and Other Receivables

	2016	2015	2014
Trade receivables:			
Related parties (see Note 9)	₱101,220,311	₱64,063,924	₱33,032,742
Third parties	24,581,615	27,446,304	20,935,910
Advances to officers and personnel	1,355,118	1,217,171	4,739,370
Others (see Note 9)	2,211,771	2,211,771	2,211,771
	129,368,815	94,939,170	60,919,793
Less allowance for impairment losses	13,836,447	13,150,762	9,116,930
	₱115,532,368	₱81,788,408	₱51,802,863

Trade and nontrade receivables from third parties are noninterest-bearing and are generally on 30 to 60 days term.

Trade receivables from related parties are unsecured, noninterest-bearing and are to be settled upon demand.

Others pertain to the outstanding loan receivable from Holy Cow Animation, Inc. (Holy Cow) (see Note 9).



Movement in allowance for impairment losses on trade receivables are as follows:

	2016	2015	2014
Balance at beginning of year	₱13,150,762	₱9,116,930	₱2,497,564
Provisions for the year (see Note 14)	685,685	4,033,832	6,619,366
Balance at end of year	₱13,836,447	₱13,150,762	₱9,116,930

5. Other Current Assets

	2016	2015	2014
CWT - net	₱3,810,966	₱3,902,828	₱3,375,738
Prepayments	3,417,471	162,431	118,678
Input VAT	285,426	–	480,515
Others	145,350	112,832	97,189
	₱7,659,213	₱4,178,091	₱4,072,120

CWT is net of allowance for impairment losses amounting to ₱706,270 as of December 31, 2016 and 2015, and ₱547,503 as of December 31, 2014.

Prepayments includes deferred transaction costs amounting to ₱3,360,000 incurred in 2016 in connection with the Company's planned offering of redeemable, convertible, non-participating and non-voting Peso-denominated preferred shares.

Movements in allowance for impairment loss on CWT are as follows:

	2016	2015	2014
Balance at beginning of year	₱706,270	₱547,503	₱–
Provisions for the year (see Note 14)	–	158,767	547,503
Balance at end of year	₱706,270	₱706,270	₱547,503

6. Investments and Advances

	2016	2015	2014
AFS financial asset	₱1,289,278,350	₱1,289,278,350	₱1,289,278,350
Advances to affiliates	23,592,818	28,592,818	28,592,818
	₱1,312,871,168	₱1,317,871,168	₱1,317,871,168

AFS Financial Asset

The Group has an investment in NOW Telecom classified as AFS financial asset.

On April 28, 2006, the Group entered into a MOA with NOW Telecom and five (5) controlling stockholders of NOW Telecom namely, Top Mega Enterprise, Ltd, Joycelink Holdings, Ltd, GHI, Emerald Investment, Inc., Food Camp Industries and Marketing, Inc. (the five companies are collectively referred to hereafter as NOW Telecom stockholders) to swap or exchange shares of stock.

Under the MOA, the Parent Company shall issue its shares in exchange for interest in NOW Telecom. The agreed upon swap of shares was subject to certain conditions, including necessary corporate and regulatory approvals. The MOA was approved by the Parent Company's stockholders on June 2, 2006.



However, certain amendments were subsequently made to the MOA in view of the fact that upon further consultation with the PSE, it was determined that the Parent Company could not revise its primary purpose at that time. Hence, the stockholders approved the amendment in the MOA that there will be no change in the Parent Company's primary purpose. Moreover, the Parent Company's stockholders also approved the proposal that the Parent Company shall only acquire 19% equity interest in NOW Telecom and not 97% as originally intended. As a result, the Parent Company acquired 2,656,580 NOW Telecom shares constituting 19% equity interest in NOW Telecom, in exchange for new shares of the Parent Company, with par value of ₱1 with an aggregate value of ₱1,289,278,350, or effectively, at a price of ₱485.32 per NOW Telecom share.

The Parent Company applied for an increase in its authorized capital stock to accommodate the foregoing transaction (see Note 12).

In September 2006, the SEC issued Certificate of Approval of Valuation of Shares of Stock of NOW Telecom and Certificate of Increase in Capital Stock of the Parent Company.

In 2008, the PSE approved the application for the listing of the additional 1,289,278,350 common shares to cover the share-for-share swap transactions with the NOW Telecom shareholders.

As of December 31, 2016, 2015 and 2014, the Group's investment in NOW Telecom amounted to ₱1,289,278,350 and no impairment was recognized for the years then ended.

Investment in Associate and Advances to Affiliates

a. Softweb Consulting, Inc.

Investment in associate

On December 20, 2010, the Group entered into a subscription agreement with Softweb for an investment amounting to ₱6,000,000, representing a 50% interest in Softweb.

Softweb specializes in Lotus consulting and training services as well as comprehensive Domino working solutions. As an IBM partner, Softweb offers the full range of IBM services and licensed products integrated in its own list of business solutions, software development and training.

As of December 31, 2016, 2015 and 2014, the Group's share in losses of Softweb have already exceeded the cost of investment. The Group only recognizes the loss to the extent of the cost of investment. Accordingly, the carrying amount of investment in Softweb as of December 31, 2016, 2015 and 2014 is nil. The Group does not have any legal or constructive obligation to make payments on behalf of Softweb.

The unrecognized share in net loss as of December 31, 2016, 2015 and 2014 amounted to ₱7,077,304, ₱7,265,533 and ₱6,618,855, respectively.

Advances

As of December 31, 2016, 2015 and 2014, advances to Softweb amounted to ₱5,000,000. This pertains to deposit for future stock subscription in Softweb pending the increase in its authorized capital stock.

In 2016, the Group recognized provision for impairment loss on its advances to Softweb amounting to ₱5,000,000 (see Notes 9 and 14).



b. *Thumbmob Philippines, Inc. and Holy Cow Animation, Inc.*

The Group entered into agreements with Thumbmob and Holy Cow for the subscription of Thumbmob and Holy Cow shares. Holy Cow is a full service animation studio that produces 2D, 3D, Flash and HTML5 animation and special effect animation for the media and entertainment business. Thumbmob develops, publishes, and distributes games and applications for social networking and mobile environments. It serves brands, businesses, and institutions.

These are currently recorded under “Advances to affiliates” in the consolidated statement of financial position pending the increase in the authorized capital stock of the investee companies. The applications for the increase in authorized capital stock are not yet filed with the Philippine SEC as of April 12, 2017 (see Note 9).

7. Property and Equipment

2016

	Leasehold Improvements	Transportation Equipment	Office Equipment	Furniture and Fixtures	Total
Cost:					
Balances at beginning of year	₱4,937,446	₱15,169,919	₱11,440,365	₱1,393,888	₱32,941,618
Additions	—	690,358	4,761,479	—	5,451,837
Balances at end of year	4,937,446	15,860,277	16,201,844	1,393,888	38,393,455
Accumulated depreciation and amortization:					
Balances at beginning of year	3,944,495	14,795,001	9,863,876	1,087,739	29,691,111
Depreciation and amortization for the year (see Note 14)	500,722	396,752	1,082,072	108,118	2,087,664
Balances at end of year	4,445,217	15,191,753	10,945,948	1,195,857	31,778,775
Net book value	₱492,229	₱668,524	₱5,255,896	₱198,031	₱6,614,680

2015

	Leasehold Improvements	Transportation Equipment	Office Equipment	Furniture and Fixtures	Total
Cost:					
Balances at beginning of year	₱4,937,446	₱15,169,919	₱11,201,287	₱1,393,888	₱32,702,540
Additions	—	—	239,078	—	239,078
Balances at end of year	4,937,446	15,169,919	11,440,365	1,393,888	32,941,618
Accumulated depreciation and amortization:					
Balances at beginning of year	3,443,773	12,206,516	9,620,427	979,621	26,250,337
Depreciation and amortization for the year (see Note 14)	500,722	2,588,485	243,449	108,118	3,440,774
Balances at end of year	3,944,495	14,795,001	9,863,876	1,087,739	29,691,111
Net book value	₱992,951	₱374,918	₱1,576,489	₱306,149	₱3,250,507



2014

	Leasehold Improvements	Transportation Equipment	Office Equipment	Furniture and Fixtures	Total
Cost:					
Balances at beginning of year	₱4,856,570	₱15,169,919	₱11,201,287	₱1,393,888	₱32,621,664
Additions	80,876	—	—	—	80,876
Balances at end of year	4,937,446	15,169,919	11,201,287	1,393,888	32,702,540
Accumulated depreciation and amortization:					
Balances at beginning of year	2,430,199	9,056,032	9,107,349	871,503	21,465,083
Depreciation and amortization for the year (see Note 14)	1,013,574	3,150,484	513,078	108,118	4,785,254
Balances at end of year	3,443,773	12,206,516	9,620,427	979,621	26,250,337
Net book value	₱1,493,673	₱2,963,403	₱1,580,860	₱414,267	₱6,452,203

Transportation equipment includes vehicles under finance lease agreements (see Note 10). The aggregate carrying value of leased transportation equipment amounted to nil as of December 31, 2016 and 2015, and ₱801,146 as of December 31, 2014.

Cost of fully depreciated assets still in use amounted to ₱17,134,057, ₱16,757,039 and ₱4,679,362 as of December 31, 2016, 2015 and 2014, respectively.

8. Accounts Payable and Accrued Expenses

	2016	2015	2014
Trade payables:			
Third parties	₱22,510,846	₱32,363,996	₱20,736,026
Related parties (Note 9)	18,808,706	25,112,678	28,242,744
Accrued expenses:			
Interest (Note 9)	59,903,586	59,903,586	59,903,586
Others	8,432,065	8,826,227	7,908,775
Deferred output VAT	9,265,728	6,055,944	2,966,931
Withholding tax payable	721,643	664,630	638,551
	₱119,642,574	₱132,927,061	₱120,396,613

Trade payables from third parties are noninterest-bearing and are generally on 30 to 60 days' term. Trade and nontrade payables from related parties are unsecured, noninterest-bearing and are to be settled upon demand.

9. Related Party Transactions

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by or under common control with the Group, including holding companies, subsidiaries and fellow subsidiaries, are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Group and close members of the family of these individuals, and companies associated with these individuals also constitute related parties. In considering each possible



related entity relationship, attention is directed to the substance of the relationship and not merely the legal form.

The Group entered into transactions with related parties, principally consisting of the following:

- a. The Parent Company grants interest-free advances to NOW Telecom for working capital and administrative requirements. Amounts owed by NOW Telecom as of December 31, 2016, 2015 and 2014 amounted to ₱51,346,501, ₱31,408,455 and ₱23,720,567, respectively.
- b. On August 30, 2005, the Parent Company entered into a Loan Agreement with IBI for research and development purposes in connection with IBI's plan to expand its IT platform and introduce IT-related products and services. The loan is subject to 9.0% interest per annum and is payable no later than August 30, 2010. Partial pre-payments on the principal may be made prior to this date. The interest is due and demandable only on maturity date. Interest was reduced by the parties to 5.5% per annum in 2007 and shall be subject to annual repricing subsequent to 2007.

On June 25, 2010, both parties agreed to extend the maturity of the loan from August 30, 2010 to August 30, 2012. On August 31, 2012, both parties agreed to further extend the maturity of the loan up to August 30, 2015, with the interest rate further reduced to 3% per annum starting January 1, 2013. On August 31, 2015, both parties agreed to extend the maturity of the loan to five (5) years ending August 30, 2020. Interest was retained at 3% per annum. Interest income amounted to ₱467,033 in 2016, 2015 and 2014 reflected as part of "Others" in revenue. As of December 31, 2016, 2015 and 2014, amounts owed by IBI, including interest, amounted ₱27,030,711, ₱26,563,678 and ₱26,096,645, respectively. IBI is an entity under common control.

- c. As of December 31, 2016, 2015 and 2014 the Group has outstanding liabilities to Emerald Investment, Inc. (EII) amounting to ₱2,902,918 which arose from the Group's sub-lease agreement with EII that ended in 2011.

Amounts owed by EII as of December 31, 2016, 2015 and 2014 is ₱40,848.

- d. On January 1, 2013, the Parent Company renewed its service agreement with KPSC for a period of four (4) years beginning January 1, 2013 to December 31, 2016. On January 3, 2017, the Parent Company renewed its service agreement with KPSC for a period of five (5) years beginning January 3, 2017 to January 2, 2022.

Under the service agreement, KPSC shall provide consultancy and manpower services depending on the services specifically required by the Group. Amounts owed to KPSC, in relation to the service agreement, amounted to ₱15,450,244, ₱19,719,161 and ₱26,207,689 as of December 31, 2016, 2015 and 2014, respectively.

The Group's administrative and management functions, including key management personnel, are being handled by personnel of KPSC.

Outside services incurred by the Group for the provision of key management personnel services that are provided by KPSC amounted to ₱6,176,177, ₱6,858,809, and ₱5,829,249 in 2016, 2015 and 2014, respectively.



On January 31, 2017, both parties mutually agreed to terminate the service agreement following the change in the business operation of the Group.

- e. Due to related parties include interest bearing advances from Velarde, Inc. for working capital and investment requirements. Interest rate for these loans is at 18.0% per annum or 1.5% per month.

On January 22, 2015, Velarde, Inc. agreed to convert its advances amounting to ₱200,000,000 into equity interest in the Parent Company for 200,000,000 common shares with a par value of ₱1. It was further agreed that the remaining balances and subsequent advances from Velarde, Inc. shall no longer be subject to interest and shall be due on demand (see Note 12).

Interest expense booked as an additional amounts owed to related party amounted to nil in 2016 and 2015 and ₱17,756,021 in 2014.

On April 29, 2016, the Parent Company's BOD approved the conversion into equity of the advances from Velarde, Inc. amounting to ₱264,000,000 at a conversion price of ₱1.22 per share computed on the volume-weighted average price of the Parent Company's shares for a 30-day trading period ended April 14, 2016. On June 2, 2016, the stockholders of the Parent Company approved the said increase in the Parent Company's authorized capital stock.

On June 20, 2016, additional advances were incurred from Velarde, Inc. through the latter's payment of the loans payable to bank on behalf of the Parent Company amounting to ₱44,500,000 (see Note 11).

Outstanding accrued interest presented as part of the "Accounts payable and accrued expenses" amounted to ₱59,903,586 as of December 31, 2016, 2015 and 2014 (see Note 8). Due to Velarde, Inc. presented as part of "Due to related parties" amounted to ₱68,322,816, ₱223,458,035 and ₱394,167,083 as of December 31, 2016, 2015 and 2014, respectively.

- f. The Group charges Softweb and Velarde, Inc. management fees for the administration and operations of the companies. Management fees charged to Softweb amounted to nil in both 2016 and 2015, and ₱4,800,000 in 2014 reflected as part of "Others" in revenue. Payments are due within 5 days upon receipt of invoice. Management fees charged to Velarde, Inc. amounted to ₱240,000 in 2016, 2015 and 2014 reflected as part of "Others" in revenue.

The Group has outstanding trade receivables to Velarde, Inc. amounting to ₱1,440,000, ₱1,200,000 and ₱960,000 as of December 31, 2016, 2015 and 2014, respectively.

- g. The Group entered into a non-interest bearing loan agreement with Porteon Electric Vehicles, Inc. (Porteon). As of December 31, 2016, 2015 and 2014, the outstanding amount due from Porteon Electric Vehicles, Inc. amounted to ₱2,160,300 which is due on demand.
- h. On January 1, 2011, the Group entered into a sublease contract with I-College Philippines, Inc. (I-College) for the period November 1, 2011 to May 31, 2012 with a monthly rental fee of ₱77,526. The term of the lease can be renewed upon mutual consent of both parties. The most recent renewal of this sublease agreement is for a period of three (3) years from November 1, 2014 to October 31, 2017. All other terms and conditions of the sublease agreement dated January 1, 2011 remain in full force.



Rent expense incurred by the Group amounted to ₱930,313 in 2016, 2015 and 2014. In connection with this, the related due to I-College amounted to ₱4,806,612, ₱3,876,300 and ₱2,945,987 as of December 31, 2016, 2015 and 2014, respectively.

- i. The Group sells IBM licenses to Softweb, an associate. Sales of IBM license to Softweb amounted to ₱5,412,232, ₱12,088,054 and ₱2,792,846 in 2016, 2015 and 2014.
- j. The Group entered into agreements with Thumbmob, Holy Cow and Softweb for the subscription of their respective shares. Please see Note 6 for detailed discussion.
- k. In January 2015, the Parent Company entered into two separate one (1) year service agreements with GHT Network, Inc. (GHT) and News and Entertainment Network, Inc. (Newsnet) to provide bandwidth services to its customers. The Parent Company provided the infrastructure build-up and technology design and consultancy. Service revenue from GHT and Newsnet amounted to ₱10,000,000 each in 2015 reflected as part of “Service fees” in revenue.
- l. *Infrastructure build-up and technical services*
In 2016, the Group entered into contracts with GHT, Newsnet and NOW Telecom whereas the Group will provide project management services, design and planning services and installation services covering up to 10 major network hubs for a total contract price of ₱45,000,000 each. Right to receive payments arise upon acceptance of GHT, Newsnet and NOW Telecom of completed hubs. Payments are due upon receipt of invoice. Total of six hubs were completed for GHT and Newsnet in 2016. Service revenue recognized in 2016 amounts to ₱15,000,000 each for GHT and Newsnet. Service revenue recognized in 2016 for the technical service related to Rohill TetraNode System provided by the Group to NOW Telecom amounts to ₱7,500,000.
- m. *Technology consultancy*
Included in the contract entered in 2016, the Parent Company will provide technology consultancy services for a period of ten (10) years with an annual fee of ₱450,000 each for GHT and Newsnet. Service revenue recognized in 2016 amounts to ₱450,000 each for GHT and Newsnet.
- n. *Value-added services (VAS)*
In 2015, the Parent Company entered into three (3) separate agreements with NOW Telecom, GHT and Newsnet (the Parties), wherein the Parties mutually agreed to collaborate and interconnect their respective networks in order for the Parent Company to provide VAS to the public such as cloud hosting services, virtual private network, multimedia content and program services, online game services, cloud-based multimedia conferencing services, web hosting and cloud-based mail and messaging services (VAS contracts).

On December 5, 2016, the Parties agreed to amend Chapter 5 of their VAS contracts to add provision on revenue sharing from the broadband revenue.

On December 23, 2016, the Parties further agreed to amend their VAS contracts to include additional fees from actual usage of bandwidth and other provision on charging to the Parent Company on a cost-plus margin arrangement.



Related parties	Category	Year	Transaction amount	Due from related parties	Trade and other receivables (Note 4)	Due to related parties	Trade and other payables (Note 8)	Advances to affiliates (Note 6)	Terms	Conditions
<i>Shareholders</i>										
Velarde, Inc.	Advances	2016	₱73,626,954	₱—	₱—	₱68,322,816	₱—	₱—	On demand	Unsecured
		2015	170,709,048	—	—	223,458,035	—	—	On demand	Unsecured
		2014	45,143,729	—	—	394,167,083	—	—	On demand	Unsecured
	Management fee	2016	240,000	—	1,440,000	—	—	—	On demand	Unsecured, no impairment
		2015	240,000	—	1,200,000	—	—	—	On demand	Unsecured, no impairment
		2014	240,000	—	960,000	—	—	—	On demand	Unsecured, no impairment
	Interest	2016	—	—	—	—	59,903,586	—	On demand	Unsecured
		2015	—	—	—	—	59,903,586	—	On demand	Unsecured
		2014	17,756,021	—	—	—	59,903,586	—	On demand	Unsecured
GHI	Advances	2016	—	—	—	—	—	On demand	Unsecured	
		2015	—	—	—	95,536	2,035,055	—	On demand	Unsecured
		2014	—	—	—	95,536	2,035,055	—	On demand	Unsecured
EII	Advances	2016	—	40,848	—	—	—	On demand	Unsecured, no impairment	
		2015	—	40,848	—	—	—	On demand	Unsecured, no impairment	
		2014	—	40,848	—	—	—	On demand	Unsecured, no impairment	
	Leases	2016	—	—	—	2,902,918	—	On demand	Unsecured	
		2015	—	—	—	2,902,918	—	On demand	Unsecured	
		2014	—	—	—	2,902,918	—	On demand	Unsecured	
<i>Affiliates</i>										
NOW Telecom	Advances	2016	2,704,687	51,346,501	—	878,208	—	On demand	Unsecured, no impairment	
		2015	7,816,287	31,408,455	—	749,806	—	On demand	Unsecured, no impairment	
		2014	5,320,038	23,720,567	—	621,407	—	On demand	Unsecured, no impairment	
	Services	2016	7,500,000	—	8,400,000	—	—	On demand	Unsecured, no impairment	
		2015	—	—	—	—	—	—	—	
		2014	—	—	—	—	—	—	—	

(Forward)



			Transaction amount	Due from related parties	Trade and other receivables (Note 4)	Due to related parties	Trade and other payables (Note 8)	Advances to affiliates (Note 6)		
Related parties	Category	Year							Terms	Conditions
KPSC	Advances	2016	₱—	₱204,708	₱—	₱—	₱—	₱—	On demand	Unsecured
		2015	2,160	204,708	—	—	—	—	On demand	Unsecured
		2014	—	202,548	—	—	—	—	On demand	Unsecured
	Outside services	2016	50,716,312	—	—	—	15,450,244	—	On demand	Unsecured
		2015	46,656,791	—	—	—	19,719,161	—	On demand	Unsecured
		2014	44,796,755	—	—	—	26,207,689	—	On demand	Unsecured
IBI	Advances	2016	—	15,567,752	—	—	—	—	Due within 5 years	Unsecured, no impairment
		2015	—	15,567,752	—	—	—	—	Due within 5 years	Unsecured, no impairment
		2014	—	15,567,752	—	—	—	—	On demand	Unsecured, no impairment
	Interest	2016	467,033	11,462,959	—	—	—	—	Due within 5 years	Unsecured, no impairment
		2015	467,033	10,995,926	—	—	—	—	Due within 5 years	Unsecured, no impairment
		2014	467,033	10,528,893	—	—	—	—	On demand	Unsecured, no impairment
Asian Institute of Journalism and Communication	Advances	2016	1,039	471,061	—	—	—	—	On demand	Unsecured, no impairment
		2015	2,661	470,022	—	—	—	—	On demand	Unsecured, no impairment
		2014	233,228	472,683	—	—	—	—	On demand	Unsecured, no impairment
Paradiso Verde, Inc.	Advances	2016	—	—	—	—	3,358,462	—	On demand	Unsecured
		2015	—	—	—	—	3,358,462	—	On demand	Unsecured
		2014	—	—	—	7,940,563	—	—	—	Unsecured
	Services	2016	—	—	—	605,212	—	—	On demand	Unsecured, no impairment
		2015	368,195	—	—	605,212	—	—	On demand	Unsecured, no impairment
		2014	973,407	—	—	973,407	—	—	On demand	Unsecured, no impairment
(Forward)										



					Trade and other receivables (Note 4)	Due to related parties	Trade and other payables (Note 8)	Advances to affiliates (Note 6)		
Related parties	Category	Year	Transaction amount	Due from related parties					Terms	Conditions
Porteon	Loans	2016	₱—	₱2,160,300	₱—	₱—	₱—	₱—	On demand	Unsecured, no impairment
		2015	—	2,160,300	—	—	—	—	On demand	Unsecured, no impairment
		2014	—	2,160,300	—	—	—	—	On demand	Unsecured, no impairment
Newsnet	Advances	2016	4,669,416	10,736,960	—	—	—	—	On-demand	Unsecured, no impairment
		2015	947,948	6,067,544	—	—	—	—	On-demand	Unsecured, no impairment
		2014	5,119,596	5,119,596	—	—	—	—	—	—
	Services	2016	15,450,000	—	28,504,000	—	—	—	On-demand	Unsecured, no impairment
		2015	10,000,000	—	11,200,000	—	—	—	On-demand	Unsecured, no impairment
		2014	—	—	—	—	—	—	—	—
GHT	Advances	2016	1,177,121	6,177,301	—	—	—	—	On-demand	Unsecured, no impairment
		2015	180	5,000,180	—	—	—	—	On-demand	Unsecured, no impairment
		2014	5,000,000	5,000,000	—	—	—	—	—	—
	Services	2016	15,450,000	—	28,504,000	—	—	—	On-demand	Unsecured, no impairment
		2015	10,000,000	—	11,200,000	—	—	—	—	Unsecured, no impairment
		2014	—	—	—	—	—	—	—	—
Holycow	Loans	2016	—	—	2,211,771	—	—	—	On demand	Unsecured, no impairment
		2015	—	—	2,211,771	—	—	—	On demand	Unsecured, no impairment
		2014	—	—	2,211,771	—	—	—	On demand	Unsecured, no impairment
	Interest	2016	—	156,000	—	—	—	—	On demand	Unsecured, no impairment
		2015	—	156,000	—	—	—	—	On demand	Unsecured, no impairment
		2014	—	156,000	—	—	—	—	On demand	Unsecured, no impairment
	Advances	2016	—	—	—	—	—	9,248,449	On demand	Unsecured, no impairment
		2015	—	—	—	—	—	9,248,449	On demand	Unsecured, no impairment
		2014	—	—	—	—	—	9,248,449	On demand	Unsecured, no impairment
Thumbmob	Advances	2016	—	—	—	—	—	14,344,369	On demand	Unsecured, no impairment
		2015	—	—	—	—	—	14,344,369	On demand	Unsecured, no impairment
		2014	—	—	—	—	—	14,344,369	On demand	Unsecured, no impairment
(Forward)										



Related parties	Category	Year	Transaction amount	Due from related parties	Trade and other receivables (Note 4)	Due to related parties	Trade and other payables (Note 8)	Advances to affiliates (Note 6)	Terms	Conditions
I-College	Advances	2016	₱—	₱720	₱—	₱—	₱—	₱—	On demand	Unsecured, no impairment
		2015	—	720	—	—	—	—	On demand	Unsecured, no impairment
		2014	—	—	—	—	—	—	—	—
	Lease	2016	930,313	—	—	4,806,612	—	—	On demand	Unsecured
		2015	930,313	—	—	3,876,300	—	—	On demand	Unsecured
		2014	930,313	—	—	2,945,987	—	—	On demand	Unsecured
	Advances	2016	—	487,344	2,380,860	4,816	—	—	On demand	Unsecured
		2015	1,389,259	2,163,820	2,380,860	6,390,573	—	5,000,000	On demand	Unsecured
		2014	4,403,554	8,239,341	2,380,860	1,704,311	—	5,000,000	On demand	Unsecured
Associate Softweb	Loans	2016	—	714,000	—	—	—	—	On demand	Unsecured, no impairment
		2015	—	714,000	—	—	—	—	On demand	Unsecured, no impairment
		2014	—	714,000	—	—	—	—	On demand	Unsecured, no impairment
	Sales	2016	5,412,232	—	16,401,451	—	—	—	On demand	Unsecured, no impairment
		2015	12,088,054	—	22,493,064	—	—	—	On demand	Unsecured, no impairment
		2014	2,792,846	—	14,101,882	—	—	—	On demand	Unsecured, no impairment
	Management fee	2016	—	—	15,590,000	—	—	—	On demand	Unsecured, no impairment
		2015	—	—	15,590,000	—	—	—	On demand	Unsecured, no impairment
		2014	4,800,000	—	15,590,000	—	—	—	On demand	Unsecured, no impairment
			2016	₱99,526,454	₱103,432,082	₱77,520,582	₱78,712,292	₱23,592,818		
			2015	₱74,950,275	₱66,275,695	₱238,078,380	₱85,016,264	₱28,592,818		
			2014	₱71,922,528	₱35,244,513	₱411,351,212	₱88,146,330	₱28,592,818		



Summary of related party transactions affecting consolidated statements of income:

Related parties	Category	Year	Revenues	Cost of sales and services	General and administrative expenses
Velarde Inc.	Management Fee	2016	₱240,000	₱—	₱—
		2015	240,000	—	—
		2014	240,000	—	—
	Interest	2016	—	—	—
		2015	—	—	—
		2014	—	—	17,756,021
NOW Telecom	Services	2016	7,500,000	—	—
		2015	—	—	—
		2014	—	—	—
	Cost of data services	2016	—	779,715	—
		2015	—	—	—
		2014	—	—	—
Newsnet	Services	2016	15,450,000	—	—
		2015	—	—	—
		2014	—	—	—
	Cost of data services	2016	—	1,696,912	—
		2015	—	—	—
		2014	—	—	—
GHT	Services	2016	15,450,000	—	—
		2015	—	—	—
		2014	—	—	—
IBI	Interest	2016	467,033	—	—
		2015	—	—	—
		2014	—	—	—
KPSC	Outside services	2016	—	43,226,619	7,489,693
		2015	—	40,054,599	6,602,192
		2014	—	41,662,334	3,134,421
Softweb	Sales	2016	5,412,232	—	—
		2015	12,088,054	—	—
		2014	2,792,846	—	—
	Management fee	2016	—	—	—
		2015	—	—	—
		2014	4,800,000	—	—
I-College	Lease	2016	—	—	930,313
		2015	—	—	930,313
		2014	—	—	930,313
		2016	₱44,519,265	₱45,703,246	₱8,420,006
		2015	₱12,328,054	₱40,054,599	₱7,532,505
		2014	₱7,832,846	₱41,662,334	₱21,820,755



10. Lease Commitments

The Group purchased transportation equipment through four-year financing agreements which are payable on a monthly basis. The Group recognized the obligation and pays to Velarde, Inc. The assets were capitalized since the lease term is for the major part of the economic life of the assets.

The future minimum lease payments of the Group for the obligations under finance lease are amounted to nil as of December 31, 2016 and 2015 and ₱675,433 as of December 31, 2014, respectively.

	2014
Within one year	₱701,747
After one year but not more than five (5) years	—
Total minimum lease obligations	701,747
Less interest portion	—
Present value of minimum lease obligations	701,747
Less current portion	701,747
Noncurrent portion	₱—

Interest expense related to the lease commitments amounted to nil, ₱26,314 and ₱252,359 in 2016, 2015 and 2014, respectively.

The Group has entered into operating lease agreements in respect of its office premises. There are no restrictions placed upon the Group by entering into these leases. Operating lease payments recognized in the statement of comprehensive income are included under “Rental”.

- a. On January 1, 2011, the Group entered into a sublease contract with I-College Philippines, Inc. (I-College) for the period November 1, 2011 to May 31, 2012 with a monthly rental fee of ₱77,526. The term of the lease can be renewed upon mutual consent of both parties. The Group renewed its sublease agreement for the periods of three (3) years from November 1, 2014 to October 31, 2017. All other terms and conditions of the sublease agreement dated January 1, 2011 remain in full force.
- b. On April 16, 2013, the Group entered into a contract of lease with monthly rental fee of ₱40,000 and security deposit amounting to ₱120,000 equivalent to three (3) months rental fee. The term of the lease can be renewed upon mutual consent of both parties. In March 2016, the parties agreed to terminate the said agreement.

The Group entered into a new lease contract commencing on April 1, 2016 to March 31, 2017 renewable upon mutual agreement of the parties. Based on the lease agreement, monthly rental payment was set at ₱47,368.

Future minimum lease payment related to the lease as of December 31, 2016, 2015 and 2014 are as follows:

	2016	2015	2014
Within one year	₱917,364	₱930,312	₱930,312
After one year but not more than five years	—	775,260	1,705,572
	₱917,364	₱1,705,572	₱2,635,884



11. Loans Payable

Metropolitan Bank and Trust Company and Bank of Makati loan

In September 2012, the Parent Company has availed of short term loan from Metropolitan Bank and Trust Company (MBTC) amounting to ₱44,500,000. In December 2013, the said loan was extended for another two (2) years with a maturity date of January 2016. The loan bears interest ranging from 2.40% and 2.12% to 2.30% in 2016 and 2015, respectively. Interest is payable every 30 days.

On March 1, 2016, the Parent Company availed of a ₱44,500,000 loan from the Bank of Makati to settle the loan from MBTC. The new loan, which will mature on March 1, 2018, has a term of 2.03 years and bears a fixed interest rate of 1.75% per annum.

On June 20, 2016, the loan from Bank of Makati was paid by Velarde, Inc. on behalf of the Parent Company (see Note 9).

Interest expense on the said loan amounted to ₱571,355 and ₱1,027,530 in 2016 and 2015, respectively.

BDO loan

On December 22, 2016, the Parent Company availed a chattel mortgage loan amounting to ₱564,800 from BDO Unibank, Inc. for the purchase of a vehicle, which serves as the property mortgaged. The new loan requires sixty monthly repayments of ₱11,754 until November 23, 2021, has a term of five (5) years and bears an interest rate of 9.44% per annum.

The current and noncurrent portions of the loan amounted to ₱87,426 and ₱449,107, respectively, as of December 31, 2016.

Interest expense recognized on this loan amounted to ₱1,607 in 2016.

12. Capital Stock

In accordance with SRC Rule 68, as Amended (2011), Annex 68-D, below is a summary of the Parent Company's track record of registration of securities.

	Number of shares registered	Issue/offer price	Date of approval
Common shares	28,000,000	₱1.00	July 30, 2003
Common shares	1,289,278,350	₱1.00	December 10, 2008

On April 28, 2006, the BOD and stockholders approved the increase in the authorized capital stock from 40,000,000 shares to 1,320,000,000 shares at ₱1 par value per share. This was subsequently approved by the SEC on September 19, 2006.

On May 12, 2010, the BOD and stockholders of the Parent Company approved proposal to increase its authorized capital stock from 1,320,000,000 shares to 5,320,000,000 shares at ₱1 par value per shares. On November 7, 2014, the BOD and stockholders of the Parent Company approved the amendment in the proposal to increase the authorized capital stock up to 2,700,000,000 shares. On January 22, 2015, the Parent Company's BOD approved a new proposal to supersede previous increase in authorized capital stock plans. It was decided for the Parent Company to apply for an increase of 800,000,000 shares at ₱1 par value per share.



(i.e., 1,320,000,000 shares to 2,120,000,000 shares). The SEC approved the Parent Company's application to increase its authorized capital stock on December 17, 2015.

As discussed in Note 9, Velarde, Inc. subscribed to 200,000,000 shares of the Parent Company and this subscription was settled through the conversion of its advances to the Group amounting to ₱200,000,000.

On April 29, 2016, the Parent Company's BOD approved the increase in the authorized capital stock of the Parent Company from 2,120,000,000 shares at ₱1 par value per share to 3,000,000,000 shares at ₱1 par value per share. The BOD also approved the conversion into equity of the advances from Velarde, Inc. amounting to ₱264,000,000 at a conversion price of ₱1.22 per share computed based on the volume-weighted average price of the Parent Company's shares for a 30-day trading period ended April 14, 2016. On June 2, 2016, the stockholders of the Parent Company approved the said increase in the Parent Company's authorized capital stock.

On July 22, 2016, the Parent Company filed with the SEC its application for the approval of the proposed increase in its authorized capital stock. The SEC has not yet approved the Parent Company's application as of April 12, 2017. As of December 31, 2016, the Group presented the deposit for future stock subscription amounting to ₱264,000,000 as part of equity as the Parent Company has met all the conditions required by the SEC under Financial Reporting Bulletin No. 06 for such regulation.

On September 2, 2016, the Parent Company's BOD approved the amendment in the Articles of Incorporation of the Parent Company to reclassify 60,000,000 unissued common shares to redeemable, convertible, non-participating and non-voting Peso-denominated preferred shares, with or without detachable warrants, with a par value of ₱1 per share. On November 8, 2016, the stockholders of the Parent Company representing two-thirds of its outstanding capital stock approved the amendment.

On January 6, 2017, the Parent Company filed an application with the SEC for the approval of the said amendment. This was approved by the SEC on January 10, 2017.

Information on the Group's authorized capital stock is as follows:

	Number of shares		
	2016	2015	2014
Authorized capital stock			
Common stock, ₱1 par value:			
Balance at beginning of the year	2,120,000,000	1,320,000,000	1,320,000,000
Increase during the year	—	800,000,000	—
Balance at end of the year	2,120,000,000	2,120,000,000	1,320,000,000

Movements in the outstanding capital stock are as follows:

	Number of shares		
	2016	2015	2014
Common stocks issued			
Balance at beginning of the year	1,517,278,350	1,317,278,350	1,317,278,350
Issuances during the year	—	200,000,000	—
Balance at end of the year	1,517,278,350	1,517,278,350	1,317,278,350



	Amount		
	2016	2015	2014
Common stocks issued			
Balance at beginning of the year	P1,517,278,350	P1,317,278,350	P1,317,278,350
Issuances during the year	–	200,000,000	–
Balance at end of the year	P1,517,278,350	P1,517,278,350	P1,317,278,350

13. Costs of Sales and Services

	2016	2015	2014
Cost of service:			
Outside services	P43,226,619	P40,054,599	P43,119,594
Cost of data services	3,204,621	–	–
Cost of sales	10,215,702	35,545,753	18,956,087
	P56,646,942	P75,600,352	P62,075,681

14. General and Administrative Expenses

	2016	2015	2014
Outside services	P7,489,693	P6,602,192	P3,134,421
Provision for impairment loss on:			
Advances to affiliate (Note 6)	5,000,000	–	–
Trade and other receivables (Note 4)	685,685	4,033,832	6,619,366
Other current assets (Note 5)	–	158,767	547,503
Entertainment, amusement and recreation	4,706,499	2,430,290	1,270,642
Advertising and promotion	4,524,439	–	–
Communication	4,109,582	3,563,207	2,817,637
Professional fees	2,918,643	632,437	1,379,090
Office supplies	2,441,318	1,020,425	877,500
Depreciation and amortization (Note 7)	2,214,569	3,567,678	4,986,825
Rental (Note 10)	1,728,730	1,681,446	3,045,309
Transportation and travel	1,702,362	1,586,867	1,866,773
Salaries and other employee benefits	1,301,160	756,000	820,646
Taxes and licenses	1,068,636	2,473,879	867,666
Repairs and maintenance	1,008,292	353,177	348,738
Utilities	982,225	804,573	1,309,979
Insurance	258,661	271,898	269,943
Others	1,260,642	1,275,162	480,749
	P43,401,136	P31,211,830	P30,642,787



15. Income Taxes

The reconciliation of the Group's statutory income tax to provision for income tax follows:

	2016	2015	2014
Statutory income tax at 30%	₱1,407,532	₱2,023,297	(₱11,506,157)
Additions to (reductions in) income tax resulting from:			
Nondeductible expenses	3,169,352	2,393,591	6,304,039
Movement of unrecognized deferred income tax assets	(2,382,463)	(2,905,716)	5,332,385
Interest income subjected to final tax	(1,157)	(2,282)	(1,655)
	₱2,193,264	₱1,508,890	₱128,612

The Group has temporary differences for which no deferred tax assets were recognized as it is probable that sufficient taxable income will not be available for those deferred tax assets to be utilized.

The temporary differences are as follows:

	2016	2015	2014
Allowance for impairment on trade and other receivables	₱13,836,447	₱13,150,762	₱9,116,930
NOLCO	14,677,498	60,886,089	142,821,516
MCIT	1,713,165	812,692	334,540
	₱30,227,110	₱74,849,543	₱152,272,986

As of December 31, 2016, NOLCO and MCIT can be claimed as deduction from future taxable income and income tax liabilities, respectively, are as follows:

Year Incurred	Year of Expiration	NOLCO	MCIT
2016	2019	₱565,624	₱903,836
2015	2018	1,593,769	680,717
2014	2017	12,518,105	128,612
		₱14,677,498	₱1,713,165

The following are the movements in NOLCO and MCIT:

	2016	2015	2014
NOLCO:			
Balances at beginning of year	₱60,886,089	₱142,821,516	₱213,170,570
Additions	565,624	1,593,769	12,518,105
Application	(13,432,651)	(13,548,316)	(2,373,187)
Expirations	(33,341,564)	(69,980,880)	(80,493,972)
Balances at end of year	₱14,677,498	₱60,886,089	₱142,821,516

	2016	2015	2014
MCIT:			
Balances at beginning of year	₱812,692	₱334,540	₱308,987
Additions	903,836	680,717	128,612
Expirations	(3,363)	(202,565)	(103,059)
Balances at end of year	₱1,713,165	₱812,692	₱334,540



16. Basic/Diluted EPS

The following table presents information necessary to compute the basic/dilutive EPS:

	2016	2015	2014
Net income (loss) attributable to equity holders of the Parent (a)	₱2,500,433	₱5,236,704	(₱38,482,470)
Weighted average number of outstanding common shares for both basic and dilutive EPS (b)	1,517,278,350	1,317,278,350	1,317,278,350
Basic/dilutive earnings (loss) per share (a/b)	₱0.0016	₱0.0040	(₱0.0292)

As of December 31, 2016, 2015 and 2014, the Parent Company does not have any dilutive potential common shares.

17. Financial Instruments

The Group's financial instruments are composed of cash, trade and other receivables, due from related parties, AFS financial assets, accounts payable and accrued expenses, due to related parties, obligations under finance lease and loans payable.

The BOD has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and manage the Group's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group's activities.

The main risks arising from the Group's financial instruments are liquidity risk, credit risk and interest rate risk. The Group is not exposed to cash flow interest rate risk since a significant portion of the Group's due from affiliates and finance lease obligations has fixed interest rates.

The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's objective to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its financial liabilities when they fall due, under both normal and stressed conditions, without incurring unacceptable losses or risking adverse effect on the Group's credit standing.

The tables summarize the maturity profile of the Group's financial liabilities as of December 31, 2016, 2015 and 2014, based on contractual undiscounted cash flows. The tables also analyze the maturity profile of the Group's financial assets that can be used to finance maturing financial obligations. The analysis into relevant maturity groupings is based on the remaining period at the end of the reporting period to the contractual maturity dates.



2016

	On demand	Within 1 year	More than 1 year	Total
<i>Financial assets:</i>				
Cash	₱4,396,419	₱—	₱—	₱4,396,419
Trade and other receivables	85,276,916	30,255,452	—	115,532,368
Due from related parties	72,495,743	—	27,030,711	99,526,454
	₱162,169,078	₱30,255,452	₱27,030,711	₱219,455,241
<i>Financial liabilities:</i>				
Accounts payable and accrued expenses*	₱109,655,203	₱—	₱—	₱109,655,203
Due to related parties	77,520,582	—	—	77,520,582
Future interest on loans payable	—	52,015	103,487	155,502
Loans payable	—	87,426	449,107	536,533
	₱187,175,785	₱139,441	₱552,594	₱187,867,820

*Except government payables

2015

	On demand	Within 1 year	More than 1 year	Total
<i>Financial assets:</i>				
Cash	₱15,979,672	₱—	₱—	₱15,979,672
Trade and other receivables	52,921,911	28,866,497	—	81,788,408
Due from related parties	48,386,597	—	26,563,678	74,950,275
	₱117,288,180	₱28,866,497	₱26,563,678	₱172,718,355
<i>Financial liabilities:</i>				
Accounts payable and accrued expenses*	₱126,206,487	₱—	₱—	₱126,206,487
Due to related parties	238,078,380	—	—	238,078,380
Future interest on loans payable	—	778,750	—	778,750
Loans payable	—	44,500,000	—	44,500,000
	₱364,284,867	₱45,278,750	₱—	₱409,563,617

*Except government payables

2014

	On demand	Within 1 year	More than 1 year	Total
<i>Financial assets:</i>				
Cash	₱2,006,757	₱—	₱—	₱2,006,757
Trade and other receivables	32,861,441	18,941,422	—	51,802,863
Due from related parties	71,922,528	—	—	71,922,528
	₱106,790,726	₱18,941,422	₱—	₱125,732,148
<i>Financial liabilities:</i>				
Accounts payable and accrued expenses*	₱88,395,668	₱30,488,522	₱—	₱118,884,190
Due to related parties	17,950,584	—	393,400,628	411,351,212
Future interest on loans payable	—	941,175	2,043,106	2,984,281
Loans payable	—	—	44,500,000	44,500,000
	₱106,346,252	₱31,429,697	₱439,943,734	₱577,719,683

*Except government payables



The Group monitors its cash flow position through cash planning. The Group believes that cash advances by stockholders are sufficient to mitigate the effects of fluctuation in cash flow and to cover disbursements for the day-to-day operations of the Group.

Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from trade receivables and amounts owed by related parties.

The Group's management believes that there is no significant risk in the amounts due by related parties. The BOD continually reassures the Group's strategies for managing accounts with creditors, including related parties. Advances are monitored on an ongoing basis with the result that the Group's exposure to impairment and account discrepancies is not significant. In addition, the Group manages credit risk by monitoring its credit exposures and assessing the creditworthiness of counterparties.

The following tables show the aging analysis of the Group's financial assets as of December 31, 2016, 2015 and 2014.

2016				
	Nether past due nor impaired	Past due but not impaired	Past due and impaired	Total
<i>Financial assets:</i>				
Cash	₱4,396,419	₱—	₱—	₱4,396,419
Trade and other receivables	12,100,286	103,432,082	13,836,447	129,368,815
Due from related parties	27,030,711	72,495,743	—	99,526,454
	₱43,527,416	₱175,927,825	₱13,836,447	₱233,291,688

2015				
	Nether past due nor impaired	Past due but not impaired	Past due and impaired	Total
<i>Financial assets:</i>				
Cash	₱15,979,672	₱—	₱—	₱15,979,672
Trade and other receivables	15,512,713	66,275,695	13,150,762	94,939,170
Due from related parties	26,563,678	48,386,597	—	74,950,275
	₱58,056,063	₱114,662,292	₱13,150,762	₱185,869,117

2014				
	Nether past due nor impaired	Past due but not impaired	Past due and impaired	Total
<i>Financial assets:</i>				
Cash	₱2,006,757	₱—	₱—	₱2,006,757
Trade and other receivables	16,558,350	35,244,513	9,116,930	60,919,793
Due from related parties	26,096,645	45,825,883	—	71,922,528
	₱44,661,752	₱81,070,396	₱9,116,930	₱134,849,078

As at December 31, 2016, 2015 and 2014, the Group's maximum exposure to credit risk is equal to the carrying amount of its financial assets.

Credit Quality per Class of Financial Asset

Financial assets are classified as high grade if the counterparties are not expected to default in settling their obligations. Thus, the credit risk exposure is minimal. These counterparties normally include customers, banks and related parties who pay on or before due date. Financial assets are



classified as a standard grade if the counterparties settle their obligation with the Group with tolerable delays. Low grade accounts are accounts, which have probability of impairment based on historical trend. These accounts show propensity of default in payment despite regular follow-up actions and extended payment terms. The Group considers its financial assets that are neither past due nor impaired amounting to ₱43,527,416, ₱58,056,063 and ₱44,661,752 as of December 31, 2016, 2015 and 2014 as standard grade financial assets. Standard grade financial assets are those that are current and collectible.

The Group has impaired receivables amounting to ₱13,836,447, ₱13,150,762 and ₱9,116,930 as of December 31, 2016, 2015 and 2014, respectively.

Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such value:

Cash, Trade and Other Receivables, Due from Related Parties, Accounts Payable and Accrued Expenses, Loans Payable and Due to Related Parties

The carrying amounts of cash, trade and other receivables, due from related parties, accounts payable and accrued expenses, loans payable and due to related parties approximate their fair values due to the short-term maturity of these financial instruments.

AFS Financial Assets

Unquoted equity security is carried at cost since fair value of this AFS investment cannot be reliably determined as this is not listed in active market and have no available bid price.

Noncurrent Amounts Due from Related Party

The fair value of noncurrent amounts due from related party were based on discounted value of future cash flows using applicable credit-adjusted risk-free rates of 5.9% and 5.7% as of December 31, 2016 and 2015, respectively (Level 3). The fair value of noncurrent amounts due from related party amounted to ₱24,144,646 and ₱22,742,540 as of December 31, 2016 and 2015, respectively. The carrying value of noncurrent amounts due from related party amounted to ₱27,030,711 and ₱26,563,678 as of December 31, 2016 and 2015, respectively.

Noncurrent Amounts Due to Related Party

The fair value of noncurrent amounts due to related party was based on discounted value of future cash flows using applicable credit-adjusted risk-free rates of 2.4% as of December 31, 2014 (Level 3). As of December 31, 2014, the fair value and carrying value of noncurrent amounts due to related party amounted to ₱367,096,703 and ₱394,167,083, respectively.

Noncurrent Loans Payable

The carrying amount of the loans payable as of December 31, 2016 and 2014 are estimated using the discounted cash flow methodology with the applicable credit-adjusted risk-free rates of 5.9% and 4.8%, respectively (Level 3). The fair value of noncurrent loans payable amounted to ₱337,186 and ₱42,471,963 as of December 31, 2016 and 2014, respectively. The carrying value of noncurrent loans payable amounted to ₱449,107 and ₱44,500,000 as of December 31, 2016 and 2014, respectively.

Capital Management

The Group considers the equity presented in the consolidated statement of financial position as its core capital. The primary objective of the Group's capital management is to ensure that it maintains strong credit rating and stable capital ratios in order to support its business and maximize shareholders' value.



The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

On October 28, 2010, PSE issued a memorandum regarding the rule for the minimum public ownership for all listed companies. Based on the memorandum, listed companies shall, at all times, maintain a minimum percentage of listed securities held by the public of ten percent (10%) of the listed companies' issued and outstanding shares, exclusive of any treasury shares or as such percentage that may be prescribed by the PSE. The Group has complied with the minimum public ownership as of December 31, 2016, 2015 and 2014.

The Group considers the equity attributable to the equity holders of the Parent Company as presented in the consolidated statement of financial position as its core capital.

As of December 31, 2016, 2015 and 2014, the Group was able to meet its capital management objectives.

18. Business Segment Information

The Group's operating segments are organized and managed separately according to the nature of the services offered as follows:

- IT Manpower and Resource Augmentation - provides deployment of IT professionals to clients.
- Software Licenses and Services - provides high value products and services to clients.
- Broadband Services - provides high-speed broadband service of up to 700 Mbps to clients.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss.

Financial information on the operations of the various business segments are summarized as follows:

	2016			
	IT Manpower and Resource Augmentation	Software Licenses and services	Broadband services	Total
Service fees	₱43,412,235	₱41,230,381	₱5,981,141	₱90,623,757
Sales	–	13,048,685	–	13,048,685
Others	2,465	1,762,076	–	1,764,541
Total revenue	₱43,414,700	₱56,041,142	₱5,981,141	₱105,436,983
Costs of sales and services	₱36,610,332	₱16,831,989	₱3,204,621	₱56,646,942
General and administrative expenses	6,368,634	37,032,502	–	43,401,136
Provision for income tax	1,289,428	903,836	–	2,193,264
Net income (loss)	(941,749)	663,738	2,776,520	2,498,509
Other information				
AFS financial asset	–	1,289,278,350	–	1,289,278,350
Capital expenditures	133,928	970,358	4,347,551	5,451,837
Segment assets	2,456,753	1,541,218,536	3,442,034	1,543,675,289
Segment liabilities	32,070,469	162,269,220	–	194,339,689
Depreciation and amortization	39,062	1,269,990	905,517	2,214,569



2015			
	IT Manpower and Resource Augmentation	Software Licenses and services	Total
Service fees	₱39,421,080	₱27,686,947	₱67,108,027
Sales	—	47,331,371	47,331,371
Others	5,524	948,959	954,483
Total revenue	₱39,426,604	₱75,967,277	₱115,393,881
Costs of sales and services	₱33,674,327	₱41,926,025	₱75,600,352
General and administrative expenses	6,946,021	24,265,809	31,211,830
Provision for income tax	828,173	680,717	1,508,890
Net income (loss)	(2,150,137)	7,385,570	5,235,433
Other information			
AFS financial asset	—	1,289,278,350	1,289,278,350
Capital expenditures	—	239,078	239,078
Segment assets	13,446,324	1,484,905,761	1,498,352,085
Segment liabilities	53,782,558	361,722,883	415,505,441
Depreciation and amortization	625,520	2,942,158	3,567,678
2014			
	IT Manpower and Resource Augmentation	Software Licenses and services	Total
Service fees	₱38,580,090	₱8,451,386	₱47,031,476
Sales	—	21,235,363	21,235,363
Others	4,386	5,508,163	5,512,549
Total revenue	₱38,584,476	₱35,194,912	₱73,779,388
Costs of sales and services	₱33,312,486	₱28,763,195	₱62,075,681
General and administrative expense	5,980,615	24,662,172	30,642,787
Provision for income tax	—	128,612	128,612
Net loss	959,336	37,523,134	38,482,470
Other information			
AFS financial asset	—	1,289,278,350	1,289,278,350
Capital expenditures	—	80,876	80,876
Segment assets	13,587,236	1,440,961,467	1,454,548,703
Segment liabilities	52,828,004	524,095,254	576,923,258
Depreciation and amortization	874,338	4,112,487	4,986,825

In 2016, two (2) customers accounted for 14.65% each of total revenue from infrastructure build-up and technical services. These revenues were reported under “Software licenses and services” segment. No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Group’s total revenue in 2015 and 2014.

19. Notes to Consolidated Statements of Cash Flows

In 2015, noncash financing activity consists of debt to equity transaction from Velarde, Inc.’s advances amounting to ₱200,000,000 for 200,000,000 Parent Company common shares with a par value of ₱1 which has been approved on December 17, 2015 (see Note 12).



In 2016, the noncash financing activity involves the conversion of ₱264,000,000 advances from Velarde, Inc. to the Parent Company's common shares. This is currently presented under equity as deposit for future stock subscription pending the approval by SEC of the Parent Company's application for increase in authorized capital stock (see Note 9).

20. Subsequent Events

- a.) On January 25, 2017, Velarde, Inc. entered into a subscription agreement with i-Professional for the subscription of 6,750 common shares of the latter, representing 25% interest, thereby reducing the ownership of the Parent Company in i-Professional from 100% to 75%.
- b.) On January 3, 2017, the Parent Company renewed its service agreement with KPSC for a period of (5) years beginning on the same day it was renewed. Subsequently, on January 31, 2017, both parties mutually agreed to terminate the service agreement following the change in the business operations of the Group.



NOW Corporation and Subsidiaries

Schedule A - Financial Assets

December 31, 2016

Financial Assets	Name of Issuing entity and association of each issue	Amount shown in the Balance Sheet	Income received and accrued
Cash	N/A	4,396,419	-
Trade and other receivables	N/A	115,523,368	-
Due from related parties	N/A	99,526,454	467,033
TOTAL		219,446,241	467,033

NOW Corporation and Subsidiaries

Schedule B - Amounts Receivable from Directors, Officers, Employees and Principal Stockholders (Other than Related parties)
December 31, 2016

Name and Designation of Debtor	Balance at Beginning of Period	Additions	Amounts Collected	Accounts Written-off	Current	Not Current	Balance at End of Period
Officers and Personnel	1,118,396	246,189	9,467	40,000	1,315,118		1,315,118

NOW Corporation and Subsidiaries

Schedule C - Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements
December 31, 2016

Name of Subsidiary	Balance at Beginning of Period	Additions	Amounts Collected/Offsetting	Current	Not Current	Balance at End of Period
<u>NOW Corporation</u>						
Porteon Sea, Inc.	3,443	-	(14,988,127)	3,443	-	3,443
i-Resource Consulting International, Inc.	451,812	14,631,603	-	95,288	-	95,288
Softfinger	9,640,497	-	-	9,640,497	-	9,640,497
i-Professional Search Network, Inc.	2,816,063	1,732,533	(105,063)	4,443,533	-	4,443,533
J-Span IT Services, Inc.	4,700,917	-	-	4,700,917	-	4,700,917
<u>i-Professional Search Network, Inc.</u>						
NOW Corporation	450,000	-	-	450,000	-	450,000
<u>i-Resource Consulting International, Inc.</u>						
i-Professional Search Network, Inc.	45,064	17,308	-	62,372	-	62,372
Total	18,107,796	16,381,444	(15,093,190)	19,396,050	-	19,396,050

NOW Corporation and Subsidiaries
Schedule D - Intangible assets (Software)
December 31, 2016

Description	Balance at Beginning of Period	Additions at cost	Charged to cost and expenses	Charged to other accounts	Other changes: Additions/(Deductions)	Balance at End of Period
Computer Software	171,657	-	126,905	-	-	44,752

Note:

The amounts charged to cost and expenses represent regular amortization and is credited through an accumulated amortization account.

NOW Corporation and Subsidiaries
Schedule E - Long term (Loans payable)
December 31, 2016

Title of Issue and Type of obligation	Amount authorized by indenture	Amount shown under caption "current portion of loans payable" in the balance sheet	Amount shown under caption "Loans payable - net of current portion" in the balance sheet	Interest rates (effective/nominal)	Amount of periodic payments	Number of periodic payments	Maturity date
BDO loan (chatel mortgage loan)	564,800	87,426	449,107	10.7874% / 9.4444%	11,754.00	60 monthly payments	November 23, 2021

NOW Corporation and Subsidiaries

Schedule F - Indebtedness to Related Parties (see Note 9 in the consolidated notes to FS)
December 31, 2016

Name of related party	Balance at beginning of period	Balance at end of period
NOT APPLICABLE	NOT APPLICABLE	NOT APPLICABLE

NOW Corporation and Subsidiaries

Schedule G - Guarantees of Securities of Other Issuers

December 31, 2016

Name of issuing entity of securities guaranteed by the company for which this statement is filed	Title of issue of each class of securities guaranteed	Total amount guaranteed and outstanding	Amount owned by person for which statement is filed	Nature of guarantee
NOT APPLICABLE	NOT APPLICABLE	NOT APPLICABLE	NOT APPLICABLE	NOT APPLICABLE

NOW Corporation and Subsidiaries
Schedule H - Capital stock
December 31, 2016

Title of Issue	Number of Shares Authorized	Number of Shares Issued and outstanding as shown under related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Number of Shares held by related parties	Directors, Officers and Employees	Others
Common stock	2,120,000,000	1,517,278,350*	-	1,031,517,197 shares (68.01%)	29 shares	485,497,985 shares (31.99%)

* Pending the issuance of common shares related to the 264,000,000 deposit for future stock subscription from Velarde, Inc (conversion of advances to equity)

**STATEMENT OF MANAGEMENT'S RESPONSIBILITY
FOR FINANCIAL STATEMENTS**

The management of NOW Corporation is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the year ended December 31, 2016. In accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors (Trustees) is responsible for overseeing the Company's financial reporting process.

The Board of Directors (Trustees) reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

Sycip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Signature: *Thomas G. Aquino*
Thomas G. Aquino
Chairman of the Board

Signature: *Mel V. Velarde* SUBSCRIBED AND SWORN TO ME BEFORE THIS 17 DAY OF APRIL 2017 IN CITY OF MAKATI METRO MANILA, PHILIPPINE
Mel V. Velarde
President and Chief Executive Officer
I AM EXHIBITING HIS/HER COMPETENT ID 182
ISSUED IN 2017 ON 17

Signature: *Vicente Penanueva*
Vicente Penanueva
Chief Financial Officer

Signed this 12th day of April 2017

SEC. No. 171
PAGE No. 30
BOOK No. 182
SERIES OF 2017

Atty. Herbert N. Velazquez
ATTY. HERBERT N. VELAZQUEZ
NOTARY
Public
Adm. No. 1001051
ISP #1001051
PTN #1001051
S.C. #
MCLE Certificate No. 1001051
Unit 301, 3rd Floor
101 Oran Ave.
Makati City

ANNEX "B"

NOW Corporation

Parent Company Financial Statements
December 31, 2016 and 2015

and

Independent Auditor's Report



INDEPENDENT AUDITOR'S REPORT

The Board of Directors and the Stockholders
NOW Corporation

Report on the Audit of the Parent Company Financial Statements

Opinion

We have audited the parent company financial statements of NOW Corporation (the Company), which comprise the parent company statements of financial position as at December 31, 2016 and 2015, and the parent company statements of income, parent company statements of comprehensive income, parent company statements of changes in equity and parent company statements of cash flows for the years then ended, and notes to the parent company financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying parent company financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2016 and 2015, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Parent Company Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the parent company financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Parent Company Financial Statements

Management is responsible for the preparation and fair presentation of the parent company financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of parent company financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the parent company financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Parent Company Financial Statements

Our objectives are to obtain reasonable assurance about whether the parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these parent company financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the parent company financial statements, including the disclosures, and whether the parent company financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

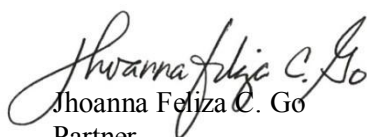
We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the parent company financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 18 to the parent company financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of NOW Corporation. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is
Jhoanna Feliza C. Go.

SYCIP GORRES VELAYO & CO.



Partner

CPA Certificate No. 0114122

SEC Accreditation No. 1414-AR-1 (Group A),

March 2, 2017, valid until March 1, 2020

Tax Identification No. 219-674-288

BIR Accreditation No. 08-001998-103-2017,

January 31, 2017, valid until January 30, 2020

PTR No. 5908703, January 3, 2017, Makati City

April 12, 2017



NOW CORPORATION**PARENT COMPANY STATEMENTS OF FINANCIAL POSITION**

	December 31	
	2016	2015
ASSETS		
Current Assets		
Cash	₱2,131,015	₱14,981,051
Trade and other receivables (Note 4)	109,778,712	73,585,590
Due from related parties (Note 9)	83,090,021	57,658,171
Other current assets (Note 5)	3,829,329	1,276,375
Total Current Assets	198,829,077	147,501,187
Noncurrent Assets		
Available-for-sale investment (Note 6)	1,289,278,350	1,289,278,350
Advances to affiliates (Note 6)	23,592,818	28,592,818
Investment in subsidiaries and associate (Note 6)	6,634,131	9,710,856
Due from related parties (Note 9)	27,030,711	26,563,678
Property and equipment (Note 7)	5,571,414	2,302,107
Other noncurrent assets - net of accumulated amortization of computer software amounting to ₱1,123,371 and ₱996,466 as at December 31, 2016 and 2015, respectively.	340,318	239,296
Total Noncurrent Assets	1,352,447,742	1,356,687,105
TOTAL ASSETS	₱1,551,276,819	₱1,504,188,292
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and accrued expenses (Note 8)	₱93,412,137	₱106,847,793
Loans payable (Note 10)	87,426	44,500,000
Due to related parties (Note 9)	71,680,550	231,620,585
Total Current Liabilities	165,180,113	382,968,378
Noncurrent Liability		
Loans payable (Note 10)	449,107	—
Total Liabilities	₱165,629,220	₱382,968,378
Equity		
Capital stock (Note 11)	1,517,278,350	1,517,278,350
Deposit for future stock subscription	264,000,000	—
Deficit	(395,630,751)	(396,058,436)
Total Equity	₱1,385,647,599	₱1,121,219,914
TOTAL LIABILITIES AND EQUITY	₱1,551,276,819	₱1,504,188,292

See accompanying Notes to Parent Company Financial Statements.



NOW CORPORATION
PARENT COMPANY STATEMENTS OF INCOME

	Years Ended December 31	
	2016	2015
REVENUES		
Service fees (Note 9)	₱47,211,522	₱27,686,947
Sales	13,048,685	47,331,371
Others (Note 9)	1,762,076	948,959
	62,022,283	75,967,277
COSTS OF SALES AND SERVICES (Note 12)	20,036,610	41,926,025
GROSS INCOME	41,985,673	34,041,252
GENERAL AND ADMINISTRATIVE EXPENSES (Note 13)	40,109,227	24,809,278
OTHER CHARGES		
Interest expense (Note 10)	572,962	1,053,844
Others	36,115	111,843
	609,077	1,165,687
INCOME BEFORE INCOME TAX	1,267,369	8,066,287
PROVISION FOR CURRENT INCOME TAX (Note 14)	839,684	680,717
NET INCOME	₱427,685	₱7,385,570
Basic/Diluted Earnings Per Share (Note 15)	₱0.0003	₱0.0056

See accompanying Notes to Parent Company Financial Statements.



NOW CORPORATION**PARENT COMPANY STATEMENTS OF COMPREHENSIVE INCOME**

	Years Ended December 31	
	2016	2015
NET INCOME	₱427,685	₱7,385,570
OTHER COMPREHENSIVE INCOME	—	—
TOTAL COMPREHENSIVE INCOME	₱427,685	₱7,385,570

See accompanying Notes to Parent Company Financial Statements.



NOW CORPORATION**PARENT COMPANY STATEMENTS OF CHANGES IN EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015**

	Common Stock	Deposit for future stock subscription	Deficit	Total
Balances, January 1, 2016	₱1,517,278,350	₱—	(₱396,058,436)	₱1,121,219,914
Total comprehensive income	—	—	427,685	427,685
Deposit for future stock subscription (Note 11)	—	264,000,000	—	264,000,000
Balances, December 31, 2016	₱1,517,278,350	₱264,000,000	(₱395,630,751)	₱1,385,647,599
Balances, January 1, 2015	₱1,317,278,350	—	(₱403,444,006)	₱913,834,344
Total comprehensive income	—	—	7,385,570	7,385,570
Issuance of capital stock (Note 11)	200,000,000	—	—	200,000,000
Balances, December 31, 2015	₱1,517,278,350	₱—	(₱396,058,436)	₱1,121,219,914

See accompanying Notes to Parent Company Financial Statements.



NOW CORPORATION**PARENT COMPANY STATEMENTS OF CASH FLOWS**

	Years Ended December 31	
	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	₱1,267,369	₱8,066,287
Adjustments for:		
Provision for impairment loss on:		
Advances to affiliates (Note 6)	5,000,000	—
Investment in associate	3,076,725	—
Trade and other receivables (Note 4)	592,908	3,019,167
Other current assets (Note 5)	—	158,767
Depreciation and amortization (Notes 7 and 13)	2,175,507	3,567,678
Interest expense (Note 10)	572,962	1,053,844
Interest income (Note 9)	(468,519)	(708,959)
Operating income before working capital changes	12,216,952	15,156,784
Decrease (increase) in:		
Trade and other receivables	(36,786,030)	(37,702,936)
Other current assets	807,046	(185,526)
Increase (decrease) in accounts payable and accrued expenses	(16,795,656)	13,917,882
Net cash used in operations	(40,557,688)	(8,813,796)
Interest received	1,486	241,926
Interest paid	(572,806)	(965,588)
Income taxes paid	(839,684)	(680,717)
Net cash flows used in operating activities	(41,968,692)	(10,218,175)
CASH FLOW FROM INVESTING ACTIVITIES		
Increase in amounts due from related parties	(25,431,850)	(1,910,153)
Additions to property and equipment (Note 7)	(5,317,909)	(239,078)
Increase in other noncurrent assets	(227,927)	(193,403)
Net cash flows used in investing activities	(30,977,686)	(2,342,634)
CASH FLOWS FROM FINANCING ACTIVITY		
Additional amounts due to related parties	59,559,965	26,127,673
Proceeds from availment of loans (Note 10)	45,036,377	—
Payment of loan	(44,500,000)	—
Net cash flows from financing activities	60,096,342	26,127,673
NET INCREASE (DECREASE) IN CASH	(12,850,036)	13,566,864
CASH AT BEGINNING OF YEAR	14,981,051	1,414,187
CASH AT END OF YEAR	₱2,131,015	₱14,981,051

See accompanying Notes to Parent Company Financial Statements.



NOW CORPORATION

NOTES TO PARENT COMPANY FINANCIAL STATEMENTS

1. Corporate Information

Corporate Background

NOW Corporation (formerly Information Capital Technology Ventures, Inc.; the Company) started as a duly licensed investment house when it was incorporated on June 5, 1996 and registered in the Philippine Securities and Exchange Commission (SEC) as MF Shroder & Co., Inc. It was originally a wholly owned subsidiary of Amalgamated Investment Bancorporation (AIB) and was initially engaged in the purchase and sale of securities.

In 2000, AIB expanded the services of the Company by establishing an information technology (IT) enabled facility geared towards servicing the private equity needs of small and medium enterprises by matching them online with direct equity investors. Hence, the Company's Article of Incorporation (AOI) was changed to expand its primary purpose of engaging in the business of securities brokerage through the use of IT.

On July 23, 2002, the Board of Directors and stockholders approved the offer of up to 28,000,000 shares from the Company's unissued common stock through initial public offering (IPO). The application for the IPO of the Company was approved by the Philippine Stock Exchange (PSE) and SEC on June 11, 2003 and July 30, 2003, respectively. The Company was listed in the PSE on July 23, 2003 with an issue/share price of ₱1.00 per share.

In 2008, the PSE approved the application for the listing of the additional 1,289,278,350 common shares with an issue/share price of ₱1.00 per share to cover the share-for-share swap transactions with NOW Telecom, Inc. (NOW Telecom) shareholders (see Note 6).

In July 2009, the SEC approved the further amendment of the Company's AOI which provides for the change in its primary purpose of engaging in the securities brokerage business to a technology, media and telecommunication (TMT) business.

In August 2010, the SEC approved the amendment of the Company's AOI, removing the pre-emptive rights of shareholders with respect to subscription to any class of the Company's shares of stock.

On December 16, 2010, the Company's Board of Directors (BOD) approved the amendment in its AOI to include secondary purpose. The inclusion of the secondary purpose was subsequently ratified by the Company's stockholders on July 2, 2011 and was approved by the SEC on August 25, 2011. The additional secondary purposes include:

- a. Providing professional services and manpower in the field of TMT;
- b. Acting as commission agent, manufacturer's representative, or principal for the purpose, sale, distribution, manufacture, assembly, import or export of any and all classes of materials, merchandise, supplies and commodities of every kind and nature; and
- c. Engaging in the business of general and retail merchants, traders, factors, agents, manufacturers, processors, dealing in or with any and all classes of materials, merchandise, supplies and commodities of every kind and nature.

In December 21, 2016, the Company's BOD approved the filing of the Registration Statement, Listing Application and the terms and conditions and such other relevant acts in connection with the intended public offering of preferred shares of the Company.



Change in Corporate Name

The SEC approved the Company's application to change its name from MF Shroder & Co., Inc. to Cashrounds, Inc. in January 2002 and Information Capital Technology Ventures, Inc. in September 2006. Subsequently, on August 16, 2013, the SEC approved the change in the Company's name to its current corporate name, NOW Corporation.

Certificates and Memorandum of Understanding and Agreements

On March 22, 2005, a Memorandum of Agreement (MOA) was executed by AIB and Gamboa Holdings, Inc. (GHI), whereby AIB agreed to sell and GHI agreed to purchase 18,171,286 shares of the Company at an aggregate purchase price of ₱74,395,000. The sale of the Company's shares became effective on August 20, 2005 resulting to a 66.67% ownership interest of GHI in the Company.

On March 10, 2006, the National Telecommunications Commission (NTC), through the efforts of IMX Broadband Inc. (IBI), issued a Certificate of Registration (COR) to the Company to allow it to operate and maintain value added services (VAS) and voice over internet protocol (VOIP) services in all cities and municipalities nationwide.

On July 31, 2015, the Company entered into an agreement with NOW Telecom, an authorized telecommunications carrier which provides nationwide trunk radio and cellular mobile services pursuant to the Provisional Authority by the NTC, wherein both parties mutually agreed to collaborate and interconnect their respective networks in order to provide VAS to the public (Note 9).

On November 27, 2015, NTC issued COR to the Company that authorizes it as a VAS provider for services such as cloud hosting services, virtual private network, multimedia content and program services, online game services, cloud-based multimedia conferencing services, web hosting and cloud-based mail and messaging services. The COR is valid for a period of five (5) years which will expire on November 26, 2020.

The Company's administrative and management, including key management personnel, functions are being handled by personnel of Knowledge Professionals Service Cooperative (KPSC) (see Note 9).

The Company's registered address is Unit 5-I, 5th Floor OPL Building, 100 Carlos Palanca St., Legaspi Village, Makati City.

Authorization for Issuance

In the March 29, 2017 Special BOD Meeting, the BOD delegated to the Chairman, or in his absence the Vice-Chairman, and President the authority to approve the issuance of the parent company financial statements as of December 31, 2016 and 2015, and for the years then ended.

The parent company financial statements as of December 31, 2016 and 2015, and for the years then ended were authorized for issue by the Chairman and President on April 12, 2017.

2. Summary of Significant Accounting Policies

Basis of Preparation

The parent company financial statements have been prepared under the historical cost basis, including the available-for-sale (AFS) financial assets that are not quoted in an active market. The parent company financial statements are presented in Philippine peso, which is the Company's



functional and presentation currency. Amounts are rounded to the nearest Philippine peso, except when otherwise indicated.

Statement of Compliance

The parent company financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

The Company also prepares and issues consolidated financial statements for the same period as the parent company financial statements which are also prepared in accordance with PFRSs. These consolidated financial statements may be obtained from the SEC.

Changes in Accounting Policies and Disclosures

The Company applied for the first time certain standards and amendments, which are effective for annual periods beginning on or after January 1, 2016. Adoption of these pronouncements did not have a significant impact on the Company's financial position or performance unless otherwise indicated.

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Investments in Associates and Joint Ventures - Investment Entities: Applying the Consolidation Exception*
- Amendments to PFRS 11, *Joint Arrangements - Accounting for Acquisitions of Interests in Joint Operations*
- PFRS 14, *Regulatory Deferral Accounts*
- Amendments to PAS 1, *Presentation of Financial Statements* - Disclosure Initiative
- Amendments to PAS 16, *Property, Plant and Equipment*, and PAS 38, *Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortization*
- Amendments to PAS 16, *Property, Plant and Equipment*, and PAS 41, *Agriculture - Bearer Plants*
- Amendments to PAS 27, *Separate Financial Statements - Equity Method in Separate Financial Statements*
- Annual Improvements to PFRSs 2012-2014 cycle
 - Amendment to PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations - Changes in Methods of Disposal*
 - Amendment to PFRS 7, *Financial Instruments: Disclosures - Servicing Contracts*
 - Amendment to PFRS 7 - *Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements*
 - Amendment to PAS 19, *Employee Benefits, Discount Rate: Regional Market Issue*
 - Amendment to PAS 34, *Interim Financial Reporting - Disclosure of Information 'Elsewhere in the Interim Financial Report'*

Current versus Noncurrent Classification

The Company presents assets and liabilities in the parent company statement of financial position based on current or noncurrent classification. An asset is classified as current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within twelve months after the reporting period; or
- Cash and cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.



A liability is classified as current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as noncurrent.

Cash

Cash includes cash on hand and with banks.

Financial Instruments

Financial instruments are recognized in the parent company statement of financial position when the Company becomes a party to the contractual provisions of the instrument. The Company determines the classification of its financial assets on initial recognition and, where allowed and appropriate, re-evaluates this designation at each reporting date.

All regular way purchases and sales of financial assets are recognized on the settlement date. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the market place.

Financial instruments are recognized initially at fair value of the consideration given (in the case of an asset) or received (in the case of a liability). Except for financial assets at fair value through profit or loss (FVPL), the initial measurement of financial assets includes transaction costs.

Financial assets under PAS 39, are classified as either financial assets at FVPL, loans and receivables, held-to-maturity (HTM) investments or AFS financial assets. The Company's financial assets are of the nature of loans and receivables and AFS financial assets. As of December 31, 2016 and 2015, the Company has no outstanding financial assets at FVPL and HTM investments.

Under PAS 39, financial liabilities are classified as FVPL or other financial liabilities. The Company's financial liabilities are of the nature of other financial liabilities. As of December 31, 2016 and 2015, the Company has no outstanding financial liabilities at FVPL.

Loans and Receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. These are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held for trading, designated as AFS financial assets or designated at FVPL. This accounting policy relates to "Cash", "Trade and other receivables" and "Due from related parties" accounts in the parent company statement of financial position. Loans and receivables are recognized initially at fair value, which normally pertains to the billable amount. After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for impairment losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The amortization, if any, is included in the "Interest income" account in the parent company statement of comprehensive income. The losses arising from impairment of loans and receivables are recognized in the profit or loss.



AFS Financial Assets

AFS financial assets are those investments which are designated as such or do not qualify to be classified as designated as FVPL, HTM investments or loans and receivables. They are purchased and held indefinitely and may be sold in response to liquidity requirements or changes in market conditions.

After initial measurement, AFS financial assets are subsequently measured at fair value. The unrealized gains and losses arising from the fair valuation of AFS financial assets are excluded, net of tax, from reported earnings and are reported as a separate account (net of tax where applicable) in the equity section of the consolidated statement of financial position.

Equity investments classified as AFS financial assets that do not have quoted market price in an active market and whose fair value cannot be reliably measured are carried at cost.

When the investment is disposed of, the cumulative gains or losses previously recognized in equity is recognized in the profit or loss. Dividends earned on holding AFS financial assets are recognized when the right of payment has been established. The losses arising from impairment of such investments are recognized as provision for impairment losses in the profit and loss.

This accounting policy relates to the Company's investment in NOW Telecom.

Other Financial Liabilities

Issued financial instruments or their components, which are not designated at FVPL, are classified as other financial liabilities, where the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole, the amount separately determined as the fair value of the liability component on the date of issue.

After initial measurement, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. This accounting policy applies primarily to the Company's "Accounts payable and accrued expenses", "Due to related parties", "Loans payable" and other obligations that meet the above definition (other than liabilities covered by other accounting standards, such as income tax payable).

Creditable Withholding Taxes (CWTs)

CWTs, included under "Other current assets" account in the parent company statement of financial position, are amount withheld from income subject to expanded withholding taxes. CWTs can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source subject to the rules on Philippine income taxation. CWTs which are expected to be utilized as payment for income taxes within twelve months are classified as current asset. CWTs are stated at NRV.



Input Value-added Tax (VAT)

Input VAT represents the VAT due or paid on purchases of goods and services that the Company can claim against any future liability to the Bureau of Internal Revenue (BIR) for output VAT from sale of goods and services. Input VAT is stated at net realizable value. An allowance is provided for any portion of the input VAT that cannot be claimed against output VAT or recovered as tax credit against future income tax liability.

Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the parent company financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the parent company financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Impairment of Financial Assets

Carried at Amortized Cost

The Company assesses at each reporting date whether there is objective evidence that a financial or group of financial assets is impaired.

If there is objective evidence that an impairment loss on financial assets carried at amortized cost (e.g., receivables) has been incurred, the amount of the loss is measured as the difference between



the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. Time value is generally not considered when the effect of discounting is not material. The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of the loss shall be recognized in profit or loss.

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment.

Those characteristics are relevant to the estimation of future cash flows for group of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

AFS Financial Assets Carried at Cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that does not have quoted price in an active market and that is not carried at fair value because its fair value cannot be measured reliably, the amount of the impairment loss is measured as the difference between the carrying amount of the unquoted equity instrument and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset and such impairment loss shall not be reversed.

Derecognition of Financial Assets and Liabilities

Financial Assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized where:

- the rights to receive cash flows from the asset have expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Company has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

Where the Company has transferred its rights to receive cash flows from an asset or has entered into a 'pass-through' arrangement and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying



amount of the asset and the maximum amount of consideration that the Company could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of the Company's continuing involvement is the amount of the transferred asset that the Company may repurchase, except that in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, the extent of the Company's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

On derecognition of a financial asset in its entirety, the difference between the carrying amount and the sum of (a) the consideration received (including any new asset obtained less any new liability assumed) and (b) any cumulative gain or loss that has been recognized directly in equity is recognized in the profit or loss.

Financial Liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counterparties.

Investment in Associate

An associate is an entity over which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries.

The Company's investment in associate is accounted for under the cost method of accounting.

Under the cost method, the investment in the associate is carried in the parent company statement of financial position at cost plus post-acquisition changes arising only from additional investments less subsequent withdrawal of shares. The Company recognizes income from the investment only to the extent that the Company receives distributions from accumulated profits of the investee arising after the date of acquisition. Distributions received in excess of such profits are regarded as a recovery of investment and are recognized as a reduction of the cost of the investment. After application of the cost method, the Company determines whether it is necessary to recognize any additional impairment loss with respect to the Company's net investment in the associate.

The reporting dates of the associate and the Company are identical and the associate's accounting policies conform to those used by the Company for like transactions and events in similar circumstances.



Property and Equipment

Property and equipment are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. The initial cost of property and equipment consists of purchase price, including import duties, nonrefundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Such cost includes the cost of replacing part of such property and equipment if the recognition criteria are met.

Depreciation is computed on a straight-line basis over the estimated useful lives of the property and equipment as follows:

	Years
Transportation equipment	5
Office equipment	2
Furniture and fixtures	2

Leasehold improvements are depreciated over their useful lives of five (5) years or the term of the lease, whichever is shorter.

The residual values, useful lives and depreciation method are reviewed periodically to ensure that the periods and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are maintained in the accounts until these are no longer in use. When assets are retired or otherwise disposed of, the cost, related accumulated depreciation and any allowance for impairment losses are removed from the accounts and any resulting gain or loss (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is credited to or charged against current operations.

Computer Software

Computer software is initially recognized at cost. Following initial recognition, the computer software is carried at cost less accumulated amortization and any accumulated impairment in value.

The computer software is amortized on a straight-line basis over its estimated useful economic life of three (3) years and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization commences when the computer software is available for use. The amortization period and the amortization method for the computer software are reviewed at each financial year end. Changes in the estimated useful life is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates.

The amortization expense is recognized in "Depreciation and amortization" account in the parent company statement of income.

Impairment of Nonfinancial Assets

Property and Equipment and Other Nonfinancial Assets

The Company assesses at each reporting date whether there is an indication that its property and equipment and other nonfinancial assets may be impaired when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets. Where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their estimated recoverable amount. In



assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses of continuing operations are recognized in the parent company statement of comprehensive income in those expense categories consistent with the function of the impaired nonfinancial asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the profit or loss.

Investment in Associate

The Company determines whether it is necessary to recognize any additional impairment loss with respect to the Company's net investment in associate. The Company determines at each financial reporting date whether there is any objective evidence that these investments are impaired. If this is the case, the Company calculates the amount of impairment as being the difference between the fair value of the subsidiary and associate and its respective acquisition costs and recognizes the impairment in the profit or loss.

Common Stock

The Company has issued capital stocks that are classified as equity. Incremental costs directly attributable to the issuance of new shares or options are shown in equity as a deduction from proceeds. The excess of proceeds from issuance of share over the par value are credited to share premium.

Deficit

The amount included in deficit includes profits and losses attributable to the Company's stockholders and reduced by dividends. Dividends are recognized as a liability and deducted from equity when they are approved by the Company's stockholders. Dividends for the year that are approved after the reporting date are dealt with as an event after the reporting date. Deficit may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

Deposit for Future Stock Subscription

Deposit for future stock subscription represents the amount received that will be applied as payment in exchange for a fixed number of the Company's own equity instruments. It is classified as an equity item if there is sufficient unissued authorized capital stock, or if in case the unissued authorized capital stock is insufficient to cover the amount of deposit, (a) the BOD and stockholders have approved a proposed increase in authorized capital stock for which a deposit was received, and (b) the proposed increase was filed with the SEC as of financial reporting date; otherwise, the deposit is classified as a liability.

Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The



Company assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent.

The following specific recognition criteria must also be met before revenue is recognized:

Sale of Goods

Sale of goods is recognized when the significant risks and rewards of ownership of the goods have passed to the buyers and the amount of revenue can be measured reliably. Net sales is measured at the fair value of the consideration received, excluding sales taxes, discounts, returns and rebates, if any. Revenues that falls in this category includes sales of software licenses.

Service, Marketing, Management and Consultancy Fees

Fees are recognized when the related services have been rendered. Revenues that falls in this category include Software services and Broadband services.

Interest

Interest income is recognized as interest accrues using the effective interest method.

Cost and Expenses

Cost and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Cost and expenses are recognized when the services are used or the expenses are incurred.

Cost of Sales

Cost of sales is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer upon delivery. This pertains to the cost of software licenses sold.

Cost of Services

Cost of services are direct costs incurred in relation to service revenues. This mainly consists of outside services and advertising and promotions.

General and Administrative Expenses

General and administrative expenses consist of expenses incurred in the direction and general administration of day-to-day operation of the Company and are generally recognized when the services are used or the expenses arise.

Taxes

Current Tax

Current tax liabilities for the current and prior periods are measured at the amount expected to be paid to the tax authority. The tax rates and tax laws used to compute the amount are those that have been enacted or substantively enacted at the reporting date.

Deferred Tax

Deferred tax is provided, using the liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences. Deferred income tax assets are recognized for all deductible temporary differences and carry forward benefits of unused tax credits in the form of net operating loss carryover (NOLCO) and minimum corporate income tax (MCIT) to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized.



The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred income tax assets are reassessed at reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred income tax assets to be recovered. Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled based on tax rates (and tax laws) that have been enacted or substantively enacted as of the reporting date.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to offset current income tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date and involves an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset.

Operating Leases

Operating leases represent those leases under which substantially all the risks and rewards of ownership of the leased assets remain with the lessor. Lease payments under an operating lease are recognized as an expense on straight-line bases over the term of the lease.

Foreign Currency Translations

Transactions in foreign currencies are recorded using the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated using the rate of exchange prevailing at the reporting date. Foreign exchange differences between rate at transaction date and rate at settlement date or financial statement date are credited to or charged against current operations.

The Company determines its functional currency and items included in the parent company financial statements are measured using that functional currency.

The functional currency of the Company is Philippine Peso.

Provisions

Provisions, if any, are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are made by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Where the Company expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in profit or loss, net of any reimbursement.



Contingencies

Contingent liabilities are not recognized in the parent company financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the parent company financial statements but disclosed in the notes to parent company financial statements when an inflow of economic benefit is probable.

Earnings Per Share (EPS)

Basic EPS is computed by dividing net income for the year attributable to common stockholders by the weighted average number of common shares issued and outstanding during the year adjusted for any subsequent stock dividends declared. Diluted EPS is computed by dividing net income for the year by the weighted average number of common shares issued and outstanding during the year after giving effect to assumed conversion of potential common shares.

Segment Reporting

For management purposes, the Company's operating segments are organized and managed separately according to the nature of the services offered.

The Company's identified operating segments are consistent with the segments reported to the BOD, which is the Company's chief operating decision maker. Financial information on the operating segments are presented in Note 17.

Events After the Financial Reporting Date

Events after the financial reporting date that provide additional information about the Company's financial position at the financial reporting date (adjusting events) are reflected in the parent company financial statements. Events after the financial reporting date that are not adjusting events are disclosed in the notes to the parent company financial statements.

Future Changes in Accounting Policies

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Company does not expect that the future adoption of the said pronouncements to have a significant impact on its parent company financial statements. The Company intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2017

- Amendment to PFRS 12, *Clarification of the Scope of the Standard*
(Part of *Annual Improvements to PFRSs 2014 - 2016 Cycle*)

The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

- Amendments to PAS 7, *Statement of Cash Flows, Disclosure Initiative*

The amendments to PAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted.



Application of amendments will result in additional disclosures in the 2017 parent company financial statements.

- Amendments to PAS 12, *Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses*

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

These amendments are not expected to have any impact on the Company.

Effective beginning on or after January 1, 2018

- Amendments to PFRS 2, *Share-based Payment, Classification and Measurement of Share-based Payment Transactions*

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

The Company is assessing the potential effect of the amendments on its parent company financial statements.

- Amendments to PFRS 4, *Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4*

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.



The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

The amendments are not applicable to the Company as it does not have activities that are predominantly connected with insurance or issue insurance contracts.

- PFRS 15, *Revenue from Contracts with Customers*

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Company is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally.

- PFRS 9, *Financial Instruments*

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Company's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Company's financial liabilities. The adoption will also have an effect on the Company's application of hedge accounting and on the amount of its credit losses. The Company is currently assessing the impact of adopting this standard.

- Amendments to PAS 28, *Measuring an Associate or Joint Venture at Fair Value*
(Part of *Annual Improvements to PFRSs 2014 - 2016 Cycle*)

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity



associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.

- Amendments to PAS 40, *Investment Property - Transfers of Investment Property*

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

- Philippine Interpretation IFRIC-22, *Foreign Currency Transactions and Advance Consideration*

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

Effective beginning on or after January 1, 2019

- PFRS 16, *Leases*

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements. The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Company is currently assessing the impact of adopting PFRS 16.



Deferred effectivity

- Amendments to PFRS 10 and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the FRSC postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

3. Significant Accounting Judgements and Estimates

The parent company financial statements prepared in accordance with PFRSs require management to make judgments and estimates that affect amounts reported in the parent company financial statements and related notes. The judgments and estimates used in the parent company financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the parent company financial statements. Actual results could differ from such estimates.

Judgments

In the process of applying the Company's accounting policies, management has made judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the parent company financial statements.

Operating Lease - Company as Lessee

The Company has entered into a commercial property lease on its office. The Company has determined that it does not retain all the significant risks and rewards of ownership of the properties which are leased under operating lease arrangements.

Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the statement of financial position date that have a significant risk causing material adjustments to the carrying amounts of the assets and liabilities within the next financial years are discussed below:

Recoverability of Investment in NOW Telecom, Inc.

The Company assesses at each reporting date whether there is any objective evidence that the investment in NOW Telecom is impaired. The Company determines that NOW Telecom's continuing losses over the past several years is an objective evidence that the investment may no longer be recoverable.



When there is objective evidence of impairment, the Company is required to determine the recoverable amount of the investment, which is the sum of the (i) market value of comparable radio frequencies, and the (ii) present value of estimated future cash flows that can be generated by frequencies with no comparable market value.

i. *Market value of comparable radio frequencies*

Market value of comparable frequencies is the estimated market value of the radio frequencies owned by NOW Telecom based on the implied price per MHzPop of the most recent comparable market transaction involving buy-outs of entities with radio frequencies.

ii. *Present value of estimated future cash flows generated by radio frequencies with no comparable market value*

The key assumptions used by the Group in determining the present value of estimated future cash flows generated by frequencies with no comparable market value are as follows:

- *Discount rate*
The discount rate is based on the average percentage of the NOW Corporation's weighted average cost of capital. This rate is further adjusted to reflect the market assessment of any risk for which future estimates of cash flows have not been adjusted.
- *Long-term growth rate*
Cash flows beyond the five-year period are extrapolated using a determined constant growth rate to arrive at the terminal value.
- *Revenue growth rate*
Revenue for the five-year period are forecasted using a growth rate which is within the industry outlook.

No impairment loss on the investment in NOW Telecom was recognized in 2016 and in 2015. The carrying amount of the investment in NOW Telecom amounted to ₱1,289,278,350 as of December 31, 2016 and 2015 (see Note 6).

Impairment of Trade and Other Receivables, Due from Related Parties and Advances to Affiliates

The Company assesses at each reporting date whether there is any objective evidence that a financial asset is impaired. To determine whether there is objective evidence of impairment, the Company considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

Where there is objective evidence of impairment, the amount and timing of future cash flows are estimated based on age and status of the financial asset, as well as on historical loss experience. Allowance for impairment loss is provided when management believes that the balance cannot be collected or realized after exhausting all efforts and courses of action. The Company recognized provision on impairment loss on receivables and advances to affiliates amounting to ₱5,592,908 and ₱3,019,167 in 2016 and 2015, respectively (see Notes 4, 6 and 13). Allowance for impairment loss on receivables and advances to affiliates amounted to ₱17,694,882 and ₱12,101,974 as of December 31, 2016 and 2015, respectively (see Note 4).

The aggregate carrying amounts of trade and other receivables, due from related parties and advances to affiliates amounted to ₱243,492,262 and ₱186,400,257 as of December 31, 2016 and 2015, respectively (see Notes 4, 6 and 9).



Estimating Useful Lives of Property and Equipment and Computer Software

The Company estimates the useful lives of property and equipment and computer software based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment and computer software are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, the Company's estimation of the useful lives of property and equipment and computer software is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. Depreciation and amortization charged to operations amounted to ₱2,175,507 and ₱3,567,678 for the years ended December 31, 2016 and 2015, respectively (see Note 13). The aggregate net book values of property and equipment and computer software amounted to ₱5,616,166 and ₱2,473,764 as of December 31, 2016 and 2015, respectively (see Note 7).

Estimating Impairment of Property and Equipment, Computer Software and Creditable Withholding Taxes (CWTs)

The Company assesses impairment on assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Company considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The estimated recoverable amount is the higher of an asset's fair value less costs to sell and value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the CGU to which the asset belongs. For impairment loss on specific assets, the estimated recoverable amount represents the net fair value less costs to sell.

In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Company is required to make estimates and assumptions that can materially affect the parent company financial statements. The Company recorded provision for impairment on CWTs of nil and ₱158,767 in 2016 and 2015, respectively. The aggregate amount of property and equipment, computer software and CWTs amounted to ₱5,742,597 and ₱3,088,844 as of December 31, 2016 and 2015, respectively (see Notes 5 and 7)

Estimating Realizability of Deferred Income Tax Assets

The Company reviews the carrying amounts of deferred income tax assets at each reporting date and reduces the amounts to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. However, there is no assurance that the Company will generate sufficient taxable profit to allow all or part of its deferred income tax assets to be utilized.



The Company did not recognize deferred income tax assets on temporary differences and carryforward benefits of unused NOLCO and unused tax credits from excess MCIT amounting to ₱26,090,671 and ₱71,395,455 as of December 31, 2016 and 2015, respectively (see Note 14). The Company believes that it is not probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

4. Trade and Other Receivables

	2016	2015
Trade:		
Related party (Note 9)	₱105,735,784	₱66,951,927
Third party	13,170,921	15,405,471
Advances to officers and personnel	1,355,118	1,118,395
Others (Note 9)	2,211,771	2,211,771
	122,473,594	85,687,564
Less allowance for impairment loss	12,694,882	12,101,974
	₱109,778,712	₱73,585,590

Trade and nontrade receivables from third parties are noninterest-bearing and are generally on 30 to 60 days' term.

Trade receivables from related parties are unsecured, noninterest-bearing and are to be settled upon demand.

Others pertain to the outstanding loan receivable from Holy Cow Animation, Inc. (Holy Cow) (see Note 9).

Movements in allowance for impairment loss on trade receivables are as follows:

	2016	2015
Balance at beginning of year	₱12,101,974	₱9,082,807
Provisions (Note 13)	592,908	3,019,167
Balance at end of year	₱12,694,882	₱12,101,974

5. Other Current Assets

	2016	2015
CWT - net	₱126,431	₱615,080
Input VAT	285,427	526,205
Prepayments	3,417,471	135,090
	₱3,829,329	₱1,276,375



CWT is net of allowance for impairment losses amounting to ₱706,270 as of December 31, 2016 and 2015.

Prepayments includes deferred transaction costs amounting to ₱3,360,000 incurred in 2016 in connection with the Company's planned offering of redeemable, convertible, non-participating and non-voting Peso-denominated preferred shares.

Movements in allowance for impairment loss on CWT are as follows:

	2016	2015
Balance at beginning of year	₱706,270	₱547,503
Provisions (Note 13)	–	158,767
Balance at end of year	₱706,270	₱706,270

6. Investments and Advances

AFS Financial Asset

The Company has an investment in NOW Telecom classified as AFS financial asset.

On April 28, 2006, the Company entered into a Memorandum of Agreement (MOA) with NOW Telecom and five (5) controlling stockholders of NOW Telecom namely, Top Mega Enterprise, Ltd, Joycelink Holdings, Ltd, GHI, Emerald Investment, Inc., Food Camp Industries and Marketing, Inc. (the five companies are collectively referred to hereafter as NOW Telecom stockholders) to swap or exchange shares of stock.

Under the MOA, the Company shall issue its shares in exchange for interest in NOW Telecom. The agreed upon swap of shares was subject to certain conditions, including necessary corporate and regulatory approvals. The MOA was approved by the Company's stockholders on June 2, 2006.

However, certain amendments were subsequently made to the MOA in view of the fact that upon further consultation with the PSE, it was determined that the Company could not revise its primary purpose at that time. Hence, the stockholders approved the amendment in the MOA that there will be no change in the Company's primary purpose. Moreover, the Company's stockholders also approved the proposal that the Company shall only acquire 19% equity interest in NOW Telecom and not 97% as originally intended. As a result, the Company acquired 2,656,580 NOW Telecom shares constituting 19% equity interest in NOW Telecom, in exchange for new shares of the Company, with par value of ₱1 with an aggregate value of ₱1,289,278,350, or effectively, at a price of ₱485.32 per NOW Telecom share.

The Company applied for an increase in its authorized capital stock to accommodate the foregoing transaction (see Note 11).

In September 2006, the SEC issued Certificate of Approval of Valuation of Shares of Stock of NOW Telecom and Certificate of Increase in Capital Stock of the Company.

In 2008, the PSE approved the application for the listing of the additional ₱1,289,278,350 common shares to cover the share-for-share swap transactions with the NOW Telecom shareholders.



As of December 31, 2016 and 2015, the Company's investment in NOW Telecom amounted to ₱1,289,278,350 and no impairment was recognized for each of the years then ended.

Advances to Affiliates

	2016	2015
Thumbmob Philippines, Inc. (Thumbmob)	₱14,344,369	₱14,344,369
Holy Cow	9,248,449	9,248,449
Softweb (net of allowance for impairment loss of ₱5,000,000 in 2016)	—	5,000,000
	₱23,592,818	₱28,592,818

a) *Thumbmob Philippines, Inc. and Holy Cow Animation, Inc.*

The Company entered into agreements with Thumbmob and Holy Cow for the subscription of Thumbmob and Holy Cow shares. Holy Cow is a full service animation studio that produces 2D, 3D, Flash and HTML5 animation and special effect animation for the media and entertainment business. Thumbmob develops, publishes, and distributes games and applications for social networking and mobile environments. It serves brands, businesses, and institutions.

These are currently recorded under "Advances to affiliates" in the parent company statement of financial position pending the increase in the authorized capital stock of the investee companies. The applications for the increase in authorized capital stock are not yet filed with the SEC as of April 12, 2017.

b) *Softweb Consulting, Inc.*

Softweb specializes in Lotus consulting and training services as well as comprehensive Domino working solutions. As an IBM partner, Softweb offers the full range of IBM services and licensed products integrated in its own list of business solutions, software development and training.

As of December 31, 2016 and 2015, advances to Softweb amounted to ₱5,000,000. This pertains to deposit for future stock subscription in Softweb pending the increase in its authorized capital stock.

In 2016, the Company recognized provision for impairment loss on its advances to Softweb amounting to ₱5,000,000 (see Note 13).



Investments in Subsidiaries and Associate

	2016	2015
Investments in		
Subsidiaries net of allowance for impairment loss of ₱23,400,000 in 2016 and 2015)	₱6,634,131	₱6,634,131
Associate (net of allowance for impairment loss of ₱6,000,000 and ₱2,923,275 in 2016 and 2015, respectively)	–	3,076,725
Balance at end of year	₱6,634,131	₱9,710,856

Name of Companies	Percentage of Ownership		Cost	
	2016	2015	2016	2015
<i>Subsidiaries</i>				
I-Resource Consulting International, Inc. (I-Resource)	100%	100%	₱3,250,000	₱250,000
J-Span IT Services, Inc. (JSIT)	100%	100%	2,634,131	2,634,131
I-Professional Search Network, Inc. (I-Professional)	100%	100%	500,000	500,000
Porteon SEA, Inc. (Porteon)	100%	100%	250,000	250,000
Softtrigger Interactive, Inc. (Softtrigger)	67%	67%	23,400,000	23,400,000
<i>Associate</i>				
Softweb Consulting, Inc. (Softweb)	50%	50%	6,000,000	6,000,000

I-Resource

On May 25, 2011, the SEC approved the incorporation of I-Resource Consulting International, Inc. as a wholly-owned subsidiary of the Company. The primary purpose of I-Resource is to provide consulting, technical advice and professional advisory services to persons, firms, association, corporations, partnerships and other entities.

JSIT

On March 17, 2011, the Company's BOD confirmed/ratified the establishment of the Company's wholly-owned subsidiary named JSIT in Tokyo, Japan. The primary purpose of JSIT is to provide IT services.

Softtrigger

As of December 31, 2016 and 2015, investment in Softtrigger has been fully-impaired.

Porteon

On June 10, 2011, the SEC approved the incorporation of Porteon SEA, Inc., a wholly-owned subsidiary of the Company with the primary purpose of engaging in the business of manufacturing, marketing and selling of vehicles of all types, including but not limited to electric vehicles.

I-Professional

On August 15, 2012, the SEC approved the incorporation of I-Professional Search Network Inc., a wholly-owned subsidiary of the Company. The primary purpose of I-Professional is the recruitment and placement of workers in the Philippines.



Softweb

In 2016, the Company recognized additional provision for impairment loss on its investment with Softweb amounting to ₱3,076,725 (see Note 13) which reduces the carrying amount of the investment to nil.

Movements in allowance for impairment loss on investment in associate are as follows:

	2016	2015
Balance at beginning of year	₱2,923,275	₱2,923,275
Provisions (Note 13)	3,076,725	–
Balance at end of year	₱6,000,000	₱2,923,275

7. Property and Equipment

2016

	Office Equipment	Transportation Equipment	Leasehold Improvements	Furniture and Fixtures	Total
Cost:					
Balances at beginning of year	₱6,193,436	₱15,169,919	₱3,325,710	₱730,199	₱25,419,264
Additions	4,627,551	690,358	–	–	5,317,909
Balances at end of year	10,820,987	15,860,277	3,325,710	730,199	30,737,173
Accumulated depreciation:					
Balances at beginning of year	5,993,029	14,795,001	1,900,783	428,344	23,117,157
Depreciation and amortization (Note 13)	1,043,010	396,752	500,722	108,118	2,048,602
Balances at end of year	7,036,039	15,191,753	2,401,505	536,462	25,165,759
Net book values	₱3,784,948	₱668,524	₱924,205	₱193,737	₱5,571,414

2015

	Office Equipment	Transportation Equipment	Leasehold Improvements	Furniture and Fixtures	Total
Cost:					
Balances at beginning of year	₱5,954,358	₱15,169,919	₱3,325,710	₱730,199	₱25,180,186
Additions	239,078	–	–	–	239,078
Balances at end of year	6,193,436	15,169,919	3,325,710	730,199	25,419,264
Accumulated depreciation:					
Balances at beginning of year	5,749,580	12,206,516	1,400,061	320,226	19,676,383
Depreciation and amortization (Note 13)	243,449	2,588,485	500,722	108,118	3,440,774
Balances at end of year	5,993,029	14,795,001	1,900,783	428,344	23,117,157
Net book values	₱200,407	₱374,918	₱1,424,927	₱301,855	₱2,302,107

Cost of fully depreciated assets still in use amounted to ₱17,134,057 and ₱16,757,039 as of December 31, 2016 and 2015, respectively.



8. Accounts Payable and Accrued Expenses

	2016	2015
Accrued interest (Note 9)	₱59,903,586	₱59,903,586
Trade payables:		
Third parties	7,541,618	21,173,961
Related parties (Note 9)	8,669,812	14,482,595
Deferred output VAT	8,429,620	5,368,573
Accrued expenses	7,993,680	5,374,460
Withholding tax	570,386	544,618
Others	303,435	—
	₱93,412,137	₱106,847,793

Trade payables from third parties are noninterest-bearing and are generally on 30 to 60 days' term. Trade and nontrade payables from related parties are unsecured, noninterest-bearing and are to be settled upon demand.

Others pertain to broadband customers' security deposits which are refundable upon termination of contract.

9. Related Party Transactions

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by or under common control with the Company, including holding companies, subsidiaries and fellow subsidiaries, are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals, and companies associated with these individuals also constitute related parties. In considering each possible related entity relationship, attention is directed to the substance of the relationship and not merely the legal form.

The Company entered into transactions with related parties, principally consisting of the following:

- a. The Company grants interest-free advances to NOW Telecom for working capital and administrative requirements. Amounts owed by NOW Telecom as of December 31, 2016 and 2015 amounted to ₱50,476,206 and ₱30,538,160, respectively.
- b. On August 30, 2005, the Company entered into a Loan Agreement with IBI for research and development purposes in connection with IBI's plan to expand its IT platform and introduce IT-related products and services. The loan is subject to 9.0% interest per annum and is payable no later than August 30, 2010. Partial pre-payments on the principal may be made prior to this date. The interest is due and demandable only on maturity date. Interest was reduced by the parties to 5.5% per annum in 2007 and shall be subject to annual repricing subsequent to 2007.

On June 25, 2010, both parties agreed to extend the maturity of the loan from August 30, 2010 to August 30, 2012. On August 31, 2012, both parties agreed to further extend the maturity of the loan up to August 30, 2015, with the interest rate further reduced to 3% per annum starting January 1, 2013. On August 31, 2015, both parties agreed to extend the maturity of the loan to



five (5) years ending August 30, 2020. Interest was retained at 3% per annum. Interest income amounted to ₱467,033 in 2016 and 2015 reflected as part of “Others” in revenue. As of December 31, 2016 and 2015, amounts owed by IBI, including interest, amounted to ₱27,030,711 and ₱26,563,678, respectively. IBI is an entity under common control.

- c. As of December 31, 2016 and 2015, the Company has outstanding liabilities to Emerald Investment, Inc. (EII) amounting to ₱2,902,918 which arose from the Company’s sub-lease agreement with EII that ended in 2011.
- d. On January 1, 2013, the Company renewed its service agreement with KPSC for a period of four (4) years beginning January 1, 2013 to December 31, 2016. On January 3, 2017, the Company renewed its service agreement with KPSC for a period of five (5) years beginning January 3, 2017 to January 2, 2022.

Under the service agreement, KPSC shall provide consultancy and manpower services depending on the services specifically required by the Company. Amounts owed to KPSC, in relation to the service agreement, amounted to ₱5,311,350 and ₱9,089,078 as of December 31, 2016 and 2015, respectively.

The Company’s administrative and management, including key management personnel, functions are being handled by personnel of KPSC.

Outside services incurred by the Company for the provision of key management personnel services by KPSC amounted to ₱6,176,177 and ₱6,858,809 in 2016 and 2015, respectively.

On January 31, 2017, both parties mutually agreed to terminate the service agreement following the change in the business operations of the Company.

- e. Due to related parties include interest bearing advances from Velarde, Inc. for working capital and investment requirements. Interest rate for these loans is at 18.0% per annum or 1.5% per month.

On January 22, 2015, Velarde, Inc. agreed to convert its advances amounting to ₱200,000,000 into equity interest in the Company for 200,000,000 common shares with a par value of ₱1. It was further agreed that the remaining balances and subsequent advances from Velarde, Inc. shall no longer be subject to interest and shall be due on demand (see Note 11).

Interest expense booked as an additional amounts owed to related party amounted to nil in 2016 and 2015.

On April 29, 2016, the Company’s BOD approved the conversion into equity of the advances from Velarde, Inc. amounting to ₱264,000,000 at a conversion price of ₱1.22 per share computed on the volume-weighted average price of the Company’s shares for a 30-day trading period ended April 14, 2016. On June 2, 2016, the stockholders of the Company approved the said increase in the Company’s authorized capital stock.

On June 20, 2016, additional advances were incurred from Velarde, Inc. through the latter’s payment of the loans payable to bank on behalf of the Company amounting to ₱44,500,000 (see Note 10).

Outstanding accrued interest presented as part of the “Accounts payable and accrued expenses” amounted to ₱59,903,586 as of December 31, 2016 and 2015 (see Note 8). Due to Velarde, Inc. presented as part of “Due to related parties” amounted to ₱68,322,816 and ₱223,458,035 as of December 31, 2016 and 2015, respectively.



- f. The Company charges Velarde, Inc. management fees for the administration and operations of the companies. Management fees charged to Velarde, Inc. amounted to ₱240,000 in 2016 and 2015, reflected as part of “Others” in revenue.

The Company has outstanding trade receivables to Velarde, Inc. amounting to ₱1,440,000 and ₱1,200,000 as of December 31, 2016 and 2015, respectively.

- g. The Company entered into a non-interest bearing loan agreement with Porteon Electric Vehicles, Inc. (Porteon). As of December 31, 2016 and 2015, the outstanding amount due from Porteon Electric Vehicles, Inc. amounted to ₱2,160,300 which is due on demand.
- h. The Company sells IBM licenses to Softweb, an associate. Sales of IBM license to Softweb amounted to ₱5,412,232 and ₱12,088,054 in 2016 and 2015, respectively.
- i. The Company entered into agreements with Thumbmob, Holy Cow and Softweb for the subscription of their respective shares. Please see Note 6 for detailed discussion.
- j. In January 2015, the Company entered into two separate one (1) year service agreements with GHT Network, Inc. (GHT) and News and Entertainment Network, Inc. (Newsnet) to provide bandwidth services to its customers. The Company provided the infrastructure build-up and technology design and consultancy. Service revenue from GHT and Newsnet amounted to ₱10,000,000 each in 2015 reflected as part of “Service fees” in revenue.
- k. *Infrastructure build-up and technical services*
In 2016, the Company entered into contracts with GHT, Newsnet and NOW Telecom whereas the Company will provide project management services, design and planning services and installation services covering up to 10 major network hubs for a total contract price of ₱45,000,000 each. Right to receive payments arise upon acceptance of GHT, Newsnet and NOW Telecom of completed hubs. Payments are due upon receipt of invoice. Total of six hubs were completed for GHT and Newsnet in 2016. Service revenue recognized in 2016 amounts to ₱15,000,000 each for GHT and Newsnet. Service revenue recognized in 2016 for the technical service related to Rohill TetraNode System provided by the Company to NOW Telecom amounts to ₱7,500,000.
- l. *Technology consultancy*
Included in the contract entered in 2016, the Company will provide technology consultancy services for a period of 10 years with an annual fee of ₱450,000 each for GHT and Newsnet. Service revenue recognized in 2016 amounts to ₱450,000 each for GHT and Newsnet.
- m. *Value-added services (VAS)*
In 2015, the Company entered into three (3) separate agreements with NOW Telecom, GHT and Newsnet (the Parties), wherein the Parties mutually agreed to collaborate and interconnect their respective networks in order for the Company to provide VAS to the public such as cloud hosting services, virtual private network, multimedia content and program services, online game services, cloud-based multimedia conferencing services, web hosting and cloud-based mail and messaging services (VAS contracts).

On December 5, 2016, the Parties agreed to amend Chapter 5 of their VAS contracts to add provision on revenue sharing from the broadband revenue on a cost plus margin arrangement.



On December 23, 2016, the Parties further agreed to amend their VAS contracts to include additional fees from actual usage of bandwidth and other provision on charging to the Company on a cost-plus margin arrangement.



Related parties	Category	Amount	Due from related party	Trade and other Receivables (Note 4)	Due to related party	Trade and Other Payables (Note 8)	Advances to Affiliates (Note 6)	Terms	Conditions
<i>Stockholders</i>									
GHI	Advances 2016	₱–	₱–	₱–	₱–	₱–	₱–	On demand	Unsecured
	2015	–	–	–	95,536	2,035,055	–	On demand	Unsecured
Velarde, Inc.	Advances 2016	155,135,219	–	–	68,322,816	–	–	On demand	Unsecured
	2015	30,057,407	–	–	223,458,035	–	–	On demand	Unsecured
	Management fees								
	2016	240,000	–	1,440,000	–	–	–	On demand	Unsecured, no impairment
	2015	240,000	–	1,200,000	–	–	–	On demand	Unsecured, no impairment
	Interest 2016	–	–	–	–	59,903,586	–	On demand	Unsecured, no impairment
	2015	–	–	–	–	59,903,586	–	On demand	Unsecured, no impairment
EII	Advances 2016	–	6,140	–	–	–	–	On demand	Unsecured, no impairment
	2015	–	6,140	–	–	–	–	On demand	Unsecured, no impairment
	Lease 2016	–	–	–	2,902,918	–	–	On demand	Unsecured
	2015	–	–	–	2,902,918	–	–	On demand	Unsecured
<i>Affiliates</i>									
NOW Telecom (formerly NMI)	Advances 2016	19,938,046	50,476,206	–	–	–	–	On demand	Unsecured, no impairment
	2015	5,177,566	30,538,160	–	–	–	–	On demand	Unsecured, no impairment
	Services 2016	7,500,000	–	8,400,000	–	–	–	On demand	Unsecured, no impairment
	2015	–	–	–	–	–	–	On demand	Unsecured, no impairment
KPSC	Advances 2016	–	204,708	–	–	–	–	On demand	Unsecured, no impairment
	2015	2,160	204,708	–	–	–	–	On demand	Unsecured, no impairment
	Services 2016	3,777,728	–	–	–	5,311,350	–	On demand	Unsecured
	2015	6,384,486	–	–	–	9,089,078	–	On demand	Unsecured
Asian Institute of Journalism and Communication (AIJC)	Advances 2016	3,791	471,061	–	–	–	–	On demand	Unsecured, no impairment
	2015	5,413	467,270	–	–	–	–	On demand	Unsecured, no impairment
(Forward)									



Related parties	Category	Amount	Due from related party	Trade and other Receivables (Note 4)	Due to related party	Trade and Other Payables (Note 8)	Advances to Affiliates (Note 6)	Terms	Conditions
IBI	Advances 2016	₱–	₱15,567,752	₱–	₱–	₱–	₱–	Due within 5 years	Unsecured, no impairment
	2015	–	15,567,752	–	–	–	–	Due within 5 years	Unsecured, no impairment
	Interest 2016	467,033	11,462,959	–	–	–	–	Due within 5 years	Unsecured, no impairment
	2015	467,033	10,995,926	–	–	–	–	Due within 5 years	Unsecured, no impairment
Porteon Electric Vehicles, Inc.	Loans 2016	–	2,160,300	–	–	–	–	On demand	Unsecured, no impairment
	2015	–	2,160,300	–	–	–	–	On demand	Unsecured, no impairment
Paradiso Verde	Advances 2016	–	–	–	–	3,358,462	–	On demand	Unsecured, no impairment
	2015	3,358,462	–	–	–	3,358,462	–	On demand	Unsecured, no impairment
Newsnet	Advances 2016	4,669,416	10,736,960	–	–	–	–	On demand	Unsecured, no impairment
	2015	947,948	6,067,544	–	–	–	–	On demand	Unsecured, no impairment
	Services 2016	15,450,000	–	28,504,000	–	–	–	On demand	Unsecured, no impairment
	2015	10,000,000	–	11,200,000	–	–	–	On demand	Unsecured, no impairment
GHT	Advances 2016	1,177,121	6,177,301	–	–	–	–	On demand	Unsecured, no impairment
	2015	180	5,000,180	–	–	–	–	On demand	Unsecured, no impairment
	Services 2016	15,450,000	–	28,504,000	–	–	–	On demand	Unsecured, no impairment
	2015	10,000,000	–	11,200,000	–	–	–	On demand	Unsecured, no impairment
Holy Cow	Loans 2016	–	–	2,211,771	–	–	–	On demand	Unsecured, no impairment
	2015	–	–	2,211,771	–	–	–	On demand	Unsecured, no impairment
	Interest 2016	–	156,000	–	–	–	–	On demand	Unsecured, no impairment
	2015	–	156,000	–	–	–	–	On demand	Unsecured, no impairment
(Forward)	Advances 2016	–	–	–	–	–	₱9,248,449	On demand	Unsecured, no impairment
	2015	–	–	–	–	–	9,248,449	On demand	Unsecured, no impairment



Related parties	Category	Amount	Due from related party	Trade and other Receivables (Note 4)	Due to related party	Trade and Other Payables (Note 8)	Advances to Affiliates (Note 6)	Terms	Conditions
Thumbmob	Advances 2016	P=	P=	P=	P=	P=	P14,344,369	On demand	Unsecured, no impairment
	2015	—	—	—	—	—	14,344,369	On demand	Unsecured, no impairment
Associate									
Softweb	Advances 2016	—	—	—	4,816	—	—	On demand	Unsecured, no impairment
	2015	—	—	—	4,714,096	—	5,000,000	On demand	Unsecured, no impairment
	Loans 2016	—	714,000	—	—	—	—	On demand	Unsecured, no impairment
	2015	—	714,000	—	—	—	—	On demand	Unsecured, no impairment
	Sales 2016	5,412,232	—	16,401,451	—	—	—	On demand	Unsecured, no impairment
	2015	12,088,054	—	22,493,064	—	—	—	On demand	Unsecured, no impairment
	Management fees 2016	—	—	15,590,000	—	—	—	On demand	Unsecured, no impairment
	2015	—	—	15,590,000	—	—	—	On demand	Unsecured, no impairment
Subsidiaries									
Porteon	Advances 2016	—	3,443	—	—	—	—	On demand	Unsecured, no impairment
	2015	—	3,443	—	—	—	—	On demand	Unsecured, no impairment
JSIT	Advances 2016	—	4,700,917	—	—	—	—	On demand	Unsecured, no impairment
	2015	—	4,700,917	—	—	—	—	On demand	Unsecured, no impairment
i-Resource	Advances 2016	356,524	95,288	—	—	—	—	On demand	Unsecured, no impairment
	2015	223,257	451,812	—	—	—	—	On demand	Unsecured, no impairment
Softtrigger	Advances 2016	—	2,331,659	—	—	—	—	On demand	Unsecured, no impairment
	2015	—	2,331,659	—	—	—	—	On demand	Unsecured, no impairment
	Loans 2016	—	4,856,038	—	—	—	—	On demand	Unsecured, no impairment
	2015	—	4,856,038	—	—	—	—	On demand	Unsecured, no impairment
	Management fees 2016	—	—	2,452,800	—	—	—	On demand	Unsecured, no impairment
	2015	—	—	2,452,800	—	—	—	On demand	Unsecured, no impairment
i-Professional	Advances 2016	1,627,470	—	4,443,533	450,000	—	—	On demand	Unsecured, no impairment
	2015	1,490,826	—	2,816,063	450,000	—	—	On demand	Unsecured, no impairment
	2016		P110,120,732	P107,947,555	P71,680,550	P68,573,398	P23,592,818		
	2015		P84,221,849	P69,163,698	P231,620,585	P74,386,181	P28,592,818		



10. Loans Payable

Metropolitan Bank and Trust Company and Bank of Makati loan

In September 2012, the Company has availed of short term loan from Metropolitan Bank and Trust Company (MBTC) amounting to ₱44,500,000. In December 2013, the said loan was extended for another two (2) years with a maturity date of January 2016. The loan bears interest ranging from 2.40% and 2.12% to 2.30% in 2016 and 2015, respectively. Interest is payable every 30 days.

On March 1, 2016, the Company availed of a ₱44,500,000 loan from the Bank of Makati to settle the loan from MBTC. The new loan, which will mature on March 1, 2018, has a term of 2.03 years and bears a fixed interest rate of 1.75% per annum.

On June 20, 2016, the loan from Bank of Makati was paid by Velarde, Inc. on behalf of the Company (see Note 9).

Interest expense on the said loan amounted to ₱571,355 and ₱1,027,530 in 2016 and 2015, respectively.

BDO loan

On December 22, 2016, the Company availed a chattel mortgage loan amounting to ₱564,800 from BDO Unibank, Inc. for the purchase of a vehicle, which serves as the property mortgaged. The new loan requires sixty monthly repayments of ₱11,754 until November 23, 2021, has a term of 5 years and bears an interest rate of 9.44% per annum.

The current and noncurrent portions of the loan amounted to ₱87,426 and ₱449,107, respectively, as of December 31, 2016.

Interest expense recognized on this loan amounted to ₱1,607 in 2016.

11. Capital Stock

On July 23, 2002, the Board of Directors and stockholders approved the offer of up to 28,000,000 shares from the Company's unissued common stock through initial public offering (IPO). The application for the IPO of the Company was approved by the Philippine Stock Exchange (PSE) and SEC on June 11, 2003 and July 30, 2003, respectively. The Company was listed in the PSE on July 23, 2003 with an issue/share price of ₱1.00 per share.

On April 28, 2006, the BOD and stockholders approved the increase in the authorized capital stock from 40,000,000 shares to 1,320,000,000 shares at ₱1 par value per share. This was subsequently approved by the SEC on September 19, 2006.

On November 11, 2006, in accordance with the MOA, the Company issued the additional 1,289,278,350 shares at par value in exchange for the 2,656,580 shares of NOW Telecom (see Note 6).

In 2008, the PSE approved the application for the listing of the additional 1,289,278,350 common shares with an issue/share price of ₱1.00 per share to cover the share-for-share swap transactions with NOW Telecom, Inc. (NOW Telecom) shareholders (see Note 6).



On May 12, 2010, the BOD and stockholders of the Company approved proposal to increase its authorized capital stock from 1,320,000,000 shares to 5,320,000,000 shares at ₱1 par value per share. On November 7, 2014, the BOD and stockholders of the Company approved the amendment in the proposal to increase the authorized capital stock up to 2,700,000,000 shares. On January 22, 2015, the Company's BOD approved a new proposal to supersede previous increase in authorized capital stock plans. It was decided for the Company to apply for an increase of 800,000,000 shares at ₱1 par value per share. (i.e., 1,320,000,000 shares to 2,120,000,000 shares). The SEC approved the Company's application to increase its authorized capital stock on December 17, 2015.

As discussed in Note 9, Velarde, Inc. subscribed to 200,000,000 shares of the Company and this subscription was settled through the conversion of its advances to the Company amounting to ₱200,000,000.

On April 29, 2016, the Company's BOD approved the increase in the authorized capital stock of the Company from 2,120,000,000 shares at ₱1 par value per share to 3,000,000,000 shares at ₱1 par value per share. The BOD also approved the conversion into equity of the advances from Velarde, Inc. amounting to ₱264,000,000 at a conversion price of ₱1.22 per share computed based on the volume-weighted average price of the Company's shares for a 30-day trading period ended April 14, 2016. On June 2, 2016, the stockholders of the Company approved the said increase in the Company's authorized capital stock.

On July 22, 2016, the Company filed with the SEC its application for the approval of the proposed increase in its authorized capital stock. The SEC has not yet approved the Company's application as of April 12, 2017. As of December 31, 2016, the Company presented the deposit for future stock subscription amounting to ₱264,000,000 as part of equity as the Company has met all the conditions required by the SEC under Financial Reporting Bulletin No. 06 for such regulation.

On September 2, 2016, the Company's BOD approved the amendment in the Company's Articles of Incorporation to reclassify 60,000,000 unissued common shares to redeemable, convertible, non-participating and non-voting Peso-denominated preferred shares, with or without detachable warrants, with a par value of ₱1 per share. On November 8, 2016, the stockholders of the Company representing two-thirds of its outstanding capital stock approved the amendment.

On January 6, 2017, the Company filed an application with the SEC for the approval of the said amendment. This was approved by the SEC on January 10, 2017.

Information on the Company's authorized capital stock is as follows:

	Number of Shares	
	2016	2015
Authorized capital stock		
Common stock, ₱1 par value:		
Balance at beginning of the year	2,120,000,000	1,320,000,000
Increase during the year	—	800,000,000
Balance at end of the year	2,120,000,000	2,120,000,000



Movements in the outstanding capital stock are as follows:

	Number of Shares	
	2016	2015
Common stocks issued:		
Balance at beginning of the year	1,517,278,350	1,317,278,350
Issuances during the year	–	200,000,000
Balance at end of the year	1,517,278,350	1,517,278,350

	Amount	
	2016	2015
Common stocks issued:		
Balance at beginning of the year	₱1,517,278,350	₱1,317,278,350
Issuances during the year	–	200,000,000
Balance at end of the year	₱1,517,278,350	₱1,517,278,350

12. Costs of Sales and Services

	2016	2015
Cost of service		
Outside services	₱6,616,287	₱6,380,272
Cost of data services	3,204,621	–
Cost of sales	10,215,702	35,545,753
	₱20,036,610	₱41,926,025

13. General and Administrative Expenses

	2016	2015
Provision for impairment loss on:		
Advances to affiliates (Note 6)	₱5,000,000	₱–
Investment in associate (Note 6)	3,076,725	–
Trade and other receivables (Note 4)	592,908	3,019,167
Other current assets (Note 5)	–	158,768
Outside services	6,753,136	6,091,086
Advertising and promotion	4,524,439	109,620
Entertainment, amusement and recreation	4,034,013	2,121,971
Communication	3,838,498	3,326,266
Professional fees	2,680,597	556,437
Office supplies	2,298,205	887,020
Depreciation and amortization (Note 7)	2,175,507	3,567,678
Transportation and travel	1,236,853	785,456
Repairs and maintenance	987,132	316,837
Taxes and licenses	690,547	2,141,612
Salaries and other employee benefits	461,206	469,188
Rental	252,102	271,134
Insurance	206,011	205,816
Utilities	49,710	50,569
Others	1,251,638	730,653
	₱40,109,227	₱24,809,278



14. Income Taxes

The current provision for the income tax in 2016 and 2015 represents MCIT.

The reconciliation of the Company's statutory income tax to provision for income tax follows:

	2016	2015
Statutory income tax at 30%	₱380,211	₱2,419,886
Additions to (reductions in) income tax resulting from:		
Movement of unrecognized deferred income tax assets	(3,012,239)	(2,365,571)
Nondeductible expenses	3,472,158	628,015
Interest income subject to final tax	(446)	(1,613)
	₱839,684	₱680,717

The Company has the following temporary differences for which no deferred income tax assets were recognized as it is probable that sufficient taxable income will not be available to allow the benefit of those deferred income tax assets to be utilized.

	2016	2015
NOLCO	₱11,199,273	₱57,933,286
Allowance for impairment losses	13,242,385	12,649,477
MCIT	1,649,013	812,692
	₱26,090,671	₱71,395,455

As of December 31, 2016, NOLCO and MCIT can be claimed as deduction from future taxable income and income tax liabilities, respectively, are as follows:

Year Incurred	Year of Expiration	NOLCO	MCIT
2016	2019	₱—	₱839,684
2015	2018	—	680,717
2014	2017	11,199,273	128,612
		₱11,199,273	₱1,649,013

The following are the movements in NOLCO and MCIT:

	2016	2015
NOLCO:		
Balances at beginning of year	₱57,933,286	₱136,061,476
Additions	—	—
Application	(13,432,651)	(13,173,463)
Expirations	(33,301,362)	(64,954,727)
Balances at the end of year	₱11,199,273	₱57,933,286

	2016	2015
MCIT:		
Balances at beginning of year	₱812,692	₱334,540
Additions	839,684	680,717
Expirations	(3,363)	(202,565)
Balances at end of year	₱1,649,013	₱812,692



15. Basic/Diluted EPS

The following table presents information necessary to compute the basic/diluted EPS:

	2016	2015
Net income (a)	₱427,685	₱7,385,570
Weighted average number of outstanding common shares for both basic and diluted EPS (b)	1,517,278,350	1,317,278,350
Basic/dilutive earnings per share (a/b)	₱0.0003	₱0.0056

As of December 31, 2016 and 2015, the Company does not have any dilutive potential common shares.

16. Financial Instruments

The Company's financial instruments are composed of cash, trade and other receivables, amounts owed by related parties, AFS financial assets, accounts payable and accrued expenses, amounts owed to related parties and loans payable.

The BOD has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and manage the Company's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Company's activities.

The main risks arising from the Company's financial instruments are liquidity risk and credit risk. The Company is not exposed to cash flow interest rate risk since a significant portion of the Company's due from affiliates has fixed interest rates. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's objective to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its financial liabilities when they fall due, under both normal and stressed conditions, without incurring unacceptable losses or risking adverse effect on the Company's credit standing.

The tables below summarize the maturity profile of the Company's financial liabilities as of December 31, 2016 and 2015, based on contractual undiscounted cash flows. The tables also analyze the maturity profile of the Company's financial assets that can be used to finance maturing financial obligations. The analysis into relevant maturity groupings is based on the remaining period at the end of the reporting period to the contractual maturity dates.



2016

	On demand	Within 1 year	More than 1 year	Total
Financial assets:				
Cash	₱2,131,015	₱—	₱—	₱2,131,015
Trade and other receivables	109,778,712	—	—	109,778,712
Due from related parties	83,090,021	—	27,030,711	110,120,732
	194,999,748	—	27,030,711	222,030,459
Financial liabilities:				
Accounts payable and accrued expenses*	84,412,131	—	—	₱84,412,131
Due to related parties	71,680,550	—	—	71,680,550
Future interest on loans payable	—	467,333	—	467,333
Loans payable	—	87,426	449,107	536,533
	₱156,092,681	₱554,759	₱449,107	₱157,096,547

*Except government payables

2015

	On demand	Within 1 year	More than 1 year	Total
Financial assets:				
Cash	₱14,981,051	₱—	₱—	₱14,981,051
Trade and other receivables	73,585,590	—	—	73,585,590
Due from related parties	57,658,171	—	26,563,678	84,221,849
	146,224,812	—	₱26,563,678	172,788,490
Financial liabilities:				
Accounts payable and accrued expenses*	100,934,602	—	—	100,934,602
Due to related parties	231,620,585	—	—	231,620,585
Future interest on loans payable	—	467,333	—	467,333
Loans payable	—	45,278,750	—	45,278,750
	₱332,555,187	₱45,746,083	₱—	₱378,301,270

*Except government payables

The Company monitors its cash flow position through cash planning. The Company believes that cash advances by stockholders are sufficient to mitigate the effects of fluctuation in cash flow and to cover disbursements for the day-to-day operations of the Company.

All of the Company's financial liabilities other than the noncurrent portion of the loans payable and the noncurrent amounts owed to related parties are contractually due within one year.

Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from trade receivables and amounts owed by related parties.

The Company's management believes that there is no significant risk in the amounts due by related parties. The BOD continually reassures the Company's strategies for managing accounts with creditors, including related parties. Advances are monitored on an ongoing basis with the result that the Company's exposure to impairment and account discrepancies is not significant. In addition, the Company manages credit risk by monitoring its credit exposures and assessing the creditworthiness of counterparties.



The following tables show the aging analysis of the Company's financial assets as of December 31, 2016 and 2015.

	2016			Total
	Nether past due nor impaired	Past due but not impaired	Past due and impaired	
<i>Financial assets:</i>				
Cash	₱2,131,015	₱—	₱—	₱2,131,015
Trade and other receivables	1,831,157	107,947,555	12,694,882	122,473,594
Due from related parties	27,030,711	83,090,021		110,120,732
	₱30,992,883	₱191,037,576	₱12,694,882	₱234,725,341

	2015			Total
	Nether past due nor impaired	Past due but not impaired	Past due and impaired	
<i>Financial assets:</i>				
Cash	₱14,981,051	₱—	₱—	₱14,981,051
Trade and other receivables	4,421,892	69,163,698	12,101,974	85,687,564
Due from related parties	26,563,678	57,658,171	—	84,221,849
	₱45,966,621	₱126,821,869	₱12,101,974	₱184,890,464

As of December 31, 2016 and 2015, the Company's maximum exposure to credit risk is equal to the carrying amount of its financial assets.

Credit Quality per Class of Financial Asset

Financial assets are classified as high grade if the counterparties are not expected to default in settling their obligations. Thus, the credit risk exposure is minimal. These counterparties normally include customers, banks and related parties who pay on or before due date. Financial assets are classified as a standard grade if the counterparties settle their obligation with the Company with tolerable delays. Low grade accounts are accounts, which have probability of impairment based on historical trend. These accounts show propensity of default in payment despite regular follow-up actions and extended payment terms. The Company considers its financial assets that are neither past due nor impaired amounting to ₱30,992,883 and ₱45,966,621 as of December 31, 2016 and 2015, respectively, as standard grade financial assets. Standard grade financial asset are those that are current and collectible.

The Company has impaired receivables amounting to ₱12,694,882 and ₱12,101,974 as of December 31, 2016 and 2015, respectively (see Note 4).

Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such value:

Cash, Trade and Other Receivables, Due from Related Parties, Accounts Payable and Accrued Expenses and Due to Related Parties

The carrying amounts of cash, trade and other receivables, amounted owed by related parties, accounts payable and accrued expenses and current amounts owed to related parties approximate their fair values due to the short-term maturity of these financial instruments.



AFS Financial Assets

Unquoted equity security is carried at cost or its available net book value since fair value of this AFS financial asset cannot be reliably determined as this is not listed and has no available bid price.

Noncurrent Loans Payable

The carrying amount of the loans payable as of December 31, 2016 and 2015 are estimated using the discounted cash flow methodology with the applicable credit-adjusted risk-free rates of 5.9% and 4.8%, respectively (Level 3). The fair value of noncurrent loans payable amounted to ₱337,186 and ₱42,471,963 as of December 31, 2016 and 2015, respectively. The carrying value of noncurrent loans payable amounted to ₱449,107 and ₱44,500,000 as of December 31, 2016 and 2015, respectively.

Noncurrent Amounts Due from Related Party

The fair value of noncurrent amounts due from related party were based on discounted value of future cash flows using applicable credit-adjusted risk-free rates of 5.7% and 5.9% as of December 31, 2015 (Level 3). The fair value of noncurrent amounts due from related party amounted to ₱24,144,646 and ₱22,742,540 as of December 31, 2016 and 2015, respectively. The carrying value of noncurrent amounts due from related party amounted to ₱27,030,711 and ₱26,563,678 as of December 31, 2016 and 2015, respectively.

Noncurrent Amounts Due to Related Party

The fair value of noncurrent amounts due to related party was based on discounted value of future cash flows using applicable credit-adjusted risk-free rates of 2.4% as of December 31, 2015 (Level 3). The fair value and carrying value of noncurrent amounts due to related party amounted to ₱366,330,248 and ₱393,400,628, respectively.

Capital Management

The Company considers the equity presented in the parent company statement of financial position as its core capital. The primary objective of the Company's capital management is to ensure that it maintains strong credit rating and stable capital ratios in order to support its business and maximize shareholders' value.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

On October 28, 2010, PSE issued a memorandum regarding the rule for the minimum public ownership for all listed companies. Based on the memorandum, listed companies shall, at all times, maintain a minimum percentage of listed securities held by the public of ten percent (10%) of the listed companies' issued and outstanding shares, exclusive of any treasury shares or as such percentage that may be prescribed by the PSE. The Company has complied with the minimum public ownership.

The Company considers its equity as presented in the parent company statement of financial position as its core capital.

As of December 31, 2016 and 2015, the Company was able to meet its capital management objectives.



17. Business Segment Information

The Company's operating segments are organized and managed separately according to the nature of the services offered as follows:

- Software Licenses and Services - provides high value products and services to clients.
- Broadband Services - provides high-speed broadband service of up to 700 Mbps to clients.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss.

Financial information on the operations of the various business segments are summarized as follows:

2016			
	Software Licenses and services	Broadband services	Total
Service fees	₱41,230,381	₱5,981,141	₱47,211,522
Sales	13,048,685	—	13,048,685
Others	1,762,076	—	1,762,076
Total revenue	₱56,041,142	₱5,981,141	₱62,022,283
Costs of sales and services	₱16,831,989	₱3,204,621	₱20,036,610
General and administrative expenses	39,203,710	905,517	40,109,227
Provision for income tax	839,684	—	839,684
Net income	(1,443,318)	1,871,003	427,685
Other information			
AFS financial asset	—	1,289,278,350	1,289,278,350
Capital expenditures	970,358	4,347,551	5,317,909
Segment assets	258,556,435	1,292,720,384	1,551,276,819
Segment liabilities	165,629,220	—	165,629,220
Depreciation and amortization	1,269,990	905,517	2,175,507
2015			
	Software Licenses and services	Broadband services	Total
Service fees	₱27,686,947	₱—	₱27,686,947
Sales	47,331,371	—	47,331,371
Others	948,959	—	948,959
Total revenue	₱75,967,277	₱—	₱75,967,277
Costs of sales and services	₱41,926,025	₱—	₱41,926,025
General and administrative expenses	24,809,278	—	24,809,278
Provision for income tax	680,717	—	680,717
Net income	7,385,570	—	7,385,570
Other information			
AFS financial asset	—	1,289,278,350	1,289,278,350
Capital expenditures	—	—	—
Segment assets	214,909,942	1,289,278,350	1,504,188,292
Segment liabilities	382,968,378	—	382,968,378
Depreciation and amortization	3,567,678	—	3,567,678



18. Supplementary Information Required Under Revenue Regulations (RR) No. 15-2010

On November 25, 2010, the BIR issued RR No. 15-2010 which amends certain provisions of RR No. 21-2002 prescribing the manner of compliance with any documentary and/or procedural requirements in connection with the preparation and submission of financial statements accompanying the tax returns. It requires the disclosures of taxes, duties and license fees paid or accrued during the taxable year.

The Company reported and/or paid the following type of taxes in 2016:

Value Added Tax

Output VAT

	Gross Receipts	Output VAT
Taxable sales	₱28,990,690	₱3,478,883
Exempt sales	317,000	—
Balance at December 31	₱ 29,307,690	₱3,478,883

The Company's sales to Credit Guarantee Investment Facility (CGIF), a trust fund of Asian Development Bank (ADB), are VAT-exempt sales amounting to ₱317,000, as it enjoys the same privileges, immunities and exemptions accorded to ADB.

Input VAT

Balance at January 1	₱526,205
Current year's domestic purchases/payments for services:	3,238,105
	3,764,310
Application of output VAT	(3,478,883)
Balance at December 31	₱285,427

Other Taxes and Licenses

This includes all other taxes, local and national, including real estate taxes, licenses and permit fees lodged under the "Taxes and licenses" account in the parent company statement of comprehensive income:

Business permit	₱268,136
PSE annual listing maintenance fee (1/200 of 1% of total market cap but no more than ₱250,000)	250,000
Renewal of VoIP registration from NTC	100,315
Documentary stamp tax	26,659
Barangay clearance	26,070
Others	19,367
	₱690,547

Withholding Taxes

Details of withholding taxes for the year are as follows:

Expanded withholding taxes	₱658,695
Withholding taxes on compensations	56,697
	₱715,392



Tax Assessment and Cases

The Company has no pending tax cases outside of the administration of the BIR as of December 31, 2016.

19. Notes to Statements of Cash Flows

In 2015, noncash financing activity consists of debt to equity transaction from Velarde, Inc.'s advances amounting to ₱200,000,000 for 200,000,000 Company common shares with a par value of ₱1 which has been approved on December 17, 2015 (see Note 11).

In 2016, the noncash financing activity involves the conversion of ₱264,000,000 advances from Velarde, Inc. to the Company's common shares. This is currently presented under equity as deposit for future stock subscription pending the approval by SEC of the Company's application for increase in authorized capital stock (see Note 9).

20. Subsequent Events

- a.) On January 25, 2017, Velarde, Inc. entered into a subscription agreement with i-Professional, a wholly owned subsidiary of the Company as of December 31, 2016, for an investment amounting to ₱675,000, representing a 25% interest in i-Professional.
- b.) On January 3, 2017, the Company renewed its service agreement with KPSC for a period of (5) years beginning on the same day it was renewed. Subsequently, on January 31, 2017, both parties mutually agreed to terminate the service agreement following the change in the business operations of the Company.



REPUBLIC OF THE PHILIPPINES)
Makati City) S.S.

SECRETARY'S CERTIFICATE

I, **Angeline L. Macasaet**, of legal age, Filipino, with office address at Unit 5-I, 5th Floor, OPL Building, 100 C. Palanca St., Legaspi Village, Makati City, hereby state and certify under oath that:

1. I am the duly elected and incumbent Corporate Secretary of NOW Corporation, a corporation duly organized and existing under the laws of the Republic of the Philippines, with principal place of business at Unit 5-I, 5th Floor, OPL Building, 100 C. Palanca St., Legaspi Village, Makati City (the "Company").

2. At the 29 March 2017 Regular Meeting of the Board of Directors of the Company, a quorum being present and acted throughout, the following resolution was unanimously adopted:

"RESOLVED, as it is hereby resolved, to authorize the Chairman of the Board and the President to approve the 2016, 2015 and 2014 Audited Financial Statements of the Company as audited by its external auditor Sycip Gorres Velayo & Co;

RESOLVED FURTHER, as it is hereby further resolved, that the Chairman, the President and CEO and the Chief Finance Officer be authorized to sign the Statement of Management Responsibility in connection with the Company's filing of both the Audited Consolidated Financial Statements and the Audited Parent Company Financial Statements for the periods stated above;


3. This Certification is issued for whatever legal purpose it may serve.

IN WITNESS WHEREOF, I have hereunto set my hand this 17th day of April 2017 in the City of Makati, Philippines.


ANGELINE L. MACASAET
Corporate Secretary

SUBSCRIBED AND SWORN to before me this 17th day of April 2017, affiant personally appeared and exhibited to me her Philippine Passport No. EB7716586 issued by DFA-Manila valid until 21 March 2018.

Doc. No. 69 ;
Page No. 35 ;
Book No. 182 ;
Series of 2017.


ATTY. HERBERT N. LUZ
NOTARY PUBLIC
Until December 31, 2017
Appt. No. M-20, Makati City
IBP #1052367 for 2017 Nov. 22, 2016-RSM
PTR #5909501 Jan. 03, 2017-Makati
S.C. Roll No. 59597
MCLE Compliance No. V-0015439 9 March 2016
Unit 301 3rd Flr. Campos Ruena Bldg.
101 Urban Avenue Brgy. Pio del Pilar
Makati City